

EXHIBITOR SERVICE MANUAL



G160211023

Aluminum USAMusic City Center | Nashville, TN
October 25 - 26, 2023



SHOW INFORMATION

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

Booth Package

Items provided in your booth, per exhibitor:

- · 8' High Backwall Drape with 3' High Sidewall Drape
- · 7" x 44" Cardstock Identification Sign

Show Colors

Show Drape Color(s): Grey Aisle Carpet Color: Eclipse

Exhibit Show Schedule

GENERAL EXHIBITOR MOVE-IN

Monday, October 23, 2023 · 12:00PM to 5:00PM Tuesday, October 24, 2023 · 8:00AM to 5:00PM

EXHIBIT HOURS

Wednesday, October 25, 2023 · 10:00AM to 5:00PM Thursday, October 26, 2023 · 10:00AM to 3:00PM

EXHIBITOR MOVE OUT

Thursday, October 26, 2023 · 3:00PM to 8:00PM Friday, October 27, 2023 · 8:00AM to 12:00PM

FREIGHT REROUTE BEGINS'

*All outbound carriers must be checked in by this time

Friday, October 27, 2023 | 12:00PM

IMPORTANT DEADLINES

Discount Price Deadline for Custom Shepard Rentals

Monday, September 25, 2023

Exhibitor Appointed Contractor Notification Deadline

Monday, September 25, 2023

First Day for Warehouse Deliveries Without a Surcharge

Monday, September 25, 2023

Discount Price Deadline for Standard Shepard Orders

Wednesday, October 4, 2023

Last Day for Warehouse Deliveries Without a Surcharge

Monday, October 16, 2023

Last Day for Warehouse Deliveries*

Friday, October 20, 2023

* Date indicated is last day freight can arrive to advanced warehouse with guarantee of delivery to booth for exhibitor move-in.

First Day Freight Can Arrive at Show Site

Monday, October 23, 2023 | 8:00AM

Shipping Addresses

ADVANCE WAREHOUSE SHIPMENT ADDRESS

Exhibiting Co. Name & Booth Number Aluminum USA TForce Freight - Shepard Exposition Services 45 Teledyne Pl La Vergne, TN 37086

Warehouse hours: Monday - Friday 8:00AM - 4:00PM

DIRECT TO SHOW SITE SHIPMENT ADDRESS

c/o Shepard Exposition Services Exhibiting Co. Name & Booth Number Aluminum USA Music City Center 700 Korean Veterans Boulevard Nashville, TN 37203





INFORMATION

G160211023

Aluminum USA

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ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

Due to liability concerns and/or labor jurisdictions, exhibitors or their Exhibitor Appointed Contractors (EACs) may not operate any type of mechanical or powered equipment including forklifts, manual or electric pallet jacks, overhead lifts, etc.

Shepard Mailing Address

1531 Carroll Drive, NW Atlanta, GA 30318 Phone: 404-720-8600 Email: orders@shepardes.com

Service Desk Hours (subject to change)

Monday, October 23, 2023 · 12:00PM to 5:00PM Tuesday, October 24, 2023 · 8:00AM to 5:00PM Wednesday, October 25, 2023 · 10:00AM to 5:00PM Thursday, October 26, 2023 · 10:00AM to 8:00PM Friday, October 27, 2023 · 8:00AM to 12:00PM

Exhibitor Move Out

Thursday, October 26, 2023 · 3:00PM to 8:00PM Friday, October 27, 2023 · 8:00AM to 12:00PM

Dismantle & Move Out Information

Shepard will begin returning empty containers and skids as soon as the aisle carpet is removed and/or plastic protection is installed on top of the floor. All exhibitor materials must be removed from the facility by Friday, October 27, 2023 12:00PM.

Any materials remaining in the hall will be rerouted or returned to Shepard's warehouse to await disposition at the exhibitor's expense.

To ensure all exhibitor materials are removed from the facility during the exhibitor move out, please have all carriers checked in with Shepard no later than Friday, October 27, 2023 [12:00PM.

Post Show Paperwork & Labels

Our Customer Service Representatives will gladly assist you in preparing your outbound shipping labels, outbound Material Handling Authorization paperwork, and outbound shipping in advance. You may find these forms included in this exhibitor services catalog. An email with links to an online portal will also be sent to the exhibitor contact on record for the booth. Labels and paperwork will also be available on-site. Make sure your carrier knows your company name, booth number, and the carrier check in deadline.

Outbound Shipping

It is the responsibility of each exhibitor to arrange for transportation of booth materials after the event. Our Customer Service Representatives are available pre show, during the show, and during move out to assist you in arranging shipping through our official carrier Shepard Logistics. For peace of mind and easy set up, contact Shepard Logistics before the event for transportation services to and from the event. Shepard does not provide UPS, FED-EX, or other carrier specific labels. Exhibitors must schedule pick ups directly with all carriers as well as provide carrier specific shipping labels.

Pick Up Address

Music City Center 700 Korean Veterans Boulevard Nashville, TN 37203



UTILITY & ANCILLARY VENDORS

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SHOW MANAGEMENT PORTAL

https://www.aluminum-us.com/en-us/exhibit/exhibitor-resources/exhibitor-manual.html

ELECTRICAL SERVICES

Nashville Music City Center

https://olo.nashvillemusiccitycenter.com/OrderServices/serviceList.action?eventSid=10639

UTILITIES/INTERNET

Nashville Music City Center

https://olo.nashvillemusiccitycenter.com/OrderServices/serviceList.action?eventSid=10639

AUDIO VISUAL (AV)

LMG

https://order.lmg.net/mcc/





BUDGET BOOTH PACKAGE

Aluminum USA

G160211023

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ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

A Budget and Time Friendly Solution!

Booth Package 10' x 10'**

** No substitutions will be accepted.

Each Economy 10' x 10' booth package includes:



1 - 6' (l) x 24" (w) x 30" (h) Skirted Table - Grey (5004610)



2 - Upholstered Side Chairs (50020)



1 - Wastebasket (50091)



1 - 10' x 10' Carpet - Tuxedo (5025550)

Tell us how many packages you want.

CODE	QTY	ONLINE	DISCOUNT	REGULAR
50260		\$330.00	\$379.50	\$425.05

* Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Orders received after the discount deadline will no longer be package orders and will be placed for each individual item at the regular catalog rates.

TOTAL ESTIMATE TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME: _______ BOOTH NUMBER: ______

CONTACT NAME:

CONTACT EMAIL ADDRESS:





Aluminum USA G160211023

Order online through the Shepard Exhibitor Portal at

https://apps.shepardes.com/olk/intro.asp. Login or Create an Account and follow the simple instructions for ordering. If you need assistance during your shopping experience, contact us using our chat feature on the right side of the screen. Representatives are available Monday - Friday, 8AM - 5PM EST.

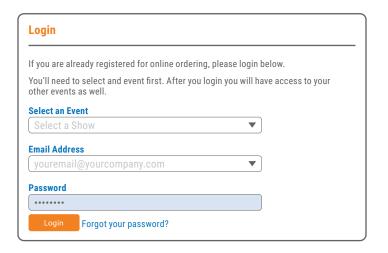
- 1. Go to: https://apps.shepardes.com/olk/intro.asp
- 2. Select the Event.
- 3. Login from the Show Information page by clicking the Login for Online Ordering button.
- 4. Select your event, enter your email address and password then click Login.

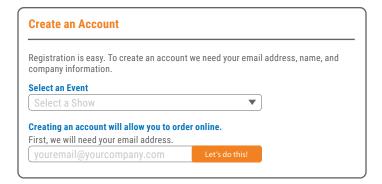
User Name = **Your Email Address** (provided by Event Management)

Password = ALMUSA23

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- 5. Don't have an account, click "Create an Account."
- Once logged in, please confirm your profile information. If you need to update your information, please contact us at clientservices@shepardes.com.
- 7. To order, utilize the grey category drop-down menus above the Welcome message.
- 8. After making your selections, click the add to cart button on the bottom right of the page.
- 9. To view your order click the Shopping Cart Icon at the top right of the page.
- 10. Confirm your order, click and complete the payment process.







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Please review the information and complete your payment information online.

You may choose to pay by credit card, check payable to Shepard Exposition Services, or bank wire transfer, however, we require your credit card authorization to be on file before we process your order(s) for service. For your convenience, we will use your online credit card information to charge your credit card account for any additional amounts incurred as a result of show site orders placed by your representative including material handling and logistics charges for shipments received on your company's behalf and any unpaid balance due for Shepard services. Credits for services will be issued at show site only.

Shepard no longer accepts cash payments for any Shepard Services. Once a payment is processed by credit card, any changes to the payment method will be charged a fee of 5% of the total invoice. 10010-Change Of Payment Method Transaction Fee

Shepard Exposition Services only accepts payment information electronically. Place your order online with Shepard or follow the steps below to provide your payment information electronically and submit your order forms.

Complete your payment information online.

Login to your account at https://www.shepardes.com/payment-methods and choose the event you are submitting payment for.

Discount Pricing Deadlines

Orders received without payment or after the discount price deadline will be charged at the standard price.

Online: Wednesday, October 4, 2023 All paid orders placed online prior to the deadline date.

Discount Deadline: Wednesday, October 4, 2023 All paid orders placed via pdf prior to the deadline date.

ACH/Wire Transfers

You may choose to pay by Check or ACH/Wire Transfer, however a credit card is required on file to process all orders.

In order to accurately process the transfer of funds from your account, please complete the following information and email it along with a copy of the wire receipt to the email printed on the header of this page. A \$50 service charge will be added for processing checks drawn on foreign banks. A \$25 service charge will be added for processing U.S. wire transfers. \$50 service charge for international wire transfers.

The following information must be included on the bank copy of the wire transfer confirmation:

NAME OF SHOW BEING ATTENDED: ${\bf Aluminum\ USA}$

EVENT CODE: **G160211023**

EXHIBITING COMPANY NAME: ________BOOTH NUMBER: ______

Account Name: Shepard Exposition Services, Inc.	Routing Number: 041000124	SWIFT CODE (US): PNCCUS33	Please include the show name, event code and your booth number
Bank Name: PNC Bank N.A., Pittsburgh, PA 15219 USA	Account Number: 42-6061-9772	SWIFT CODE (INTL): PNCCUS33	if you are sending a physical check.

TAX EXEMPT? Please submit tax exemption certificate to: orders@shepardes.com. If you are tax exempt, you must provide a tax exemption certificate for the state in which the event is being held.



TERMS & CONDITIONS

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You are entering a contract which limits your possible recovery in case of loss or damage. The terms and conditions set forth below become a part of the contract between Shepard Exposition Services, and you, the Exhibitor.

Exhibitor is deemed to accept these terms and conditions when any of the following conditions are met:

Exhibitor materials are delivered to the Shepard warehouse or to a show or exposition site for which Shepard is the Official Show Contractor, or an order for labor and/or rental equipment is placed by the exhibitor with Shepard.

Definitions and Shepard Responsibilities: The name

"Shepard" shall be construed within the meaning of this contract as Shepard Exposition Services, Inc. and its employees, officers, agents, and assigns including any subcontractors Shepard may appoint. The term "EXHIBITOR" refers to any party who contracts for services with Shepard. Shepard shall be responsible only for those services which it directly provides, and hereby agrees to execute its contracted duties in good faith. Shepard assumes no responsibility for any person, parties, or other contracting firms not under Shepard's direct supervision and control. Shepard shall not be responsible for loss, delay, or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war, or any other causes beyond Shepard's reasonable control; or for ordinary wear and tear in the handling of materials. Due to the security and liability requirements, Shepard personnel will unload all vendor materials from the loading docks to the booths. Exhibitors may not utilize powered mechanical equipment.

Indemnification: The exhibitor agrees to indemnify, forever hold harmless, and defend Shepard and its employees, officers and agents from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to by any of the following: (1) exhibitor's negligent supervision of any labor secured through Shepard or the negligent supervision of such labor by any of the exhibitor's employees, agents, representative, invitees, and/or exhibitor appointed contractor (EAC); (2) exhibitor's negligence, willful misconduct. or deliberate act, or such actions of exhibitor's employees, agents, invitees, representatives, or EACs at the show to which this contract relates. including but not limited to the misuse, improper

use, unauthorized alteration, or negligent handling of Shepard equipment; or (3) exhibitor's violation of Federal, State, or Local ordinance; or violation of show regulations and/or rules as published by the Facility and/or Show Management.

Payments are due prior to delivery of services or equipment to EXHIBITOR unless other credit arrangements have been made. All payments shall be in U.S. currency, MasterCard, VISA, or American Express, debit cards, or check, provided there is sufficient customer credit in Exhibitor's form of payment to completely satisfy the amount owed by EXHIBITOR to Shepard. Undersigned authorizer acknowledges and agrees that all applicable charges for services rendered to the EXHIBITOR will be applied to the credit card on file in the event other form of payment is not tendered prior to the close of the trade show. In no instance shall any Exhibitor be extended credit beyond 30 days after the close of the Show. If there are any outstanding balances owed by EXHIBITOR to Shepard which have not been paid after 30 days following the close of the Show, then these unpaid balances shall bear interest at the rate of 1-1/2% per month (18% per annum), Exhibitor will be responsible for all charges incurred by Shepard while endeavoring to collect this account. If EXHIBITOR provides a credit card for payment and the credit card transaction is declined, EXHIBITOR hereby authorizes Shepard to process the outstanding balance in multiple smaller increments that total the amount of the outstanding payment obligation. In the event that a THIRD PARTY (AGENT) orders on behalf of the EXHIBITOR and the named THIRD PARTY does not discharge payment of the invoice prior to the last day of the show, charges will revert back to the EXHIBITOR. All invoices are due and payable upon receipt, by either party.

Show Site Orders: Services ordered at show site will require full payment at the time the order is placed. Purchase orders may not be used in lieu of payment. Regular prices will apply to all show site orders. Floor orders are limited to availability.

Third Party Orders: If you contract your work to a display or exhibit house and require services from Shepard, the payment policy stated above applies. Please pass this information on to them. A Third Party Payment form must be completed and submitted

three weeks prior to show opening. If your elected Third Party Provider fails to pay for Shepard Services, the exhibitor is still responsible for paying all invoices

Equipment Audits: FXHIBITOR should be advised. that routine audits of Exhibitor booths for service usage are conducted during the Convention. Should the result of such an audit indicate that equipment or services is in fact being used that has not been paid for, the Exhibitor will be charged for the equipment or service at the applicable rate.

Exchanges and Cancellations: On-site exchanges and cancellations in orders will be assessed a 100% pick-up fee. Custom products: All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses. Equipment and Furnishings: There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Labor: Cancellations must be received in writing before 48 hours of 1st day of exhibitor move in, otherwise a 1 hour per man ordered will apply.

Invoices: Prior to close of show, an invoice will be prepared and emailed to the booth contact on file for your review. Credits will be issued at show site only. If you have any questions or want to pay your invoice by check or cash, please see our customer service representatives at the service desk on-site.

Outbound Services: All outbound services will be processed on your credit card. A copy of the receipt and invoice will be mailed within 10 days of the close

Rental Responsibility: All materials are on a rental basis and shall remain the property of Shepard. The customer shall be held financially responsible for any damage to Shepard equipment used by the customer. Prices quoted are for the duration of the show and include installation, rental, and removal except where indicated. If skirting and carpet colors are not selected,

continued on the next page



TERMS & CONDITIONS (continued)

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International Customers: International customers must pay for all services in U.S. funds. A \$50 service charge will be added for processing checks or wire transfers drawn on foreign banks.

U.S. Wire Transfers: A \$25 service charge will be added for processing U.S. wire transfers. Please complete the wire transfer portion of the Method of Payment form. The credit card portion of the form must still be completed before your order will be processed.

Tax Exempt Status: If you are tax exempt in the state where the show is held, a copy of the certificate must accompany your order.

Tax Rates: State tax regulations and tax rates can change after the date of publication. Prevailing state tax rates will supersede any published rate.

Exhibitor Information: Exhibitor permits all contact information provided to Shepard to be used by Shepard and shared with other entities assisting in the production of the event in question. Facsimiles and email communications may include show information, promotional materials, advertising statements and other commercial notices. Permission may be revoked by the EXHIBITOR in writing.

Cancellation or Event Postponement: In the event the exposition or event is cancelled or postponed, Shepard reserves the right to charge for services rendered in preparation of the event or exposition as well as non-refundable costs incurred by Shepard.

Insurance: It is understood that Shepard is not an insurer. Insurance should be obtained by the EXHIBITOR. It is highly recommended that exhibitors arrange All Risk coverage which usually can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the close of the show. Insurance and liability against theft or property damage to equipment or exhibit material owned or rented by EXHIBITOR, or bodily injury occurring within the confines of Exhibitor's booth, remain the sole and complete responsibility of EXHIBITOR. Except where prohibited by law, the EXHIBITOR and its insurers waive all rights of recovery or subrogation against Shepard and their respective directors, officers, employees, and agents.

Claim(s) for Loss and Payment For Services:

Exhibitor agrees that any and all claims for loss or damage shall be submitted to Shepard prior to the conclusion of the show when the alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes, the "conclusion" of the show shall be construed as the end of the day on which exhibitor

must vacate the show site. All claims reported after the 30-day period will be rejected. In no event shall a suit or action be brought against Shepard more than one year after the date the loss or damage occurred. Payment for services may not be withheld. In the event of any dispute between Shepard and the exhibitor relative to any loss or damage claim, the exhibitor shall not be entitled to and shall not withhold payment for Shepard services as an offset against the amount of the alleged loss or damage. Any claim against Shepard shall be considered a separate transaction and shall be resolved on its own merit.

Limits of Liability: If found liable for any loss, Shepard's sole and exclusive maximum liability for loss or damage to Exhibitors materials and Exhibitor's sole and exclusive remedy is limited to \$.50 (USD) per pound per article with a maximum liability of \$100.00 (USD) per item, or \$1,500.00 (USD) per shipment whichever is less. All shipment weights are subject to correction and final charges determined by the actual or re-weighed weight of the shipment. Shepard shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from, or related to, a claim for loss of or damage to material.

Inbound and Outbound Shipments: Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his representative. During such time, the materials will be left unattended. Shepard is not, and cannot be, responsible for loss, damage, theft, or disappearances of exhibitor's materials after same have been delivered to the exhibitor's booth. Similarly, there may be a lapse of time between the completion of packing and the actual pick up of exhibitor's materials from the booth for loading onto a carrier. During such time, the materials will be left unattended. Shepard shall not be responsible for loss, damage, theft, or disappearance of exhibitor's materials before same have been picked up for loading after the show. All materials will be checked at the booth at the time of loading using document(s) submitted by the exhibitor and notations of exceptions to conditions of materials or piece counts will be made on said document. Shepard assumes no responsibility for loss, damage, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's appointed carrier or agent for transportation after the show. Shepard loads materials onto the carrier's truck under the supervision of the carrier driver who checks and signs for the materials. Shepard assumes no liability for any materials after the carrier assumes custody of materials. If exhibitor's designated carrier fails to show by the move out deadline after a show, Shepard shall have the authority to route exhibitor's shipment via an alternate carrier, or return shipment to a local warehouse for disposition at exhibitor's expense

Packaging, Crates, and Empty Containers: Shepard shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped, or shrink-wrapped materials. Shepard shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. Shepard shall not be responsible for crates and packaging unsuitable for handling, partially assembled, or having prior damage. Affixing "Empty" storage labels to containers is the sole responsibility of the exhibitor or their representative. All previous labels should be removed. Shepard assumes no responsibility for removal or mis delivery of containers with old labels or incorrect information on labels or for loss or damage to materials stored in containers labeled "empty."



SAFETY FIRST PLAN CREATING SAFE & SUCCESSFUL LIVE EVENTS IN A COVID WORLD.

Changes are taking place at our events. With Shepard, You Can.

To support the production and maintenance of clean and healthy environments—both at Shepard offices and event sites—we've implemented a series of solutions and standards for all associates and event personnel.

Our Commitment!

Shepard is committed to partnering with our facility, organizer and vendor partners to implement an enhanced safety environment.



Hand Hygiene

Personnel is required to follow hand hygiene protocols placed in all restrooms and break areas.



Safety Signage

Shepard signage with health and safety reminders are placed at entrance and exit points.



Hand Sanitizing Stations

Hand sanitizing stations are placed at Shepard check-in areas and work stations.



Exhibitor Service Center

Area has enhanced safety measures, including sneeze guards to protect customer service associates and customers during all interactions.



Daily Safety Briefings

We have incorporated COVID-19 preventative practices into existing daily safety briefings.



Social Distancing/No Contact Rule

Personnel is encouraged to keep a distance of at least 6 feet away from other associates in all areas. Please refrain from physical contact greetings.



COVID-19 Training

All associates are required to complete training and courses on COVID-19 safety and infectious disease prevention.



Team Meeting Areas

General meeting areas will follow social distancing guidelines and any additional preventative measures.





THIRD PARTY PAYMENT

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DEADLINE: MONDAY, SEPTEMBER 25, 2023

Return this form when a third party (any party other than exhibiting company) should be billed for services. Both parties MUST sign this form indicating acceptance; otherwise, request will be denied.

When a third party is handling your display and/or paying for any services on your behalf, we will agree to this third party arrangement if the following payment is agreed upon and all signatures are properly completed. By signing this form, both parties agree and understand that the exhibiting firm is responsible for all charges. In the event that the named third party does not make payment by show close, Shepard will be paid by the exhibiting firm on demand at show site. The show site invoice may or may not include any outbound services, such as additional material handling, rigging, and/or shipping charges.

Step 1. Provide the exhibiting company contact information and signature.

EXHIBITING COMPA	NY NAME:			BOOTH NUMBER:
EXHIBITING COMPA	NY ADDRESS:			
CITY:			STATE:	ZIP CODE:
CONTACT EMAIL AD	DRESS:		PHONE NUM	BER:
EXHIBITING COMPA	NY AUTHORIZED NAME (plea	se print):		
SIGNATURE FROM E	EXHIBITING COMPANY:			
Step 2. Check	k services below to	bill to the third party.		
☐ ALL SERVICES	Booth Cleaning	☐ Material Handling	Carpet	Furniture
	Exhibit Rentals	Overhead Rigging/Labor	☐ Installation/Dismantling Labor	☐ Logistics/Transportation
	Other (please specify):			
Step 3. Provid	de third party conta	act information.		
3RD PARTY COMPAI	NY NAME:			
CONTACT NAME:				
EXHIBITING COMPA	NY ADDRESS:			
CITY:			STATE:	_ ZIP CODE:
CONTACT EMAIL AD	DRESS.		PHONE NUM	BER.

Step 4. Complete your payment information online.

Login to your account at https://www.shepardes.com/payment-methods and choose the event you are submitting payment for.

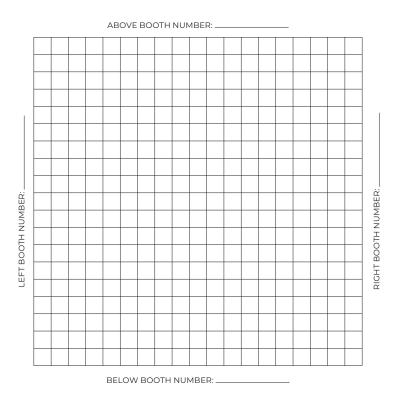


With Shepard, You Can.

Use this grid to show where to place Hanging Signs, Electrical, or other Utility Orders. Make as many copies as you need!

COMPANY NAME:		BOOTH NUMBER:
CONTACT NAME:	CONTACT FMAIL ADDRESS:	

Enter in the booth numbers above, below, and on each side of your booth to ensure proper placement! If you are using this grid for a hanging sign, include the total height from the floor to the top of the sign.





SHIPPING VS. MATERIAL HANDLING

Make freight management easy.

With Shepard, You Can.



What is shipping?

Shipping is the process of a carrier picking up items from your office or any place of origin and transporting it to the dock of either the advance warehouse or event facility. Shipping is separate from Material Handling. Exhibitors may use any carrier they want, including Shepard Logistics.



What is material handling?

Material Handling is the process of receiving a shipment from your carrier and managing on-site handling of the shipment through the event cycle. It is a standard event procedure with associated costs typically based on shipment weight.

Material Handling Process:

- Unloading freight from your carrier once it arrives at the receiving dock.
- Transporting freight from dock to your booth space.
- Removing empty shipping containers (boxes, crates and pallets) from your booth.
- Temporarily storing your empty shipping containers during the show.
- Returning empty shipping containers to your booth at the close of event.
- · Transferring your freight back to the loading dock.
- Loading your freight into your carrier's delivery vehicle for return shipping.

One easy way to keep charges low?

Consolidate. Whether you ship to the advance warehouse or directly to show site, it is in your best interest to consolidate your shipment as much as possible. Each shipment that arrives separately is assessed the minimum charge.

So, keep your charges low by skidding items so that they are sure to arrive together.

SHEPARD LOGISTICS EFFICIENT. ON-TIME. GUARANTEED.

Enjoy convenience and confidence.

With Shepard Logistics, You Can.

Shepard Logistics is the official event carrier. Our dedicated team of logistics specialists will provide you with personalized and efficient shipping solutions to make sure your freight arrives on time.



Inbound & Outbound Services

- · Small package
- · Standard ground
- · Next Day, 2-Day, and 3-Day service levels
- · Air-ride
- Flatbed
- · Dedicated truckload
- Volume discounts
- · Caravan services



Material Handling

- · Handle-with-care approach
- · On-time delivery
- · Fast resolution in case of damage
- Signature series material handling 10% discount to all round-trip customers



Value-Added Services

- · Personalized service
- Priority empty return for all inbound with Shepard Logistics
- · Transparent quotes with no hidden fees
- · Available 7-days a week
- · Late fees waived at Shepard events
- · Outbound shrink wrap at no charge
- Shepard Logistics personnel on-site at your service for assistance







SHEPARD LOGISTICS SERVICES (SLS)

Aluminum USA

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Ship Roundtrip with Shepard Logistics and receive a 10% discount on Material Handling*

*Discoul	nt does not apply to shipments co	onsidered small p	oackage, local	deliveries, "Lig	ht Weight" shipr	ments, or shipm	ents over 10,000 lbs. Roundti	rip SLS shipping is re	quired to qual	ify for discount	t. (35572)
Step	1. Complete exhib	oiting cor	mpany i	nformat	ion.						
EXHIB	TING COMPANY NAME:					BOOTH NUMBER:					
CONTA	CT NAME:						PHC	NE NUMBER:			
CITY: _							STATE:	:	ZIP CODE: _		
EMAIL	ADDRESS:										
Step	2. Where are we	picking u	p the sh	nipment	?						
СОМР	ANY NAME:										
STREE	T ADDRESS:							PHONE	NUMBER: _		
CITY: _							STATE:	;	ZIP CODE: _		
Is ther	e a loading dock?	□No				Any thi	ng else we should knov	v about vour buil	dina?		
	ouilding in a residential are] _{No}			7.1.7					
	need a lift gate on our truc										
Do we	need to go inside your offi	ce to pick up	your items?	Yes 🗆	No						
Step	3. When are we p	ncking u	o the sh	ipment	•						
DATE:.					HOURS	OF OPERATION	DN:				
Step	4. Where is the s	hipment	going?								
□Ad	vanced Warehouse	☐ Direct t	o Facility	/Show Sit	е						
Step	5. What are we sl	hipping?									
QTY	ITEM	LENGTH	WIDTH	HEIGHT	WEIGHT	QTY	ITEM	LENGTH	WIDTH	HEIGHT	WEIGHT
	Crates						Carpet (color)				
	Cartons (cardboard)						Monitors				
	Cases/Trunks						Other				
	Skids/Pallets					тота	L				
	-			_	. –						
	6. What type of s										
	ndard Ground 2nd Day . e level may be changed to							·.			
	7. After the event		are we s	hipping	it back t	o you?					
∐ YES	! No, I will arrange anot	her carrier.									
EXHIB	TING COMPANY NAME:							ВООТН	NUMBER: _		
STREE	T ADDRESS:										
CITY: _							STATE:	;	ZIP CODE: _		
	card must be on file to order Ship to the credit card on file.	oping Services. P	lease complet	e the Method o	of Payment form	ı. Shipping servi	ces do not include material h	andling charges at s	how site. Mate	rial handling fe	ees will be





October 25-26, 2023

Music City Center, Nashville, TN

International Shipping & U.S. Customs Guidelines



Phoenix International Business Logistics, Inc.
Port Elizabeth
1201 Corbin Street
Elizabeth, NJ 07201

Phil Hobson / Sally Mulkeen

Tel 908-355-8900 Fax 908-355-8883

Email smulkeen@phoenixlogistics.com

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A) Importer Security filing form B) Import Excitate Information Shoot	

- **B) Import Freight Information Sheet**
- C) PIBL's Worldwide List of Agents



INTRODUCTION

Phoenix International Business Logistics, Inc. (PIBL) has been appointed the Official International Freight Forwarder / U.S. Customs Broker for Aluminum USA 2023.

We strive to offer each exhibitor exemplary service in concert with our overseas partners. By using PIBL's international network, your company can derive the following benefits:

- Alleviate potential transport and customs clearance problems and insure your exhibit is delivered on time.
- Increase the efficiency and reliability of the entire transportation process
- By establishing an account with a PIBL overseas agent, all charges for services incurred in the U.S. can be invoiced directly to you through our agent. Otherwise, payment for services must be collected from the exhibitor (or their freight forwarder) prior to the delivery of your shipment to the show site.
- PIBL will coordinate the customs clearance of all inbound freight through U.S. Customs and Border Protection (CPB) and will arrange timely delivery to the show site.
- Our licensed personnel are on-site before, during, and after the show to answer questions about customs clearance and to assist you with the re-exportation of freight after the show closing.

Should you have any questions regarding transportation or U.S. Customs issues, we invite you to contact us.



U.S. CUSTOMS CLEARANCE PROCESS

All shipments arriving in the U.S. require clearance from U.S. Customs prior to release from the port, airport or terminal. In order for PIBL to affect customs clearance on your behalf, you must provide a company name under which PIBL can prepare the customs entry. This company can either be a U.S. resident company or an overseas non-resident company.

What PIBL Needs to Act as Your Customs Broker

- 1. Completed U.S. Customs Power of Attorney Form (available upon request)
- 2. Import Freight Information Sheet (attached) return this by facsimile or email to the PIBL coordinating office. If needed, consult with your freight forwarder on how to complete this form.
- 3. Contact name and phone number

Note: Customs clearance will take approximately 2-3 days. During this time, the freight must remain under customs supervision at the port of entry and under no circumstances can it be delivered to the show site.

About The Power Of Attorney

The PIBL coordinating office must be in possession of your Power of Attorney 48 hours prior to export of seafreight shipments, in order to file the importer security notice with U.S. Customs or immediately upon export of airfreight shipments. It is the exhibitor's responsibility to make available to PIBL all appropriate documentation for customs clearance. Failure to do so may result in late filing fees and surcharges and/or late delivery to the show site.

Blank Power of Attorney forms are available upon request.

Timely Deliveries

Although PIBL will do everything possible to insure all shipments are delivered in time for the show, we cannot be held responsible for late or delayed delivery of shipments due to the exhibitor's failure to follow the provided procedures.



TYPES OF U.S. CUSTOMS ENTRIES

Permanent Entries

Permanent Customs entries are reserved for those Exhibitors who are expecting their freight to permanently remain in the United States. U.S. Duty and other applicable processing fees will apply. Shipments with duty liability of less than \$250.00 are automatically cleared as a permanent entry.

Temporary Entries

High value exhibits imported with the intention to be re-exported after the show can be cleared on a temporary duty free (TIB) entry. TIB entries should only be utilized for exhibits intended for re-export in the same condition and quantity in which they were imported. TIB merchandise entered into the U.S. and not exported is subject to U.S. Customs penalties and fines.

All give-away items, food, beverage, etc., are considered consumables and are therefore unable to be cleared under a temporary entry.

** IMPORTANT NOTE **

It is not recommended that merchandise intended for temporary or permanent entry into the U.S. be packed and shipped together. U.S. Customs will not accept a single customs entry for both permanent and temporary freight. We suggest that such freight be packed and shipped independently under separate commercial invoices and house bill of ladings. Questions on this subject can be forwarded to PIBL or our overseas agents.

CONSIGNMENT INFORMATION

Please insure that your shipments are sent on a prepaid basis, marked and consigned as follows.

Consignee	
Name of exhibiting company	

Aluminum USA 2023 / Booth # _____ Music City Center

201 5th Ave S

Nashville, TN 37203

Notify

PIBL - Phoenix Int'l Business Logistics, Inc

C/O Attn: Sally Mulkeen

Phone: 908.355.8900 Fax: 908.355.8883



4

OCEANFREIGHT/AIRFREIGHT DEADLINES

Ocean Freight (FCL): Atlanta, GA Railhead

Ocean Freight (LCL): Atlanta, GA Consolidation point

Air Freight: Atlanta Hartsfield International Airport

Contact PIBL for arrival dates
Contact PIBL for arrival dates

October 9, 2023

To ensure timely delivery to show site, we recommend all shipments arrive in the U.S. by the above dates. PIBL will not charge intermediate storage for airfreight or LCL seafreight shipments that have arrived and are customs cleared within the above provided time frames.

Demurrage, per diem and chassis charges for full containers during the time period between arrival and delivery to showsite must be negotiated with the steamship lines in the country of origin. If arrangements have not been made and confirmed in writing by the steamship lines, PIBL will invoice container and chassis demurrage and per diem charges directly to the Agent or Exhibitor.

Freight arriving after the above dates will be charged additional fees based on services required to ensure timely clearance and delivery of your shipment to the show. It is imperative that the coordinating PIBL office be pre advised of all incoming shipments prior to the freight's arrival in the U.S. If the above deadlines can not be met, please advise our office immediately so we can make arrangements to expedite the customs clearance and delivery of your shipment.

REQUIRED DOCUMENTATION

The following documents must be available for Customs clearance:

- Bills of lading or Airway bills. (Express release Bills of lading only)- No Originals.
- Signed Commercial/Proforma invoices in English, giving exact commodity description with Harmonized number, unit value and total value. (NO COMMERCIAL VALUE on Invoices is not accepted by U.S. Customs)
- Completed and Signed Import Freight Information Sheet (Enclosed)
- Packing list in English (May be combined with the commercial invoice)
- Power of Attorney (Available upon request) Not required if you have worked with PIBL previously.
- Any applicable documents, licenses, insurance certificates



IMPORTER SECURITY FILING (10 + 2)

International exhibitors attending trade shows in the U.S. face federal regulations when importing cargo by ocean freight from overseas. On January 26, 2009 the Import Security Filing (ISF) rule, also known as the 10+2 rule, took effect. International exhibitors who fail to follow the new rule from the U.S. Customs and Border Protection (CBP) are subject to fines and penalties. Under the ISF rule, importers are required to submit 10 items of data about their cargo at least 24 hours before it is loaded aboard a vessel at a foreign port. Two additional data items are required by the carrier as well, resulting in what is known as the 10+2 rule. To comply with the new rule, exhibitors are required to provide PIBL or a PIBL agent the following 10 data elements 48 hours prior to loading at the port of origin.

- 1. Manufacturer (or supplier) name and address
- 2. Seller name and address
- 3. Buyer name and address
- 4. Ship to name and address
- 5. Container stuffing location

- 6. Consolidator name and address
- 7. Importer of record number
- 8. Consignee number
- 9. Country of origin of goods
- 10. Harmonized Tariff Schedule (HTSUS)#

On July 9, 2013, CBP was authorized to begin full enforcement of the ISF regulation. CBP will begin fining Importers for the submission of an inaccurate, incomplete or untimely filing or for failure to file. Violators will be fined \$5,000 per non filed, late filed, inaccurate filing or inaccurate ISF update. Fines will not exceed \$10,000 per ISF. To expedite the process, contact PIBL or a PIBL agent to request an email copy of an easy to use "type and send" ISF form or download it from http://phoenixlogistics.com/f and e.html



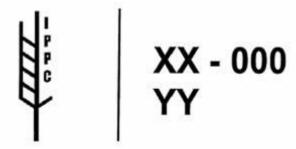
RESTRICTIONS ON WOOD PACKAGING MATERIAL

The United States Department of Agriculture (USDA) Animal and Plant Health Inspection Service (APHIS) has revised its import regulation for wood packaging materials (WPM), 7 CFR § 319. The final rule was effective September 16, 2006 with full enforcement commencing on July 5, 2006.

The regulation restricts the importation of many types of untreated wood articles, including wooden packaging materials such as pallets, crates, boxes, and pieces of wood used to support or brace cargo. The regulations currently refer to these types of wood packaging materials as solid wood packing materials, defined as "wood packing material other than loose wood packing material, used or for use with cargo to prevent damage, including, but not limited to, dunnage, crating, pallets, packing blocks, drums, cases, and skids." Any WPM not meeting the treatment specifications of this rule will be immediately re-exported.

The rule states that regulated wood packaging materials must be marked in a visible location on each article, preferably on at least two opposite sides of the article, with a legible and permanent IPPC mark that indicates that the article meets the new requirements. <u>U.S. Customs is no longer accepting fumigation certificates as proof of fumigation.</u> All fumigated WPM must be stamped with the IPPC stamp.

Should you have any questions regarding the wood packing material used for your exhibit, please consult your local PIBL agent, in house freight forwarder, or packing and crating company. Additional information on this subject can be found on the USDA Website: http://www.aphis.usda.gov/lpa/issues/wpm/wpm.html



XX represents the ISO country code.

000 represents the unique number assigned by the national plant protection organization.

YY represents either HT for heat treatment or MB for methyl bromide fumigation.



U.S. CUSTOMS CONTAINER SEAL REQUIREMENTS

U.S. Customs and Border Protection is reminding shippers and importers that all loaded containers arriving by vessel at a port of entry in the U.S. on or after October 15, 2008, are required by statute (<u>6</u> <u>U.S.C. 944</u>) to be sealed with a seal meeting the <u>ISO/PAS 17712</u> standard.



The ISO/PAS 17712 standard requires that container freight seals meet or exceed certain standards for strength and durability so as to prevent accidental breakage, early deterioration (due to weather conditions, chemical action, etc.) or undetectable tampering under normal usage. ISO/PAS 17712 also requires that each seal be clearly and legibly marked with a unique identification number. If you have any questions regarding seal requirements, please contact PIBL or one of our overseas agents.



FULL CONTAINER OCEAN SHIPMENTS

Container must be terminated at the Atlanta, GA Railyard. At which point, PIBL will arrange the customs clearance and transfer to show site.

For the purpose of ensuring containers are available for re-export, we ask that you notify PIBL of any full container return shipments prior to arrival of the container in Atlanta, GA. Availability of containers is limited and booking equipment is required 15 days in advance. If arrangements have not been made and containers are not available for loading on showsite, Exhibitor's freight will be removed from showsite and returned to PIBL's contracted warehouse at the exhibitor's expense.

LESS THAN CONTAINER LOAD OCEAN SHIPMENTS

If you intend to utilize the services of a sea freight consolidator for your LCL (less than container load shipments), please be aware of the delays associated with utilizing this service. Freight availability and customs delays range from 5 - 20 days. Although PIBL cannot reduce the risk of U.S. Customs examinations, we can expedite the clearance process and delivery to showsite.

INTERNATIONAL SMALL PACKAGE SHIPMENTS

Small package shipments are defined as shipments less than 50 kgs. Successful customs clearance and delivery of international small package shipments can be a challenge. To reduce delays, additional expenses and possible non delivery of your shipment, we recommend exhibitors utilize our door to door delivery services. In conjunction with our overseas agents, our staff arranges the transportation from origin, the customs clearance, and the delivery of your small package shipment to the show at a competitive price. Please contact us to discuss the best method for handling your small package shipment.



U.S. CUSTOMS DUTY AND PROCESSING FEES

Merchandise entered into the Commerce of the United States is subject to duty, <u>merchandise processing fees</u> and, if imported via seafreight, a harbor maintenance fee. These duties/taxes will be estimated and invoiced by PIBL in accordance with the description provided on your commercial invoice. All U.S. Customs and service fees invoiced by PIBL must be paid prior to freight delivery to showsite.

Duty- Based on commodity description and rate of duty

Merchandise processing fee - .3464 % of FOB value (maximum USD\$ 538.40) Sea & Air

Harbor Maintenance fee - .125% of FOB Value - (No maximum) Seafreight only

Commercial/proforma invoices must include the following information:

- A. Name of Shipper (Exporter or Manufacturer)
- B. Name of Consignee (Exhibiting Company C/O

Aluminum USA 2023 - Nashville, TN

- C. Booth Number
- D. Complete description of merchandise
- E. Harmonized tariff number of each description
- F. Unit Value and total value (No Commercial value statements are not accepted by U.S. Customs)
- G. Invoices must be in English

A display booth with lights, panels, etc., can be grouped and shown as: (example) "Completed display booth and stand" 9403.20.0020 Value \$5,000.00



INSURANCE

In our effort to best service our customers, we must inform you that the liability of your freight forwarders, customs broker and contracted carriers, as well as ourselves, is limited to \$50.00 per shipment under the Freight Forwarder/Customs Brokerage Industry's standard terms covering liability for physical loss or damage to your cargo. In the unfortunate event that your goods are damaged or lost while entrusted to PIBL and if our agents or we are determined liable for the damage or loss, our and their liability will be limited to \$50.00 per shipment.

If you do not wish to run this risk, you have two options. You may declare the value of the goods to us prior to shipment and we and our agents will charge you a significantly higher rate for our services, or you may procure insurance on your own, or through us, for the full value of the goods for the time the goods are entrusted to us and/or our agents, including international door-to-door coverage.

Generally, the premium for such insurance is much less than the higher freight rate that you will be charged if you choose the first option, declaring the higher value.

If you or your insurance broker has any concerns that your present coverage does not fully cover the value of your shipment in the event of loss or damage, please feel free to request full coverage of this shipment in writing to PIBL. Through our underwriters, we have the ability to insure your shipment for the value as indicated in your request.

If you do not wish to exercise either option, or if you are satisfied that the insurance coverage you have arranged through others and not through us is sufficient, you are acknowledging the fact that PIBL has not insured your shipment and has advised you of the liability limitation that will otherwise apply.

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PROHIBITED COMMODITIES

Certain commodities are prohibited from import into the United States. We strongly advise you refrain from shipping any items of clothing, hazardous chemicals, paint, or food/beverages with your shipment. However, should you find it necessary to import such merchandise, please send it separately and in advance of your primary shipment.

OUTLAYS AND PAYMENT CONDITIONS

PIBL will advance funds on your behalf for expenses incurred in Louisville. Unless you have an established account with PIBL or a PIBL partner, these charges are expected to be paid prior to delivery of your shipment to showsite.



PIBL's OVERSEAS AFFILIATES AND OFFICES

PIBL urges all exhibitors to utilize the transportation services of our overseas partners and affiliates. These offices have familiarized themselves with these Guidelines and are in a position to invoice you directly for all destination and onsite charges. Utilization of the PIBL network will alleviate any delays in Louisville and increase efficiency of the entire transportation process. The full contact information for each office is enclosed. If an agent is not provided for your country, please contact PIBL for the office nearest your location.



DEADLINES AND TARIFF

A. Important scheduling notes

- 1. Phoenix is offering **free** storage of LCL and airfreight shipments arriving, cleared and picked up by the above provided arrival deadlines.
- 2. Cargo arriving after the above stated deadline dates will be charged additional fees based on the services required to insure timely clearance and delivery to the convention center.
- 3. Due to the possibility of a high volume of return shipments, please allow additional time for exports from Louisville. Expedited export transportation services are available. However, this service must be requested in advance of show closing.

B. Inbound charges

	_	
1. 2.	Terminal Handling charges and transfer of documents Customs clearance fees:	. As per outlay + 15% outlay fee
۷.	Permanent entries Temporary entries	• •
	ATA Carnet Clearance	
3.	U.S. Customs exam services	
4.	Custom's exam coordination fee	
5.	Document messenger services, communication and Exposition	
	Onsite staff supervision fee	. US 135.00 p/entry/container
6.	Other Gov't Agency releases (If required)	• •
	Additional Classifications (3 free)	
8.	Additional invoice (1 free)	
9.	Delivery from Atlanta Hartsfield Airport or consol point, to	. US 65.00 p/100lbs
	Showsite dock. (Based on Greater of volume or weight)	US 425.00 Minimum
10.	Seafreight container drayage to Showsite	. Available upon request
	Trucker waiting time	
12.	US Customs bond fee:	
	TIB/Trade Fair entry bond fee	. US 7.50 per/USD 1,000.00
	Permanent entry bond fee	. US 6.50 per/USD 1,000.00
	Minimum Bond fee	
13.	Import Security filing:	. US 75.00 p/sea shipment
14.	Import Security Bond fee	. US 85.00



C. Outbound charges

1. Export documentation:

	Air	US	95.00 p/shipment
	Sea	US	135.00 p/shipment
2.	TIB/TFE Cancellation	US	100.00 p/entry
	ATA Carnet clearance Onsite sea/air/domestic shipment coordination		
5.	Export in-bond transit fee for transport of bonded shipments	US	105.00 p/shipment
6.	Delivery from show site to Atlanta Hartsfield Airport or consol point (Including intermediate storage)		
7.	Seafreight container drayage from showsite to Railyard	Ava	ailable upon request

Return Air/Ocean freight rates, terminal handling charges and rates for special services will be quoted on a case per case basis. Above rates apply to services provided during normal working hours. For after-hours, weekend, and/or holiday pick ups or deliveries, add \$125.00 to the above inbound and outbound coordination fees.

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D. Important Tariff notes

- Rates exclude all U.S. Customs duty, taxes and/or Merchandise Processing Fees, any storage charges due to early arrival or delays beyond Phoenix's control, and charges related to the movement of freight once it arrives on showsite..
- 2. Unless prior arrangements have been made with our PIBL overseas affiliate, all freight charges must be settled prior to show opening. Failure to do so will result in a 2.5% outlay charge. Payment may be in the form of cash, American Express or Traveler's checks. Company checks drawn on foreign banks cannot be accepted. A 4% processing fee will be added to all invoices paid by credit card.
- 3. All merchandise brought into the exhibition center must be properly packed. Phoenix does not unload or load vehicles at the Convention Center so we can not be held liable for damage caused while unloading or loading. We highly recommend the use of wooden crates for all international and domestic shipments.
- 4. C.O.D./Collect fees/Oulays. Phoenix will invoice a 15% outlay fee for any/all monies outlaid on behalf of the exhibitor.
- 5. Rates do not include trucker waiting time while waiting onsite to be unloaded or loaded. Rates are generally invoiced at a per hour rate with 1 hour free.
- 6. PIBL Terms and Conditions of service are available upon request.





Port Elizabeth 1201 Corbin Street Elizabeth, NJ 07201 USA Tel 908.355.8900 Fax 908.355.8883

IMPORTER SECURITY FILING

BILL OF LADING NO.	ON BOARD DATE	
SHIPPER REF NO.	COUNTRY OF ORIGIN	
MANUFACTURER NAME		
MANUFACTURER Address		
CONTAINER STUFFING LOCATION		
BUYER NAME		
BUYER ADDRESS		
SHIPPER NAME		
SHIPPER ADDRESS		
CONSOLIDATOR NAME		
CONSOLIDATOR ADDRESS		
IMPORTER OF RECORD	CONSIGNEE FEDERAL ID NO.	
ACTUAL OWNER OF GOODS		
HARMONIZED Tariff		



PIBL - PHOENIX INTERNATIONAL BUSINESS LOGISTICS, INC.

1201 CORBIN STREET ELIZABETH, NJ 07201

PHONE: (908) 355-8900 FAX: (908) 355-8883

IMPORT FREIGHT INFORMATION SHEET CONTROL OF THE PROPERTY OF TH							
SHOW NAME:							
EXHIBITOR:							
HALL NO:	BOOTH NO:	MOVE-IN DATE:					
CONTACT(S) AT SHOW:	Email address:	On-Site Cell Phone No	0:				
DEFINITIVE OR TEMPORARY CLEAR	RANCE:						
IMPORTER OF RECORD: Name and A	Address	BILL TO PARTY: EXHIBITOR PHOENIX AGENT IN COUNTRY OF ORIGIN (Confirmation required) OTHER - Please specify Name and City of Agent:					
Importer IRS#:	If available						
Express, Visa, wire transfer or compan FREIGHT ARRIVAL COND	y check are all acceptable forms of ITIONS: ce and timely delivery to your boo	c, all charges are payable before final delivery to f payment. th, freight must arrive by the deadline date providence.					
DELIVERY TERMS: PIBL is only responsible for delivery o The designated drayage contractor is re PIBL is not responsible for loss of freig	esponsible for all onsite freight me	vements.					
The below signed Exhibitor/Company and the Terms and Conditions of PIB		incurred on this shipment in accordance with the	above instructions				
THANK YOU.							
EXHIBITOR NAME:							
SIGNATURE: DATE:/							

PIBL's WORLDWIDE NETWORK OF AGENTS

Belgium

Kristal byba Brucargo 734

Zaventem, B-1931, Belgium

Contact: Mr. Geert Frere Phone: (32)2 7530737 Fax: [32] 27514720

E-mail: geert.frere@kristal-logistics.com

Brazil

TTI Log International Logistics 137 Avenue Alexandr Mackenzie Sao Paolo, Brazil 05323-000

Contact: Marcos Krekovski Phone: (+55 11) 3716-3713

Fax:

Email: MarcosKrekovski@ttilog.com.br

Canada

Phoenix Int'l Business Logistics, Inc

1201 Corbin Street Elizabeth, NJ 07201US

Contact: Roger Howell Phone: 908-355-8900 Fax: 908-355-8883

Email: rhowell@phoenixlogistics.com

China

APT ShowFreight Shanghai RM 901-2, Modern Plaza Tower 1 369 Xian Xia Road

Shanghai, China 200336

Contact: Shirley Xing Phone: [86]21 6124 0090 Fax: [86] 21 61240091

Email: shirley.xing@aptshowfreight.com

Denmark

FairExpress GMBH Grafenheider Strasse 103 33729 Bielefeld/Germany

Contact: Christiane Roelfs Phone: 49-521-91144-20 Fax: [49] 52-1911-4411

E-mail: christiane.roelfs@fairexpress.de

France

Bollore Logistics

4-6 Rue des Deux Cedres-Zone Cargo 3

35700 Roissy En France

Contact: Laurent Canot Phone: [33] 1-49-19-1593 Fax: [33] 1-49-19-1591 E-mail: laurent.canot@bollore.com

Germany

FairExpress GMBH Grafenheider Strasse 103 33729 Bielefeld/Germany

Contact: Christiane Roelfs Phone: 49-521-91144-20 Fax: [49] 52-1911-4411

E-mail: christiane.roelfs@fairexpress.de

Hong Kong

Hansen Exhibition Forwarding Ltd. Unit-13,13/F New Commerce Centre 19-Onsum Street, Shatin Hong Kong

Contact: Michael Kun Phone: 852-2367-2303 Fax; 852-2369-0479 E-mail: michael@hansenhk.com

Italy

O.T.I.M. S.p.A. – Int'l Fairs Dept. I-20159 Milano - Via Porro Lambertenghi, 9, Italy

Contact: Chiara Rossolimo Bergamini

Phone: [39]-02 69912255
Fax: [39] - 02 69912231
E-mail: chiara.rossolimo@otim.it

<u>Japan</u>

Nissin Corporation 5.Sanbancho, Chiyoda-ku Tokyo, 102-8350, Japan

Contact: Exhibition Team Phone: 81-3-3238-6500 Fax: 81-3-3238-6508

Email: exhibition@nissin-tw.com

Netherlands

Fairexx Logistics for Exhibitions BV

De Trompet 2650

1967 DD HeemskerkThe Netherlands

Contact: Paul Van Zijl Phone: 31-251250060 Fax: 31-251250065 E-mail: paul@fairexx.nl

Philippines

Alta Fairs & Exhibits No. 3 STA. Agueda Ave. Pascor Drive, Philippines

Contact: Kristine Oracion Phone:632 551 4646 Fax: 632 831 3054

E-mail:oracion.kristine@atn.com.ph

Portugal

Ornofe Transitários, Lda. Via Carlos Mota Pinto, 74 - AU 4470-034 Moreia - Maia, Portugal

Contact: Ricardo Fernandes Phone:[351]229415015/6 Fax: [351]229415017

E-mail: ricardo.fernandes@ornofe.pt

Singapore

APT Showfreight (S) Pte Ltd 10 Bukit Batok Crescent #05-05, The Spire,Singapore 658079

Contact:Abdul Ghani Phone: [65]64998988 Fax: [65]64998989

E-mail:ghani@aptshowfreight.com

Spain

International Trade Shows S.A. (ITS, S.A.)

AVDA. Eduard Corbella, 86-88 Barcelona, E - 08440 Spain

Contact: Cristobal Cascante Phone: 34 93 8713954 Fax: 34 93 8712211

E-mail: cristobal.cascante@itsfairs.com

PIBL's WORLDWIDE NETWORK OF AGENTS

Switzerland

BTG Suisse Ltd Salinenstrasse 61

Pratteln, Switzerland CH-4133

Contact: Dominique Geiser Phone: 41 61 337 25 73 Fax: 41 61 337 25 79

Email: Dominique.Geiser@btg-suisse.ch

Turkey

Level Uluslararası Lojistik ve Organizasyon Hizmetleri A.S Yeni Bosna Merkez Mahallesi 29 Ekim Caddesi Vizyon Park Plazaları Plaza 4, Ofis 507 - 34197 Bahçelievler - Istanbul

Contact: Tufan Zaman Phone: 90 212 603 33 35

E-mail:tufan.zaman@level-logistic.com

Vietnam

APT Showfreight Vietnam Co., Ltd Unit 301, 3rd Floor, Giay Viet Plaza 180-182 Ly Chinh Thang St, Ward 9, Dist. 3 Ho Chi Minh City, Vietnam.

Contact: Ms. Le Thi Ngoc (Tram) Phone: (84-8) 62905460

Fax:(84-8) 62905406 E-mail:Le.Huong@aptshowfreight.com

Thailand

APT Showfreight (Thailand) Limited 11/24 Rachadapisek Road, Chongnonsee Yannawa, Bangkok 10120 Thailand

Contact: Hasnai Kongkaew Tel: +66 (0) 2285 3060 ext 201 Fax:+66 (0) 2285 3068

E-mail:hasnai@aptshowfreight.com

United Kingdom

GBH Exhibition Forwarding Ltd, 10 Orgreave Drive Handsworth - Sheffield United Kingdom - S13 9 NR

Contact: Mr. Mark Saxton Phone: [44] 114-269-0641 Fax: [44] 114-269-3624 E-mail: mark@gbhforwarding.com





OUTBOUND MATERIAL HANDLING AUTHORIZATION & LABEL REQUEST

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

All outbound shipments require a Shepard Outbound Material Handling Authorization (MHA) form and shipping labels. Shepard offers complimentary pre-printing of these items. To take advantage of this service, please complete this request and submit to Shepard. Your pre-printed MHA and labels will be delivered to your booth prior to the close of the show.



Note: All third parties must pick up MHA/labels at the Shepard Service Desk.

Step	1. Complete exhi	biting cor	npany ir	nformat	ion.						
EXHIB	ITING COMPANY NAME:							ВООТН	NUMBER: _		
CONT	ACT NAME:						PHC	NE NUMBER:			
EMAIL	ADDRESS:										
Step	2. Where is the s	hipment	going?								
СОМР	ANY NAME:										
STREE	T ADDRESS:										
CITY: _							STATE:	:	ZIP CODE: _		
	4. What are we s		WIDTH	HEIGHT	WEIGHT	QTY	ITEM	LENGTH	WIDTH	HEIGHT	WEIGHT
QIT	Crates	LENGIH	WIDTH	HEIGHT	WEIGHT	QIT	Carpet (color)	LENGIA	WIDIH	HEIGHT	WEIGHT
	Cartons (cardboard)						Monitors				
	Cases/Trunks						Other				
	Skids/Pallets					тота	L				
Is the	e a loading dock?	□No				Any th	ing else we should knov	v about your bui	ding?		
Is the	building in a residential are	ea? 🗌 Yes 🗀] No								
	need a lift gate on our true										
Do we	need to go inside your off	ice to pick up	your items?	☐ Yes ☐	No						
Step	5. How many lab	els do you	ı need?								
	6. Who is picking				pecialized)						

If selecting a carrier other than Shepard Logistics, you must schedule the pickup. This includes Fed Ex, UPS, etc. If using FedEx or UPS you must have and apply their

Step 7. What type of service is need (how fast do you need it)?

Ground 2nd Day Expedited Ground (3-5 Days) Overnight

Step 8. What do we do with your items if your carrier doesn't show up?

Send out via Shepard Logistics or available carrier Return to warehouse for pickup, \$400 minimum charge

In order to process your order, we require payment on file. Please complete the Method of Payment and return to Shepard Exposition Services. If you have already placed an order with Shepard, we will automatically use the credit card on file for your company.



shipping labels.



ADVANCED SHIPPING LABEL

Aluminum USA

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Print at least one shipping label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

Shepard ADVANCED WAREHOUSE

TO:

(Exhibiting Company Name)

(Exhibiting Company Booth Number)

TForce Freight - Shepard Exposition Services 45 Teledyne Pl La Vergne, TN 37086

> FOR: Aluminum USA

Delivery Hours: Monday - Friday 8:00AM - 4:00PM

First day freight can arrive without a surcharge:

Monday, September 25, 2023

Last day freight can arrive without a surcharge: Monday, October 16, 2023



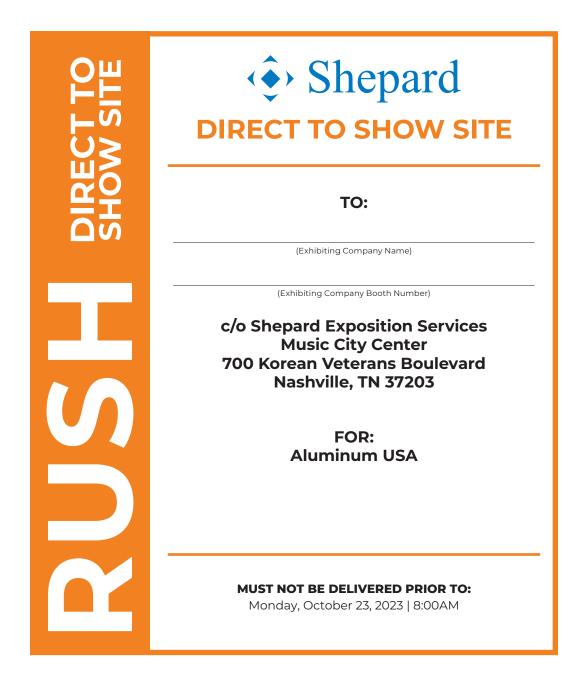
DIRECT SHIPPING LABEL

Aluminum USA

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Print at least one shipping label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.







MATERIAL HANDLING RATES

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Ship Roundtrip with Shepard Logistics and receive a 10% discount* on Material Handling

* Discount does not apply to shipments considered small package, local deliveries, "Light Weight" shipments, or shipments over 10,000 lbs. Roundtrip SLS shipping is required to qualify for discount. (35572)

What is Material Handling? Material Handling is the unloading and delivery of exhibit freight to the exhibitor's booth on the show floor, the storage of empty containers, the return to booth for packing, and the loading back onto the exhibitor's outbound carrier. This is an automatic service and is billed based on weight. This service, whether used completely or in are part, are billed as a package.

How to Calculate Material Handling Services The following services whether used completely or in part are offered as a package. When estimating weight, round up to the next 100 lbs. For example: 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

Standard Material Handling Rates All rates are per 100 pounds with a 200 pound minimum charge. Certified weight tickets are required on all shipments.

Blended Rates The rates stated are blended to include overtime based on the schedule at publication. Changes in schedule or if your carrier delivers your freight outside of published hours may result in additional fees. Please see Material Handling page for a complete listing of all possible charges.

Advanced Warehouse Shipments**

** Single pieces over 5000 pounds, machines or uncrated items cannot be accepted at warehouse.

FIRST DAY FREIGHT CAN ARRIVE: Monday, September 25, 2023 LAST DAY FREIGHT CAN ARRIVE: Friday, October 20, 2023

CODE	ITEM	WEIGHT
35010	Crated	
35036	Special Handling	

PRICE/CWT	TOTAL
\$137.73	
\$179.00	

Direct to Facility/Show Site Shipments***

 $\ensuremath{^{***}}$ Large pieces of machinery and uncrated shipments can be accepted at show site.

FIRST DAY FREIGHT CAN ARRIVE: Monday, October 23, 2023

CODE	ITEM	WEIGHT
35030	Crated	
35043	Uncrated	
35038	Special Handling	

PRICE/CWT	TOTAL
\$130.78	
\$196.25	
\$170.00	

Other Material Handling Services

CODE	ITEM	QTY
35490	Banding Service Per 4x4 Skid/Pallet	
35491	Shrink-wrap Service Per 4x4 Skid/Pallet	

	PRICE	TOTAL
<	\$75.00	
(\$75.00	

Light Weight Shipments****

**** Shipments 40 pounds or less.

CODE	ITEM	WEIGHT
35400	Light Weight	

	PRICE	TOTAL
Х	\$68.75	

TOTAL ESTIMATE	\$	
TAX (All tax rates are subject to change)	9.2	25%
AMOUNT DUE	\$	

Only Shepard personnel are allowed to operate mechanical equipment. We understand that your calculation is only an estimate. Invoicing will be calculated from actual certified weight ticket or reweigh ticket on inbound material handling receiving report. Adjustments will be made accordingly. Any adjustments to charges must be made at show site. Acceptance of said terms and conditions will be construed when any of the following conditions are met: This Material Handling Agreement (MHA) is signed; Exhibitor's materials are delivered to Shepard's warehouse or to an event site for which Shepard is the Official Show Contractor or an order for labor and/or rental equipment is placed by Exhibitor with Shepard. Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact Shepard for your quoted rates and rules applicable to disposal of your exhibit properties. All Material Handling charges are billable and will be charged to the credit card on file.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



MATERIAL HANDLING INFORMATION

Aluminum USA

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Music City Center | Nashville, TN

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Special Handling Definitions

Rate as shown on Material Handling Rate Form, approx. 30%.

Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be constricted space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only

Constricted Space

Freight packed in trailer to full capacity. Shipments are not easily accessible because trailer is loaded by cubic space, or top to bottom and side to side.

Stacked Shipments

Shipments with multiple pieces stacked on top of one another throughout the majority of the truck or trailer requiring unstacking during the unloading process.

Mixed Shipments

Mixed shipments are shipments that contain a mixture of uncrated and crated materials, and the uncrated portion is minimal deeming the shipment special handling but not uncrated. But in cases where greater than 50% of the load by volume is uncrated the load will be categorized as uncrated.

Shipment Integrity

Shipments loaded on a carrier in a manner requiring separating or sorting to reestablish the integrity of each shipment.

Carpet/Pad Only

Carpet and/or pad only shipments are time and labor intensive, and require additional manpower and tools (e.g. carpet poles, flatbed carts or scooters, dollies).

No Documentation

Shipments received from small package carriers (including, among others, Fed Ex, UPS, & DHL) that are delivered without documentation or bills of lading that require additional sorting, processing, and tools for delivery.

Designated Piece Unloading

Shipments loaded in such a manner that require the unloading/loading crew to be directed by driver remove items in a particular order, or unloading and reloading items to reach certain pieces behind others remaining on the trailer.

Padded Van Deliveries

This applies to van line carriers that transport freight at cubic displacement rates, operate a non-standard dock height equipment, require freight on the truck to be unloaded in a specific order or orientation, or require that freight on the truck be moved to unload the actual delivery.

Disposal Fee

A disposal fee & minimum 1 hr. labor will be charged for all booth materials (booth displays, flooring, etc.) that are left unclaimed after show move out.

Overtime/Double-time

SURCHARGE: Overtime: 30% • Double Time: 50%

Shipments that are moved and/or handled on overtime and/or double time hours will incur a surcharge based on the handling times noted on the receiving/shipping documents. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the Shepard Service Desk AND the driver has checked in.

Warehouse Overtime/Double-time

Overtime: 30% • Double Time: 50% SURCHARGE:

Advanced shipments may be received during straight time hours at the warehouse location, however an overtime/double time surcharge may be applied to an advanced warehouse shipment due to required delivery schedule based on show move-in and move out hours beyond our control. This would also be true if freight was received after hours at the warehouse trapping facility.

Early/Late Shipments to the Warehouse

A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening. Any shipment arriving to show site after show open will be charged a surcharge.

Uncrated Shipments

Rate as shown on Material Handling Rate Form

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move out of the show, and is based on the weight of the shipment handled.

Off-Target Deliveries

SURCHARGE: 15% • 35004

For targeted shows (exhibitors who received/ requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

Marshaling Yard

\$30 per Shipment • 35250

Where Shepard Exposition Services as the show contractor must lease space for Marshaling Yard operations because no space is provided by the facility, Shepard may charge a one time fee per shipment processed inbound and/or outbound through the Marshaling Yard.

Reweigh of Shipments

FEE:

\$25.00 per forklift load • 35282

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

Empty Crate Storage

\$25.00 per piece • 35105

A charge per crate, carton or skid applies when Shepard handles the storage and return of empties from a shipment not received by Shepard and therefore not subject to material handling charges.

Light Weight Shipments

Shipments weighing 40 lbs. or less will qualify for the light weight shipment rate. Shipments exceeding 40 lbs. will be billed standard Material Handling fees at the prevailing show rates. All shipments must have certified weight tickets.

Envelope Deliveries

FEE:

\$10.50 per envelope • 35007

During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

Priority Empty Labels

\$75.00 per label • 35064

Limited quantities available on a per event basis.

Mobile Spotting

\$200 per round trip

All vehicles must be escorted in and out of building by Shepard personnel.



MATERIAL HANDLING 101

Shepard Exposition Services is the sole provider of Material Handling Services. Exhibitors or their hired EAC/Carriers may not deliver freight to exhibit spaces or operate any type of mechanical or powered equipment. Material handling is a billable service.

What is material handling (also referred to as

drayage)? Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

What is the definition of "freight"? Any exhibit materials shipped or delivered to the advance warehouse or show facility via shipping carrier, POV,

What is the difference between material handling and shipping? Shipping is the process of transporting your shipment from its origin to it's final destination. Material handling begins at the time your shipment arrives to the docks (please refer to "What is material handling?" for the full definition.) These are 2 different items and are billed differently.

Do I need to order a forklift to unload or reload my freight? No, please do not order a forklift for unloading/reloading of your materials.

What does CWT mean? CWT is an acronym for Century Weight.

What determines how much I'm charged? Charges are based on certified inbound weight ticket included with your shipment as well as the type of service reauired.

How do I calculate material handling charges?

Material handling, whether used completely or in part are offered as a round trip service. When recording weight, round up to the next 100 lbs, EXAMPLE; 285 lbs. = 300 lbs./100 lbs. = 3 X RATE = \$ Amount or minimum charge, whichever is greater.

Will there be any additional charges? Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees.

What are Light Weight shipments? All shipments regardless of carrier that weigh 40 pounds or less. Shipments need to have certified weight tickets or other verifiable weight noted upon delivery. Shipments without certified weight tickets may be subject to special handling or reweigh fees. Packages that arrive separately at different times or days will be billed separately.

All shipments, regardless of carrier, weighing 41 lbs. and up will be billed using the standard material handling rates listed in the kit and billed at a 200 lb.

How do I calculate my Light Weight shipment?

Charges for Light Weight shipments are total shipment weight, per delivery. Any shipment above 40 lbs. will not qualify for this rate. Please be advised that your whole shipment may not arrive to its destination at one time. Therefore you may be charged per each

What are Crated Materials? Materials delivered that are skidded or in a container that can easily be unloaded/reloaded with no additional handling

What are Uncrated Materials? Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

What is Special Handling? Shipments received that are packed in a manner as to require additional handling/labor are deemed special handling. Examples of shipments falling into this category would be constricted space unloading, ground unloading, stacked shipments, designated piece unloading, shipment integrity, mixed shipments, no bill of lading or documentation, carpet/pad only

What are Advanced Shipments? All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual). Shepard will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule).

The warehouse will receive shipments Monday-Friday, 8:00 AM - 4:00 PM, excluding holidays. Shipments must arrived by advanced warehouse deadline date to avoid late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.)

Crates, cartons, skids, fiber cases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct to show site.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required.

All shipments must be prepaid, no collect on delivery shipments will be accepted.

What are Direct Shipments? All shipments that are addressed directly to the exhibit facility (please refer to "Direct to Show" shipping labels included in this manual).

Shipments must arrive during published exhibitor move-in times only. Do not ship direct to show site in advance. If delivery cannot be guaranteed to arrive during exhibitor move-in, shipment must go to advance warehouse.

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required.

Crates weighing over 5,000 lbs. or loose/uncrated shipments must be shipped direct to show site to arrive during exhibitor move-in times

All shipments must be prepaid, no collect on delivery shipments will be accepted.

What is and why would I need liability insurance? Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to your booth contract for exact minimums required.

Please make sure your materials are covered from the moment they leave your company location to the time they return after the close of the show.

If applicable, included in your manual is information and an application for liability insurance and booth coverage can also be purchased to protect your valuable exhibit materials.

Outbound Shipping You must complete a Shepard Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk.

Upon completion of packing and labeling of your materials, complete the bill of lading (MHA) with all required information, and return to the customer service desk. If you have questions on how to complete your bill of lading (MHA), please ask a Shepard customer service representative located at the customer service desk.

If you are NOT using the designated show carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, Shepard Logistics will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).

Equipment. Exhibitors or their EACs may not utilize or operate any type of material handling mechanical or powered equipment. If you need assistance, please contact us to order labor and equipment.







MACHINE RATES

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Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

This for is for MACHINERY only. For all other shipments, please refer to the Material Handling Rates page. Uncrated machinery and machines over 5,000 pounds cannot be accepted at the warehouse. All uncrated machinery and 5,000 pound machine shipments should be delivered directly to the facility during move-in or on your designated target day and time. Machines do not qualify for per pound pricing.

Important Things to Know!

- Use of these specially discounted rates are for your machinery shipments only.*
 - * All other freight will be billed at standard Material Handling Rates.
- · Certified weight tickets are required for all shipments.
- Mixed load shipments without separate weight tickets do not qualify for the machinery rates and will be invoiced at the regular material handling rate.
 Adjustments will not be made.
- When shipping a mixed load, separate weight tickets are required to distinguish between machinery and exhibit materials.
- All shipments must have proper inbound Bill of Lading or carrier bill with weight breakdowns.

For all machine shipments, Shepard will do the following:

- Receive shipments consigned directly to the facility on installation days.
- · Deliver your machine to your booth.
- · Remove and store your empty containers.
- · Return your empty containers to your booth.
- · Load your outbound shipment on your carrier of choice.

Labor Hours

Straight Time (ST): Monday - Friday | 8:00AM - 5:00PM

Overtime (OT): Monday - Friday 6AM - 8AM and 5PM - Midnight. Saturday and

Sunday 8AM - 5PM.

Double Time (DT): Saturday and Sunday 5PM - 6AM. Holidays.

Holidays: NY Day, ML King Day, Memorial Day, Independence Day, Labor

Day, Thanksgiving Day, Christmas Eve Day, Christmas Day, NY Eve Day.

Overtime: 30% fee for each overtime application based on ST rate

Double Time: 50% fee for each double time application based on ST rate

CODE	ITEM DESCRIPTION	WEIGHT	PER CWT RATE
35992	2,501 - 5,000 lbs.		\$32.32
35993	5,001 - 10,000 lbs.		\$29.56
35994	10,001 - 20,000 lbs.		\$26.22
35995	20,001 - 30,000 lbs.		\$17.94
35996	30,001 + lbs.		\$13.46

35586	Special Handling** 2,501 - 5,000 lbs.	\$42.01
35587	Special Handling** 5,001 - 10,000 lbs.	\$38.42
35588	Special Handling** 10,001 - 20,000 lbs.	\$34.09
35589	Special Handling** 20,001 - 30,000 lbs.	\$23.32
35590	Special Handling** 30,001 + lbs.	\$17.49

**A special handling rate is charged for extra labor or equipment required to unload or load machinery when it cannot be unloaded or loaded with a forklift in a normal manner. Examples of material handling requirements warranting special handling charges are: Rigging equipment on or off of a truck using jacks, chains, rollers, skates, straps, or cables; the use of multiple forklifts due to the length of the machinery or the lack of lifting points on the machinery, or due to the type of vehicle transporting the machinery.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Only Shepard personnel are allowed to operate mechanical equipment. We understand that your calculation is only an estimate. Invoicing will be calculated from actual certified weight ticket or reweigh ticket on inbound material handling receiving report. Adjustments will be made accordingly. Any adjustments to charges must be made at show site. Acceptance of said terms and conditions will be construed when any of the following conditions are met: This Material Handling Agreement (MHA) is signed; Exhibitor's materials are delivered to Shepard's warehouse or to an event site for which Shepard is the Official Show Contractor or an order for labor and/or rental equipment is placed by Exhibitor with Shepard. Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact Shepard for your quoted rates and rules applicable to disposal of your exhibit properties. All Material Handling charges are billable and will be charged to the credit card on file.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAN ARREST	





MACHINE SHIPPING INFORMATION REQUEST

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

FORM & MACHINE DIAGRAMS DEADLINE: MONDAY, SEPTEMBER 25, 2023

In order to ensure your machinery is properly handled and to avoid delays during set up, please provide the following information on your machines.

Step I. How many machines are you snipping?			on your machine?				
Step 2. What is the weight of each machine?			Step 9. What is the weight per square foot* of each machine?				
							1:
5:	6:	7:	8:				8:
Step 3. W	Vhat are the o	dimensions of	each machine?			allowed for this convention order to disperse the weigh	on center. If you exceed this weight ght.
1:	2:	3:	4:	Step 10. Ple	ease attach	any photos o	r diagrams
5:	6:	7:	8:	you have o	of your mac	hines.	
				☐ Photos A	ttached [No Photos	
□ Extend □ Other □ Step 7. D	ed Forklift Bla o you require d, assemble, o	ades 🗆 Roller	our booth space	-			
on inbound mat any of the follow Contractor or an	erial handling receiving ring conditions are met: order for labor and/or re	report. Adjustments will b This Material Handling Ag ental equipment is placed	ipment. We understand that your cr se made accordingly. Any adjustmen reement (MHA) is signed; Exhibitor's by Exhibitor with Shepard. Please b sosal of your exhibit properties. All M	nts to charges must be mad s materials are delivered to e aware that disposal of exl	de at show site. Acce Shepard's warehous hibit properties is no	ptance of said terms and o e or to an event site for wh t included as part of your I	nich Shepard is the Official Show material handling charges. Please
COMPANY NA	AME:					BOOTH NUM	BER:
CONTACT NA	ME:						
EMAIL ADDRI	ESS:						







CARTLOAD SERVICE

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023



Cartload Service provides service to exhibitors arriving in personally owned vehicles (POVs) and have small hand-carried items that need to be delivered to and from the dock/booth location. Exhibitors may not utilize mechanical or powered equipment to unload their items.

Cartload Service includes:

Includes:

- · One laborer
- One cart
- One trip (per rate listed below)

Please remember:

- If you arrive with a truck, van, trailer, or truck with trailer filled with exhibit material you will not qualify for this service and will be redirected.
- No personal trucks (one (1) ton & over), no rental trucks, trailers, or bobtails will be unloaded through cartload service.
- All items must fit on flat bed cart (approximately 3' x 4' in size) and weigh less than 200 pounds. If items are designated by Shepard personnel to be too large or too heavy, materials will be billed at regular material handling rates.
- Your vehicle must unload on the receiving dock of the exhibit hall. Shepard personnel will direct vehicles. The cart is not authorized to enter or go to any parking structure. There must be two (2) people with the vehicle; one person to go with your product to the booth space and one person to remove your vehicle from the unloading area to the parking area.

Labor Hours

Straight Time (ST): Monday - Friday | 8:00AM - 5:00PM

Overtime (OT): Monday - Friday 6AM - 8AM and 5PM - Midnight. Saturday and

Sunday 8AM - 5PM.

Double Time (DT): Saturday and Sunday 5PM - 6AM. Holidays.

Holidays: NY Day, ML King Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Eve Day, Christmas Day, NY Eve Day.

Day, Thanksgiving Day, Christmas Eve Day, Christmas Day, NY Eve Day.

CODE	ITEM	# OF TRIPS	RATE	TOTAL
35151	Dock to Booth ST		\$150.00	
35152	Booth to Dock ST		\$150.00	
35153	Dock to Booth OT		\$205.00	
35154	Booth to Dock OT		\$205.00	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Only shepard personner are allowed to operate mechanical equipment. No returnes of exchanges once service has been rendered. Cancellations must be received in writing within 46 hours of mist day
of exhibitor move in.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME.	

EMAIL ADDRESS:





MOBILE SPOTTING FEE

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Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

Displaying a Vehicle at the Event?

(including rolling stock, self-propelled, towed and/or pushed vehicles/machinery)

All vehicles must be escorted on and off the floor by a Shepard representative. Shepard charges a round-trip fee, per vehicle, to place a vehicle on the trade show floor. Additional charges may apply when additional labor and equipment are required.

Step 1.

If you have a vehicle, make sure it is shown on the official floorplan by alerting Customer Service or your Event Management.

Step 2.

Contact Customer Service to schedule your move in and out. Vehicle placement must be supervised by the exhibitor.

All vehicles must be removed no later than: **Friday, October 27, 2023 | 12:00PM**

Any vehicles left after that time are subject to removal by towing or other means. Exhibitors are responsible for all removal charges.

CODE	ITEM	QTY	RATE	TOTAL
35106	Motorized Unit/Vehicle Spotting		\$200.00	

TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	ė

Additional fees may apply if mobile spot cannot be driven into place and must be assisted or if scheduled mobile spot time is missed.

Important Rules and Regulations

- · Battery Cables must be disconnected.
- Gas Cap must either be taped shut or have a lockable gas cap.
- · Must contain less than 1/4 tank of gas.
- Exhibitor is responsible for checking local Fire Marshal rules and regulations for additional requirements.

No refunds or exchanges once service has been rendered. Cancellations must be received in writing 48 hours prior to first day of exhibitor move in.				
COMPANY NAME:	. BOOTH NUMBER:			
CONTACT NAME:				
EMAIL ADDRESS:				



PERSONALLY OPERATED VEHICLE (POV) UNLOADING INFORMATION

Shepard Exposition Services has the responsibility of receiving and handling all the exhibit materials and empty crates that come in via over the road carriers. It is Shepard's responsibility to manage the docks and schedule vehicles for the smooth and efficient move-in and move out of the exhibition. Shepard will not be responsible for any materials they do not handle.



The types of vehicles shown to the left are considered POVs and will be allowed to unload/load in the designated POV ramp area after checking in at the marshaling yard.



✓ ALLOWED POVs INCLUDE:

- · Passenger Automobile
- Mini Van
- · SUV
- · Pick-up Truck



Please refer to the Labor Rules and Regulations page for additional information and quidelines.





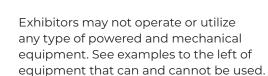




The types of vehicles shown to the left are considered rental trucks and trailers and will not be allowed access to the dock spaces to self unload/load. Vehicles like shown at the left will be unloaded by dock personnel and not by exhibitors. NOT

ALLOWED IN THE DOCK AREA:

- x Trailers of any kind
- ✗ No Step Van/Box Truck
- ✗ Full Size Vans





✓ ALLOWED:

· Hand Carried Boxes



NOT ALLOWED:

- x 2-wheel or 4-wheel Hand Carts
- Pallet Jacks









FORKLIFTS & GROUND RIGGING

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

* Order with complete Method of Payment must be received before Discount Deadline date to receive discou	ınted prid	cing.
Labor Hours		
Straight Time (ST):		_
Monday - Friday 8:00AM - 5:00PM	CODE	
Overtime (OT):		+
Monday - Friday 6AM - 8AM and 5PM - Midnight. Saturday and Sunday 8AM - 5PM	35255	_
Double Time (DT):	35256	
Saturday and Sunday 5PM - 6AM. Holidays.	35257	
Holidays:		_
NY Day, ML King Day, Memorial Day, Independence Day, Labor Day,		
Thanksgiving Day, Christmas Eve Day, Christmas Day, NY Eve Day. Step 1: Describe the work.	CODE	Т
☐ Uncrating Materials ☐ Spotting Equipment ☐ Booth Work/Ground Rigging	CODE	
	35593	
Will you need: Straps Extended Blades Weight of Heaviest Piece:	35594	+
Ct 2 \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	35594	_
Step 2. When are we moving it?	35595	
(times are not guaranteed)		
Install Date/Time:		
		Т
Dismantle Date/Time:	CODE	
		<u> </u>

Step 3. Choose	your lift size.
----------------	-----------------

FORKLIFT RENTAL - UP TO 5,000 LB. CAPACITY							
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	
35028	ST Hourly Rental		\$280.90	\$323.05	\$361.80		
35039	OT Hourly Rental		\$353.05	\$406.00	\$454.70		
35067	DT Hourly Rental		\$425.25	\$489.05	\$547.75		

	FORKLIFT RENTAL - UP TO 10,000 LB. CAPACITY						
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	
35029	ST Hourly Rental		\$561.75	\$646.00	\$723.50		
35049	OT Hourly Rental		\$706.15	\$812.05	\$909.50		
35069	DT Hourly Rental		\$850.50	\$978.05	\$1,095.40		

	FORKLIFT RENTAL - UP TO 15,000 LB. CAPACITY							
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL		
35455	ST Hourly Rental		\$702.20	\$807.55	\$904.45			
35456	OT Hourly Rental		\$882.65	\$1,015.05	\$1,136.85			
35457	DT Hourly Rental		\$1,063.15	\$1,222.60	\$1,369.30			

	FORKLIFT RENTAL - UP TO 20,000 LB. CAPACITY						
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	
35035	ST Hourly Rental		\$842.65	\$969.05	\$1,085.35		
35066	OT Hourly Rental		\$1,059.20	\$1,218.10	\$1,364.25		
35070	DT Hourly Rental		\$1,275.75	\$1,467.10	\$1,643.15		

	FORKLIFT RENTAL - UP TO 30,000 LB. CAPACITY						
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	
35255	ST Hourly Rental		\$1,123.50	\$1,292.00	\$1,447.05		
35256	OT Hourly Rental		\$1,412.25	\$1,624.10	\$1,819.00		
35257	DT Hourly Rental		\$1,701.00	\$1,956.15	\$2,190.90		

	FORKLIFT RENTAL - 4 STAGE						
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	
35593	ST Hourly Rental		\$421.30	\$484.50	\$542.65		
35594	OT Hourly Rental		\$529.60	\$609.05	\$682.15		
35595	DT Hourly Rental		\$637.90	\$733.60	\$821.65		

IN BOOTH SCISSOR LIFTS						
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL
68120	Scissor Lift Install		\$656.25	\$754.70	\$845.25	
68121	Scissor Lift Removal		\$656.25	\$754.70	\$845.25	

Rate structure includes forklift and one (1) operator only. Minimum crews are based on scope of work and area jurisdiction. Additional labor and groundmen will be billed at the hourly rate. PLEASE NOTE: Per riggers jurisdiction, a rigging crew (up to 3 riggers) may require a 4-hour minimum to install any $hanging\ sign, truss\ and/or\ motors, or\ structures\ requiring\ hoisting.\ Rates\ are\ per\ lift\ and\ crew\ per\ hour.$

	GROUND RIGGING SUPERVISOR RATES (PER MAN HOUR)						
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	
35085	ST Hourly Rental		\$137.50	\$158.15	\$177.15		
35086	OT Hourly Rental		\$206.25	\$237.20	\$265.65		
35099	DT Hourly Rental		\$275.00	\$316.25	\$354.20		

	GROUND RIGGERS & MATERIAL HANDLERS (PER MAN HOUR)						
CODE	ITEM	EST. # OF HOURS	ONLINE	DISCOUNT	REGULAR	TOTAL	
35087	ST Hourly Rental		\$110.00	\$126.50	\$141.70		
35100	OT Hourly Rental		\$165.00	\$189.75	\$212.50		
35101	DT Hourly Rental		\$220.00	\$253.00	\$283.35		

The minimum charge for labor and equipment is one (1) hour. Labor and equipment thereafter is charged in half (1/2) hour increments.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Only Shepard personnel are allowed to operate mechanical equipment. Orders cancelled without 48-hour written notice will be charged a one (1) hour cancellation fee. Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	

EMAIL ADDRESS: __

Email completed form to: orders@shepardes.com







ON-SITE STORAGE

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

On-site Storage is used when you have product you need to replenish during the event, or if you have items you don't want stored with the empty crates. Do not use this service for "Empty" storage. Two different types of storage are available:

Accessible Storage: Use this type when you need to pull items out of storage during the show. Materials in Accessible Storage will be accessible during the event, but not necessarily by exhibitors. The charge for Accessible Storage is a daily storage fee plus a per hour labor fee each time materials are moved. (\$100.00 Minimum).

Secured Storage: Use this type only if you do not need your items again until the end of the event. Materials will be placed into secured storage and will be returned to your booth after the close of the show. The materials will be accessible during the show by Shepard personnel only. A minimum one-hour material handling labor charge at show rates will apply each time material is handled to or from storage. (\$100.00 Minimum).

Step 1. Complete exhibiting company information.

EXHIBITING COMPANY NAME:	BOOTH NUMBER:
ON-SITE CONTACT NAME:	ON-SITE CELL PHONE:
	511 5112 52221 H51121

For liability reasons, only shipments for which material handling drayage charges have been paid to Shepard will be eligible for Shepard storage services. All packages must be properly packed & labeled. Shepard Exposition Services' limit of liability will be \$5.00 per pound or \$500.00 per package or container, whichever is less. No uncrated material will be accepted at the warehouse

Step 2. Choose the type of storage to fit your needs.

For either storage options, there is no charge to return items back to your booth at the end of the event.

Accessible Storage

STEP 1:

CODE	ITEM	QTY		COST PER DAY		NUMBER OF DAYS		EST TOTAL 1
35166	Pallets/Skids		x	\$35.00	х		=	
35349	1/2 Trailer		x	\$80.00	х		=	
35348	Full Trailer		х	\$120.00	х		=	

STEP 2:

CODE	ITEM	COST PER MOVE		NUMBER OF MOVES		EST TOTAL 2
35087	Labor - Straight Time	\$110.00	x		=	
35100	Labor - Overtime	\$165.00	x		=	
35101	Labor - Double Time	\$220.00	х		=	

STEP 3: Add your Estimated Total from Step 1 to the Estimated Total of Step 2.

EST TOTAL 1		EST TOTAL 2		EST STORAGE TOTAL
	+		=	

Secure Storage

STEP 1:

CODE	COST PER SQ. FT.		EST SQ. FT. NEEDED		NUMBER OF DAYS		EST TOTAL 1
35068	.80	x		x		=	

STEP 3: Add your Estimated Total from Step 1 to the Estimated Total of Step 2.										
EST TOTAL 1		EST TOTAL 2		EST STORAGE TOTAL						
	+		=							

STEP 2:

CODE	ITEM	COST PER MOVE		NUMBER OF MOVES		EST TOTAL 2
35087	Labor - Straight Time	\$110.00	x		=	
35100	Labor - Overtime	\$165.00	х		=	
35101	Labor - Double Time	\$220.00	x		=	

Only Shepard personnel are allowed to operate mechanical equipment. No refunds or exchanges once item has been delivered to your booth. Cancellations must be received in writing within 48 hours of 1st day of exhibitor move in. Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS:





BOOTH & CARPET CLEANING

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

As the General Service Contractor, Shepard has the exclusive cleaning contract for this show. Other service contractors will not be permitted to provide this service on the show floor. Minimum 100 square foot order for all cleaning services.

If you have any issues at all regarding cleaning during the show, please contact the Service Desk immediately so we can make it right. Please do not wait until the end of the event.

Booth carpet is the first product installed on an exhibit floor. While carpet is installed clean, it will get dirty during the move in process due to debris in the air, aisles and other exhibitors. It is always recommended to order a one time vacuuming prior to the show opening.

Booth Vacuuming

	VACUUM ONCE												
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL							
47050	0-399 sq. ft.		\$0.48	\$0.55	\$0.60								
47051	400-900 sq. ft.		\$0.45	\$0.50	\$0.55								
47052	900+ sq. ft.		\$0.40	\$0.45	\$0.50								

	VACUUM DAILY												
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL							
47055	0-399 sq. ft.		\$0.96	\$1.10	\$1.25								
47056	400-900 sq. ft.		\$0.85	\$1.00	\$1.10								
47057	900+ sq. ft.		\$0.80	\$0.90	\$1.00								

Porter Service

Includes emptying wastebaskets within the booth every two hours during the show.

	PORTER SERVICE											
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL						
47030	One Time Porter		\$0.50	\$0.60	\$0.65							
47031	Daily Porter		\$1.00	\$1.15	\$1.30							

Specialty Services

	MOPPING & CARPET SHAMPOOING												
CODE	SERVICE	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL							
47042	Mop One Time		\$0.60	\$0.70	\$0.80								
47022	Mop Daily		\$1.10	\$1.25	\$1.40								
47013	Shampoo One Time		\$0.65	\$0.75	\$0.85								

	DISPLAY WIPE DOWN (CHARGED PER HOUR)					
CODE	SERVICE	QTY IS 1	ONLINE	DISCOUNT	REGULAR	TOTAL
47043	One Time		\$141.85	\$163.15	\$182.75	
47044	Daily		\$257.91	\$296.60	\$332.20	

AMOUNT DUE	\$	
TAX (All tax rates are subject to change)	9.	25%
TOTAL ESTIMATE	\$	

vacuuming, Porter Service, Mopping, and Snampooing are based on total booth sq. tt. regardless of area being cleaned. Minimum order of 100 sq. tt. Submission of this form indicates you read and accept the
Payment Policy and Terms & Conditions. No refunds once the service has been performed in your booth. Cancellations must be received in writing prior to 48 hours of 1st day of exhibitor move in.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	







EXHIBIT DISINFECTING SERVICES

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

Clean + Disinfecting Services—specialized protocols to combat biological threats.

In response to the COVID-19 crisis, we elevated our cleaning services to ensure we effectively neutralize environments and safeguard participants from unwanted germs. Following GBAC Star accreditation guidelines and utilizing cleaning products approved by government regulatory agencies, we are committed to the highest standard of cleaning and disinfecting solutions.

As the General Services Contractor, Shepard has the exclusive cleaning contract for this show. Other service contractors will not be permitted to provide sanitizing or electrostatic fogging services on the show floor. Minimum 100 square foot order for all cleaning services. If you have any issues at all regarding cleaning services during the event, please contact the Shepard Service Desk immediately so that we can make it right. Please do not wait until the end of the event.

Display Wipe Down with Sanitizing Disinfectant

CODE	ITEM	PER HOUR	ONLINE	DISCOUNT	REGULAR	TOTAL
47070	One Time Wipe Down Disinfectant		\$147.29	\$169.40	\$189.75	

Disinfectant and sanitizing of furniture and product delivered to booths. Service provided one time prior to show open.

CODE	ITEM	SERVICE	ONLINE	DISCOUNT	REGULAR	TOTAL
47071	Daily Wipe Down Disinfectant		\$267.79	\$307.95	\$344.90	

Disinfecting and sanitizing of furniture and product delivered to booths. Service provided each day of the event, prior to show open. Cost covers service for each day of the event.

CODE	ITEM	PER HOUR	ONLINE	DISCOUNT	REGULAR	TOTAL
47072	Multi Visit Wipe Down Disinfectant		\$133.90	\$154.00	\$172.50	

Disinfecting and sanitizing of furniture and product delivered to the booths. Service times to be pre scheduled by exhibitor throughout event open days. Minimum order of two (2) visits per day. Each visit billed by hour. Please provide cleaning schedule to orders@shepardes.com. Include show name, company name, booth number, onsite contact name and cleaning schedule broken down by days and times.

Electrostatic Fogging

CODE	ITEM	SQ. FT.	ONLINE	DISCOUNT	REGULAR	TOTAL
47073	Electrostatic Fogging per Sq. Ft.		\$0.96	\$1.10	\$1.25	

Nightly fogging of exhibit area and equipment for all event open days. Electrostatic Fogging services may only per performed when booth and surrounding area is clear of people. Fogging is a mist and the exhibitor is responsible for protecting electrical equipment and other fragile/sensitive items.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Shepard is not responsible for any damage, discoloration etc. of exhibit items resulting from disinfecting or fogging chemicals. Disinfecting wipe down is a minimum of one hour. Electrostatic fogging services are based on total booth sq. ft. regardless of area being cleaned. Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no refunds once service has been performed. Cancellations must be received in writing 24 hours prior to first exhibitor move in day

COMPANY NAME:	BC	OOTH NUMBER:
CONTACT NAME:		



EMAIL ADDRESS:

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.





BULK WASTE REMOVAL

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Abandoned Carpet/Floor Coverings and Display Materials

Exhibitors are required to remove all floor coverings and display materials from their exhibit space prior to leaving the facility during move out. Exhibitors who would like to schedule their items to be disposed of after the event can request the service below.

This rate includes up to 1 hour of forklift labor and up to 1/4 of dumpster space.

Abandoned floor coverings and/or displays, large or heavy amounts of trash, or otherwise left behind materials will also be charged a fee.

If your service goes over the allotted hour or requires more labor or space in the dumpster, you will be billed for those additional services on top of this fee. All related disposal fees will be added to the payment method on file.

Waste Removal Package

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
47074	Waste Removal Package		\$412.15	\$473.95	\$530.80	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Standard" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	

EMAIL ADDRESS:



SHEPARD FURNISHINGS & DECOR CATALOG



Dress up your space.
With Shepard, You Can.

TABLES

The product photos shown are representative of the products. Actual products and colors may

UNSKIRTED



Display Table #50040 4' x 24" x 30" Unskirted



Display Table #50041 4' x 24" x 42" Unskirted



Display Table #50044 6' x 24" x 30" Unskirted



Display Table #50045 6' x 24" x 42" Unskirted



Display Table #50048 8' x 24" x 30" Unskirted



Display Table #50049 8' x 24" x 42" Unskirted

SKIRTED

6' and 8' Long Tables are Skirted on 3 Sides. For Skirting on 4 Sides, please order 4th Side Skirt.



Display Table #50042 4' x 24" x30" Skirted



Display Table #50043 4' x 24" x 42" Skirted



Display Table #50046 6' x 24" x 30" Skirted



Display Table #50047 6' x 24" x 42" Skirted



Display Table #50050 8' x 24" x 30" Skirted



Display Table #50051 8' x 24" x 42" Skirted

PEDESTAL & SIDE



30" Natural **Pedestal Table**

#50706 30" x 36" Natural Feel Pedestal Table, Maple Top, Black Base



42" Natural **Pedestal Table**

#50707 42" x 36" Natural Feel Pedestal Table, Maple Top, Black Base



30" Pedestal Table

#50032 30" x 36' Pedestal Table, Grey Fleck Top, Chrome Base



42" Pedestal Table

#51089 42" x 36" Round High Pedestal Table, Grey Fleck Top, Chrome Base



Round Side Table

#50030 18" x 24"



Square Side Table

#50031 18" x 18" x 24"



CHAIRS

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

STOOLS & CHAIRS WITH ARMS



Director's Stool #51090 Black Fabric, Maple Wood



Natural Feel Stool #50705 Light Maple Back, Black Fabric Seat



Padded Stool #50024 Padded Stool with Back, Grey Fabric



Director's Chair #51086 Black Fabric, Maple Wood



Upholstered Arm Chair#50021
Upholstered Arm Chair,
Grey Fabric

CHAIRS WITHOUT ARMS



Natural Feel Chair #50704 Light Maple Back, Black Fabric Seat



Upholstered Side Chair#50020
Upholstered Side Chair,
Grey Fabric

DISPLAYS

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

FOR HANGING



Bag Rack #50175

9" x 12" x 71" Adjustable Heights



Coat Rack

#50092 2" x 22" x 69" Silver



Spiral Garment Rack

#50093 30" x 70" Silver



2' x 8' Grid with Legs

#50236 2' x 8' Chrome Also Available Without Legs (#50237)



3.5' x 8' Slatwall

#66147 3.5' x 8' Grey



8' x 4' & 4' x 8' Peg Board

66148 (horz) 8' x 4'

#66149 (vert) 4' x 8' White



6" Hooks for Peg Board

#50104 Silver



7-Ball Waterfall Grid Attachment

#50242 Silver Also Available for Slat Wall #50243

UPRIGHT, CROSSBARS & DRAPERY



8' High Upright with Base

#50088 Crossbar rented separately



6' - 10' Crossbar

#50349 1 1⁄4" D



7' - 12' Crossbar

#50348 1 ¼" D



3' High Drape #50074



8' High Drape #50073

SHELVING



4' x 12" Display Shelf

#50296 4' x 12" White Shelf with Black Bases



6' x 12" Display Shelf #50297 6' x 12" White Shelf with Black Bases



BARRIER

Tensa Barrier Stanchion #50427 Barrier with BI Barrier 13" x 41'

Barrier with Black Belt Barrier 13" x 41" Black Belt 117" Rented individually, not a set



DISPLAYS & SHOWCASES

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

FOR SIGNS & LITERATURE



Horizontal Tackboard #50060 4' x 8' Black Legs, Grey Fabric



Vertical Tackboard #50061 8' x 4' Black Legs, Grey Fabric



Literature Rack #50245 16" x 10" x 59"



Chrome Sign Holder #50095 Holds 22" x 28" Sign



Floor Easel #50094 31" x 31" x 64"

OTHER



Wastebasket #50091



Mini Refrigerator #50098



Drawing Bowl #50185



Sand Bag #51087

SHOW CASES



4' Full View Showcase #50067

6' Full View Showcase #50068



4' Quarterview Showcase #50069

6' Quarterview Showcase #50070



FLOORING

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

EXPO - 13 OZ



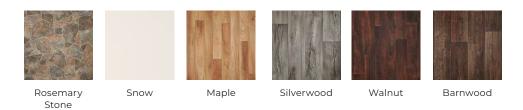
PREMIUM - 28 OZ



PLUSH - 50 OZ



VINYL - CUSTOM ORDER ONLY



SKIRT & DRAPE

The product photos shown are representative of the products. Actual products and colors may vary from the images shown. Not every item or every color will be available on every event.

SKIRT



SKIRT - SPANDEX



DRAPE







STANDARD FURNISHINGS

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Tables

6' and 8' Skirted Tables have skirts on 3 sides, to have drape on all 4 sides you must order 4th side drape.

COLORS: Red (01), Green (02), White (03), Gold (04), Blue (05), Black (06), Burgundy (07), Grey (10), Teal (13) • Spandex: Red (01), White (03), Blue (05), Black (06)

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50042	4' (I) × 24" (w) × 30" (h) Skirted Table			\$164.70	\$189.40	\$212.15	
50046	6' (I) × 24" (w) × 30" (h) Skirted Table			\$202.40	\$232.75	\$260.70	
50050	8' (I) x 24" (w) x 30" (h) Skirted Table			\$256.60	\$295.10	\$330.50	
50043	4' (I) x 24" (w) x 42" (h) Skirted Table			\$200.20	\$230.25	\$257.90	
50047	6' (I) x 24" (w) x 42" (h) Skirted Table			\$256.35	\$294.80	\$330.20	
50051	8' (I) x 24" (w) x 42" (h) Skirted Table			\$301.60	\$346.85	\$388.45	
50052	4th Side Skirt for 30" High Table			\$100.10	\$115.10	\$128.90	
50171	4th Side Skirt for 42" High Table			\$100.10	\$115.10	\$128.90	
50040	4' (I) x 24" (w) x 30" (h) UnSkirted Table		n/a	\$111.85	\$128.65	\$144.10	
50044	6' (I) x 24" (w) x 30" (h) UnSkirted Table		n/a	\$133.35	\$153.35	\$171.75	
50048	8' (I) x 24" (w) x 30" (h) UnSkirted Table		n/a	\$157.25	\$180.85	\$202.55	
50041	4' (I) × 24" (w) × 42" (h) UnSkirted Table		n/a	\$125.85	\$144.75	\$162.10	
50045	6' (l) 24" x (w) x 42" (h) UnSkirted Table		n/a	\$157.25	\$180.85	\$202.55	
50049	8' (I) x 24" (w) x 42" (h) UnSkirted Table		n/a	\$175.45	\$201.75	\$225.95	
51089	42" (h) Pedestal Table, 36" Diameter, Grey Fleck Top		n/a	\$281.65	\$323.90	\$362.75	
50032	30" (h) Pedestal Table, 36" Diameter, Grey Fleck Top		n/a	\$263.35	\$302.85	\$339.20	
50030	Round Side Table - 24" (w) x 18" (h)		n/a	\$132.55	\$152.45	\$170.75	
50031	Square Side Table - 24" (w) x 18" (h)		n/a	\$132.55	\$152.45	\$170.75	
50706	30" (h) Natural Pedestal Table, 36" Diameter, Maple Top		n/a	\$344.55	\$396.25	\$443.80	
50707	42" (h) Natural Pedestal Table, 36" Diameter, Maple Top		n/a	\$359.20	\$413.10	\$462.65	
50700	White Fabric Table Cover w/ 6'x30" Table		03	\$285.95	\$328.85	\$368.30	
50700	Red Fabric Table Cover w/ 6'x30" Table		01	\$285.95	\$328.85	\$368.30	
50700	Blue Fabric Table Cover w/ 6'x30" Table		05	\$285.95	\$328.85	\$368.30	
50700	Black Fabric Table Cover w/ 6'x30" Table		06	\$285.95	\$328.85	\$368.30	

Seating

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50020	Side Chair Grey Fabric		n/a	\$101.90	\$117.20	\$131.25	
50021	Arm Chair Grey Fabric		n/a	\$139.00	\$159.85	\$179.05	
50024	Stool with Back Grey Fabric		n/a	\$169.30	\$194.70	\$218.05	
51086	Director's Chair Black Fabric		n/a	\$105.15	\$120.90	\$135.40	
51090	Director's Stool Black Fabric		n/a	\$188.20	\$216.45	\$242.40	
50705	Natural Feel Stool Maple Back, Black Fabric Seat		n/a	\$205.30	\$236.10	\$264.45	
50704	Natural Feel Chair, Maple Back, Black Fabric Seat		n/a	\$168.60	\$193.90	\$217.15	

3	_
9.25	%
\$	
	9.25

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
· · · · · · · · · · · · · · · · · · ·	







SPECIALTY, DISPLAYS & DRAPERY

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

CODE	ITEM	QTY	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50091	Wastebasket		n/a	\$19.00	\$19.00	\$19.00	
50094	Floor Easel, Chrome		n/a	\$56.45	\$64.90	\$72.70	
50245	Literature Rack Silver, Glass		n/a	\$208.20	\$239.45	\$268.20	
50175	Bag Rack, Chrome		n/a	\$275.75	\$317.10	\$355.15	
50092	Coat Rack, Chrome		n/a	\$97.90	\$112.60	\$126.10	
50093	Garment Rack, Chrome		n/a	\$275.75	\$317.10	\$355.15	
50427	Tensabarrier, Per Stem, Black		n/a	\$116.30	\$133.75	\$149.80	
50095	Sign Holder, 22" x 28" Chrome		n/a	\$128.40	\$147.65	\$165.35	
50185	Drawing Bowl, Clear		n/a	\$51.75	\$59.50	\$66.65	
50296	4'x12" Display Riser White and Black		n/a	\$116.45	\$133.90	\$149.95	
50297	6'x12" Display Riser White and Black		n/a	\$144.90	\$166.65	\$186.65	
50098	Mini Refrigerator, Approx. 3 cubic feet		n/a	\$439.75	\$505.70	\$566.40	
50067	4' Full View Showcase, White		n/a	\$1,039.05	\$1,194.90	\$1,338.30	
50068	6' Full View Showcase, White		n/a	\$1,145.90	\$1,317.80	\$1,475.95	
50069	4' Quarter View Showcase, White		n/a	\$1,039.05	\$1,194.90	\$1,338.30	
50070	6' Quarter View Showcase, White		n/a	\$1,145.90	\$1,317.80	\$1,475.95	
50060	4'x 8' Horizontal Posterboard Grey Fabric		n/a	\$336.45	\$386.90	\$433.35	
50061	4'x8'Vetical Posterboard Grey Fabric		n/a	\$336.45	\$386.90	\$433.35	
50236	Grids 2' x 8' with Legs, Each		n/a	\$248.55	\$285.85	\$320.15	
50237	Grid 2' x 8' without Legs, Each		n/a	\$186.10	\$214.00	\$239.70	
50242	7-Ball Waterfall for Grids		n/a	\$17.10	\$19.65	\$22.00	
50104	6" Hooks (12) for Peg Boards		n/a	\$50.55	\$58.15	\$65.15	
50073	8' High Drape on a Cross Bar, per linear foot (minimum 5' linear feet rental)			\$26.40	\$30.35	\$34.00	
50074	3' High Drape on a Cross Bar, per linear foot (minimum 5' linear feet rental)			\$19.60	\$22.55	\$25.25	
50088	8' Upright with Base		n/a	\$36.45	\$41.90	\$46.95	
52065	3' Upright with Base		n/a	\$36.45	\$41.90	\$46.95	
50349	6'-10' Crossbar		n/a	\$24.20	\$27.85	\$31.20	
50348	7'-12' Crossbar		n/a	\$24.20	\$27.85	\$31.20	
50058	Sateen, per linear foot (minimum 5' linear feet rental)			\$22.55	\$25.95	\$29.05	

DRAPERY COLORS: Red (01), White (03), Gold (04), Blue (05), Black (06), Burgundy (07), Grey (10)

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	В	OOTH NUMBER:
CONTACT NAME:		



EMAIL ADDRESS: _





CODE

46004

CODE

46005

46007

CODE

46001

46003

46002

FLOORING

REGULAR

\$14.35

REGULAR

\$18.55

\$6.80

REGULAR

\$10.30

\$9.00

\$25,40

G160211023

TOTAL

TOTAL

TOTAL

Aluminum USA

AVAILABLE COLORS: Black (06), Dark Grey (35), Silver Dollar (34), Sand (33), White (03), Electric Blue (91), Navy (22), Crimson (74) *** Minimum 100 sq. ft. order required.

AVAILABLE COLORS: Rosemary Stone (64), Snow (89), Maple (66), Silverwood (25), Walnut (39), Barnwood (85) *** Minimum 100 sq. ft. order required

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Premium Plush Carpet** - 50 oz. (per sq. ft.)***
Rental includes installation and removal of carpet and visqueen.

Premium Vinyl** (per sq. ft.)***
Rental includes installation and removal of carpet and visqueen.

Premium Carpet - 28 oz. Rental/Sq. Ft.***
Rental includes installation and removal of carpet and visqueen.

Rental includes installation and removal of carpet and visqueen.

Rental includes installation and removal of carnet and visqueen

Premium Carpet - 28 oz. Rental 1000+ Sq. Ft.***

Premium Carpet - 28 oz. Purchase Sq. Ft.***

1/2" Padding for Vinyl (per sq. ft.)***

Music City Center | Nashville, TN October 25 - 26, 2023

SQ. FT.

SQ. FT.

100% ULTRA CUT PILE WITH ACTION BACK OR JUTE BACKING AVAILABLE COLORS: Black (06) , Deep Navy (22) , Silver Cloud (18), Charcoal (17), Red (01), Beige (14) *** Minimum 100 sq. ft. order required.

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023 PREMIUM PLUSH & PREMIUM VINYL DEADLINE:** MONDAY, SEPTEMBER 25, 2023

COLOR

n/a

COLOR

\$11.15

ONLINE

\$14.40

\$5.25

ONLINE

\$8.00

\$7.00

\$19.75

DISCOUNT

\$12.80

DISCOUNT

\$16.55

\$6.05

DISCOUNT

\$9.20

\$8.05

\$22.70

50255	Expo Carpet - 13 oz. (Regular & Speical Cut) 10' x 10'			\$281.35	\$323.55	\$362.40	
50256	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 20'			\$525.00	\$603.75	\$676.20	
50257	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 30'			\$783.05	\$900.50	\$1,008.55	
50258	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 40'			\$1,041.15	\$1,197.30	\$1,341.00	
50400	Expo Carpet - 13 oz. (Regular & Special Cut) 10' x 15'		Tuxedo ONLY	\$492.35	\$566.20	\$634.15	
	ENDED FOR: Standard Size and Inline Booths AVAILABLE COLOR ccur when ordering more than one cut of carpet unless ordered as Sp		50), Grey (10), Blue (05), E	Eclipse (43), Peacock	(13), Red (01), Cayenn	e (92) Burgundy (07)	Variation in dye
CODE	ITEM	SQ. FT.	COLOR	ONLINE	DISCOUNT	REGULAR	TOTAL
50580	Special Cut 0-399 Sq. Ft. Rental includes installation and removal of carpet and visqueen.			\$5.40	\$6.20	\$6.95	
50581	Special Cut 400-900 Sq. Ft. Rental includes installation and removal of carpet and visqueen.			\$5.00	\$5.75	\$6.45	
50582	Special Cut 900+ Sq. Ft. Rental includes installation and removal of carpet and visqueen.			\$4.50	\$5.15	\$5.75	
					•	•	
	ENDED FOR: Island and Large Area Exhibits AVAILABLE COLORS: Black that dye lots match.	(06), Tuxedo (50), Grey	(10), Blue (05), Eclipse (4	3), Peacock (13), Red	d (01), Cayenne (92) Bu	rgundy (07)• Order Spe	ecial Cut when it is
		sq. FT.	(10), Blue (05), Eclipse (4	3), Peacock (13), Red	d (01), Cayenne (92) Bu	rgundy (07)• Order Spo	TOTAL
important	that dye lots match.	I					
CODE	that dye lots match.	I	COLOR	ONLINE	DISCOUNT	REGULAR	
CODE 50009	that dye lots match. ITEM 1/2" Padding	I	COLOR n/a	ONLINE \$1.45	DISCOUNT \$1.65	REGULAR \$1.85	
CODE 50009 50008 50010	ITEM 1/2" Padding 1" Padding	SQ. FT.	coLor n/a n/a	\$1.45 \$2.80	\$1.65 \$3.20	\$1.85 \$3.60	
### CODE 50009 50008 50010 ENTICE AT	ITEM 1/2" Padding 1" Padding Visqueen TENDEES TO LINGER IN YOUR SPACE WITH SOFT, COMFORTABLE PADD	SQ. FT.	COLOR n/a n/a n/a	\$1.45 \$2.80 \$0.35	\$1.65 \$3.20	\$1.85 \$3.60	
### CODE 50009 50008 50010 ENTICE AT	ITEM 1/2" Padding 1" Padding Visqueen	SQ. FT.	COLOR n/a n/a n/a	\$1.45 \$2.80 \$0.35	\$1.65 \$3.20 \$0.40	\$1.85 \$3.60 \$0.45	TOTAL
CODE 50009 50008 50010 ENTICE AT	ITEM 1/2" Padding 1" Padding Visqueen TENDEES TO LINGER IN YOUR SPACE WITH SOFT, COMFORTABLE PADD d in Elevated Hardwood? Contact us for a quote at: exhi of this form indicates you read and accept the Payment Policy and Te	sq. FT. DING. bits@shepardes.co	r/a n/a n/a n/a m.	\$1.45 \$2.80 \$0.35	\$1.65 \$3.20 \$0.40	\$1.85 \$3.60 \$0.45	*
CODE 50009 50008 50010 ENTICE AT	ITEM 1/2" Padding 1" Padding Visqueen TENDEES TO LINGER IN YOUR SPACE WITH SOFT, COMFORTABLE PADD d in Elevated Hardwood? Contact us for a quote at: exhi	SQ. FT. DING. bits@shepardes.co erms & Conditions. There ceived in writing 14 day	r/a n/a n/a n/a m.	\$1.45 \$2.80 \$0.35	\$1.65 \$3.20 \$0.40	\$1.85 \$3.60 \$0.45	\$9.25%
code 50009 50008 50010 ENTICE AT Intereste Submission or refunds comove in day	ITEM 1/2" Padding 1" Padding Visqueen TENDEES TO LINGER IN YOUR SPACE WITH SOFT, COMFORTABLE PADD of this form indicates you read and accept the Payment Policy and Tender item has been delivered to your booth. Cancellations must be re-	SQ. FT. DING. bits@shepardes.co erms & Conditions. There ceived in writing 14 day pricing.	r/a n/a n/a n/a m.	\$1.45 \$2.80 \$0.35	\$1.65 \$3.20 \$0.40 SL ESTIMATE VAII tax rates are so	\$1.85 \$3.60 \$0.45	\$
code 50009 50008 50010 ENTICE AT Intereste Submission or refunds comove in day	ITEM 1/2" Padding 1" Padding Visqueen TENDEES TO LINGER IN YOUR SPACE WITH SOFT, COMFORTABLE PADD of this form indicates you read and accept the Payment Policy and To the Policy and T	SQ. FT. DING. bits@shepardes.co erms & Conditions. There ceived in writing 14 day pricing.	r/a n/a n/a n/a m.	\$1.45 \$2.80 \$0.35	\$1.65 \$3.20 \$0.40 SL ESTIMATE VAII tax rates are so	REGULAR \$1.85 \$3.60 \$0.45	\$





Powered * Seating

Charge It!

Providing powered capabilities within your booth encourages guests to stay longer as they recharge and engage with your brand.

Naples Collection



TCHGRY Tech Tablet Chair (gray vinyl, white metal tablet, chrome base) 30.5"L 29"D 33.5"H Also available without tablet (TCHP).

Tablet

Chair



Tech

DETAIL



A) NPLSOP Naples Sofa, Powered

B) NPLCHP Naples Chair, Powered

C) NPLLOP Naples Loveseat, Powered





Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.



Powered Communal Tables



Ventura Bar Tables, Powered

A) VNTWHT (white top) B) VNTBLK (black top) (silver frame) 72.25"L 26.25"D 42"H



One chair or barstool at each end of a communal table is exactly 6' apart, perfect for safe networking in any sized space.

Ventura Cafe Tables, Powered

C) VNTCWH (white top) **D) VNTCBK** (black top)

(silver frame) 72.25"L 26.25"D 30"H



- MM

C.



Use Ventura 6' Bar or Cafe Tables
in your design to facilitate conversations

while physical distancing.



Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

Powered ** Tables

Sydney
Powered **Cocktail Tables**



Sydney Powered Cocktail Tables

C1WP (white top) C1YP (black top) (brushed steel) 48"L 26"D 18"H



Wireless

Charging

30" Round Cafe/Bar

Tables, Powered

CUBPOW Wireless Charging Table, Powered

(white, AC plug-in) 20"L 20"D 18"H Mobile devices must have Qi wireless charging capability.





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Powered Desks & Conference Tables





Tech Powered Desk & File Cabinet

(black metal, laminate)

A) TECH Tech Desk, Powered 60"L 30"D 30"H

B) TECH3B Tech Desk, Powered w/ 3 Drawer File Cabinet 60"L 30"D 30"H

C) TECH3 3 Drawer File Cabinet on Castors

16"L 20"D 28"H



Powered Conference

Tables 5', 8', 10' (black top, silver)

D) BKCT5P 5' 60"L 48"D 29"H

E) BKCT8P 8' 96"L 48"D 29"H

F) BKC10P 10' 120"L 48"D 29"H

Also available without power.

Non-Powered Conference

Tables 5', 8', 10'

(black top, silver)

BKCT5N 5' 60"L 48"D 29"H

BKCT8N 8' 96"L 48"D 29"H

BKC10N 10' 120"L 48"D 29"H





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Powered Products

Charging Hub



VILHUB Village Charging Hub (cream) 12"L 12"D 28.25"H



Advisory.

Styling Tip:

Standalone hubs let guests plug in with a minimal footprint, while powered pedestals serve a dual purpose: keeping items secure while charging devices.

Powered Pedestals

The flip-top electrical units rotate 180° to let devices charge on or inside the cabinet.

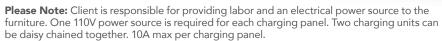


Powered Locking Pedestals

White PDL36W 24"L 24"D 36"H PDL42W 24"L 24"D 42"H

Black **PDL36B** 24"L 24"D 36"H **PDL42B** 24"L 24"D 42"H







Soft Seating Collections

Valencia

VALCHA Chair

(spice orange velvet) 28"L 30.5"D 31"H

VALSOF Sofa

(coffee brown velvet) 63"L 30.5"D 31"H





Level The Field!:

Low and casual seating makes clients more comfortable and open to learn about your product.

Sterling

STESOF Sofa (gray fabric)

82"L 33.5"D 32"H

STECHA Chair

(gray fabric) 33"L 33.5"D 32"H





28 | Soft Seating | 29

Soft Seating Collections

Cordoba

COCHTP Chair

(taupe fabric, black) 37"L 32"D 33"H

COLVTP Loveseat

(taupe fabric, black) 60.5"L 32"D 33"H

Fairfax

FAIRSW Sofa

(white vinyl, brushed metal) 62"L 26"D 30"H

FAIRCW Chair

(white vinyl, brushed metal) 27"L 26"D 30"H



Soft Seating Collections

Allegro

CHR002 Chair (blue fabric) 36"L 34.5"D 30"H

SFA002 Sofa (blue fabric) 73"L 34.5"D 30"H





Palm Beach

PALSOF Sofa (white vinyl) 69"L 29"D 33"H

Key Largo

KEYSOF Sofa (black fabric)

79"L 35"D 34"H

KEYCHR Chair (black fabric) 35"L 35"D 34"H

KEYLOV Loveseat (black fabric) 57"L 35"D 34"H



Baja

BCHWHT Chair (white vinyl) 36"L 30.5"D 28"H

BSFWHT Sofa (white vinyl) 86"L 30"D 28"H



BLVWHT Loveseat (white vinyl) 61"L 30.5"D 28"H





NPLCHR Chair, Standard arms

(black vinyl) 36"L 30"D 33.25"H Powered option available (NPLCHP).

NPLSOF Sofa, Standard arms

(black vinyl) 87"L 30"D 33.25"H Powered option available (NPLSOP).



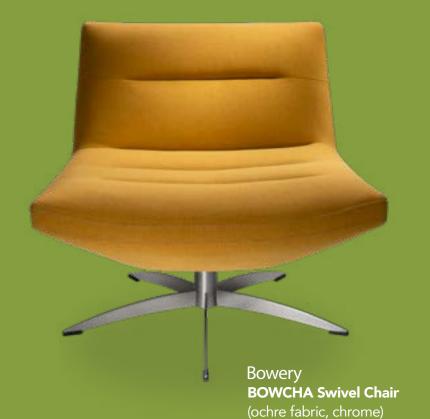
NPLLOV Loveseat, Standard arms

(black vinyl) 62"L 30"D 33.25"H

Powered option available (NPLLOP).

Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

Accent Chairs





Swivel chairs maximize functionality and allow you to engage with those all around. They're particularly helpful in smaller spaces!

> La Brea **LABREA Swivel Chair** (charcoal gray fabric, chrome) 35"L 27"D 40"H

Brooklyn Meeting BNMCSW Swivel Chair (white vinyl, black) 24.5"L 25.5"D 31.75"H



Makeit •



29.75"L 31"D 27.25"H

10'x20' - Meeting Booth





Accent Chairs









Madrid **BCW Chair** (white, chrome) 30"L 30"D 31"H

Create

Design with a wide selection of standout accent chairs to facilitate sales and demos while properly distancing. Pair each seat with an end table for individually-owned spaces.











A) TCHP Tech Chair, No Tablet

(gray vinyl, chrome base) 30.5"L 29"D 33.5"H

B) MNCHCH Munich **Armless Chair**

(gray fabric) 22.5"L 27"D 28.5"H

C) CNTCHR Century Chair

(gray velvet) 30"L 30"D 31"H

D) ATHCHA Atherton Chair

(distressed brown leather, blackened steel) 27"L 31"D 30"H

E) PROGB Pro Executive Guest Chair

(black vinyl) 24"L 26"D 36"H

F) PASCHR Pasadena Chair

(white molded plastic w/ chrome tower base) 27"L 25"D 26"H



Brooklyn

BNMCOW Chair

(white vinyl, oak-look)

24.5"L 25.5"D 31.75"H



CHAIRS

24.5"L 25.5"D 31.75"H



A) BNMCOW Brooklyn Meeting Chair (white vinyl, oak-look)
B) BNMCSW Brooklyn Meeting Chair, Swivel (white vinyl, black)

Frame finish black metal or oak-look.



CHAIRS

17.5"L19.5"D35"H



A) MARCBR (brown fabric) B) MARCBE (ocean blue fabric)
C) MARCRD (red fabric) D) MARCWH (white vinyl) E) MARCBK (black vinyl)

All frames brushed metal.





A) CS4 Syntax Chair (black, chrome) 23"L 19"D 32.25"H

B) XCHR Christopher Chair (white vinyl, chrome) 17"L 19"D 35"H

C) SC3 Brewer Chair (onyx, black) 20"L 20"D 32"H

D) RSTDIN Rustique Chair w/ arms (gunmetal) 20"L 18"D 31"H

E) ZENCHR Zenith Chair (white, chrome) 18.25"L 22"D 32"H

F) DUET Duet Stack Chair (black, chrome) 21"L 23"D 33"H

G) SC10 Razor Armless Chair (white) 15.5"L 23.5"D 30.5"H

H) OCMWHT Meeting Chair (white vinyl, wenge) 25.5"L 23.5"D 34"H

Malba Chair I) MALGRN (green, chrome) J) MALGRY (gray, chrome) 20"L 20"D 32"H

Blade Chair K) BLDCSB (sky blue) L) BLDCRD (red) 20.5"L 19"D 30.5"H

VIBE Colorful furnishings attract more attention while reinforcing brand themes. Amplify your organization's color palette, or simply go bold to catch passing eyes.

OTTOMANS 18"L18"D18"H



A) VIB14 (citrus green vinyl)
B) VIB17 (desert rose vinyl)
C) VIB16 (spice orange vinyl)
D) VIB01 (green vinyl)
E) VIB09 (white vinyl)
F) VIB10 (black vinyl)
G) VIB11 (steel blue vinyl)
H) VIB13 (purple vinyl)
I) VIB12 (silver vinyl)
J) VIB04 (red vinyl)
K) VIB05 (bright yellow vinyl)
L) VIB15 (taupe vinyl)
M) VIB02 (blue vinyl)
N) VIB08 (orange vinyl)



SMALL BENCH

O T T O M A N S 30"L20"D18"H



A) BVSMOR (orange fabric) B) BVSMGN (olive green fabric) C) BVSMWH (white vinyl)
 D) BVSMBK (black vinyl) E) BVSMBL (ocean blue fabric) F) BVSMBN (brown fabric)
 G) BVSMGY (gray fabric) H) BVSMLN (linen fabric) I) BVSMLV (lavender fabric)
 J) BVSMRD (red fabric) K) BVSMYL (yellow fabric)



BENCH

OTTOMANS 60"L20"D18"H



A) BVLYWH (white vinyl) B) BVLYRD (red fabric) C) BVLYGR (gray fabric) D) BVLYOB (ocean blue fabric) E) BVLYBK (black vinyl) F) BVLYLN (linen fabric) G) BVLYBN (brown fabric)



SWIVEL

O T T O M A N S 17" RND 18"H



A) MAR011 (orange fabric) B) MAR016 (ivory faux sheep fur) C) MAR009 (pear yellow fabric)
D) MAR005 (red fabric) E) MAR001 (white vinyl) F) MAR006 (rose quartz fabric) G) MAR007 (plum fabric)
H) MAR010 (blue fabric) I) MAR002 (gray fabric) J) MAR003 (linen fabric) K) MAR004 (raspberry fabric)
L) MAR008 (meadow green fabric) M) MAR015 (black vinyl) N) MAR012 (forest green vinyl)
O) MAR013 (teal velvet) P) MAR014 (distressed brown vinyl)





ACCENT

COCKTAIL & END TABLES 32.25"RND 17.25"H | 20.5"RND 21.25"H



A) MESCTW Cocktail Table / B) MESETW End Table (barnwood top)
 C) MESCTB Cocktail Table / D) MESETB End Table (black top)
 E) MESCTG Cocktail Table 36" RND / F) MESETG End Table 24" RND (glass top)

All frames bronze finish.



ALONDRA



ACCENT

COCKTAIL & END TABLES 47"L 24"D 16"H | 20"L 20"D 20"H



A) ALC100 Cocktail Table / B) ALE100 End Table (glass top)
C) ALC200 Cocktail Table / D) ALE200 End Table (wood top)

All frames chrome finish.



ACCENT COCKTAIL & END TABLES



A) C1C Cocktail Table / B) E1C End Table (glass top, chrome) 50"L 22"D 16"H | 26"L 26"D 20"H C) C1FWB Cocktail Table / D) E1FWB End Table (wood top, black) 47"L 24"D 17"H | 20"L 20"D 21"H

SYDNEY



ACCENT

COCKTAIL & END TABLES 48"L 26"D 18"H | 27"L 23"D 22"H



Cocktail Tables A) C1W (white) B) C1Y (black) C) SYDBEC (blue) D) SYDWDC (barnwood) End Tables E) E1W (white) F) E1Y (black) G) SYDBEE (blue) H) SYDWDE (barnwood)

All frames brushed steel.







Taos Tables A) TAOBWH (white top) B) TAOBBK (black top) C) TAOBWD (barnwood top)
Sedona Tables D) SEDBWH (white top) E) SEDBBK (black top) F) SEDBWD (barnwood top)

All frames bronze finish.

74 | Accent Tables | 75

Accent **Tables**





Wireless **CUBPOW Charging Table,** Powered (white, AC plug-in) 20"L 20"D 18"H

Gather Round

Seat guests around accent tables to create an informal campfire setting for small group discussions, or pair with individual seats for a safely "owned" space.

Silverado **C1E Cocktail Table**

(glass top, chrome) 36"RND 17"H **E1E End Table**

(glass top, chrome) 24"RND 22"H



(brushed metal) 16"L 15.5"D 16.5"H



Timber **TMBTBL End Table** (wood) 16"RND 17"H



Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

Bar & Cafe **Tables**





Bar Tables

Standard Black Base 30" RND 42"H

VTJ (graphite nebula top)

VTK (maple top)

VTB (red top)

30WH42 (white top)

30WDBB (barnwood top)

30BKSB (black top)

30AGBB

(brushed gunmetal top)

30OSBB (orange top)

(Madison/gray acajou top)

30BEBB (blue top)

30YBBB (brushed yellow top)

30GSBB (green top)

36" RND 42"H

VTN (graphite nebula top)

VTP (maple top)

VTW (white top)

36BKSB (black top)

Bar Tables

Hydraulic Chrome Base 30" RND 45"H

30GRHB

(graphite nebula top)

30MTHB (maple top)

30BRHB (red top)

30WHHB (white top)

30WDHB (barnwood top)

30BKHB (black top)

30AGHB

(brushed gunmetal top)

30OSHB (orange top)

30MAHB

(Madison/gray acajou top)

30BEHB (blue top)

30YSHB (brushed yellow top)

30GSHB (green top)

36" RND 45"H

36GRHB (graphite nebula)

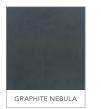
36MTHB (maple top)

36WTHB (white)

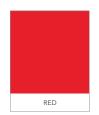
36BKHB (black top)

1. Choose your base: black or chrome...

2. Then pick a color that suits your design.

























Create Space

Mix and match table tops with base options to create the perfect combination for your needs.

30" Round Cafe/Bar Tables, Powered P30BWH Bar





Cafe Tables

Hydraulic Chrome Base

30" RND 29"H

30GRHC (graphite nebula top)

30MTHC (maple top)

30BRHC (red top)

30WHHC (white top)

30WDHC (barnwood top)

30BKHC (black top)

30AGHC (brushed gunmetal top)

30OSHC (orange top)

30MAHC (Madison/gray acajou top)

30BEHC (blue top)

30YSHC (brushed yellow top)

30GSHC (green top)

36" RND 29"H

36GRHC (graphite nebula top)

36MTHC (maple top)

36WTHC (white top)

36BKHC (black top)

Cafe Tables

Standard Black Base

30" RND 29"H

ZTJ (graphite nebula top)

ZTK (maple top)

ZTB (red top)

30WH29 (white top)

30WDBC (barnwood top)

30BKSC (black top)

30AGBC (brushed gunmetal top)

30OSBC (orange top)

ZTA (Madison/gray acajou top)

30BEBC (blue top)

30YSBC (brushed yellow top)

30GSBC (green top)

36" RND 29"H

ZTN (graphite nebula top)

ZTP (maple top)

ZTQ (white top)

36BKSC (black top)



BARSTOOL

COLLECTION 21"L17.5"D41.5"H



A) MARBBE (ocean blue fabric) B) MARBBR (brown fabric)
C) MARBRD (red fabric) D) MARBWH (white vinyl) E) MARBBK (black vinyl)

All frames brushed metal.

BARSTOOL

COLLECTION 15 "RND23-33.5 "H





A) ROLLWH (white vinyl) B) ROLLRD (red vinyl)
C) ROLLBL (black vinyl) D) ROLLGY (gray vinyl)

All bases chrome finish. Adjustable height.

B A N A N A 90 | Barstools

BARSTOOL

COLLECTIONS





Zoey Barstool 15"L 16"D 30-34.75"H A) BS002 (white, adjustable height) Banana Barstool 21"L 22"D 41"H B) BSS (black) C) BST (white)

All bases chrome finish.

Barstools Styles













B) BS001 Shark Barstool (white, chrome, adjustable height) 22"L 19"D 34-44"H

C) BSR Syntax Barstool (black, chrome) 23"L 19"D 43.25"H

22"L 22.5"D 45.5"H E) RSTSTL Rustique Barstool

D) LUBSCL Lucent Barstool

Laguna **LMBAR Barstool**



Executive

Seating

Pro High Back
Executive Chairs
A) PROEXE
white vinyl, chrome)

B) PROEXB (black vinyl, chrome)

25"L 24"D 45-48"H Adjustable height



Pro Mid Back
Executive Chairs
C) PROMID
(white vinyl, chrome)

D) PROMDB (black vinyl, chrome)

24"L 22"D 36.75-39.75"H Adjustable height



Pro Guest
PROGB Executive Chair
(black vinyl, chrome)
24"L 26"D 36"H









CONFERENCE

T A B L E S 4 2 " R N D 2 9 " H



A) CONF42 (white top) B) CB8 (Madison/gray acajou top)
C) 42BKCT (black top)

All bases black finish.



CONFERENCE

TABLES



Rounded Square Tables 42"L 42"D 29"H A) CF1 (glass top, black) B) CE1 (glass top, chrome) Rectangular Tables 60"L 36"D 29"H C) CF2 (glass top, black) D) CE2 (glass top, chrome)

Conference **Tables**

Styling Tip:
Create safe separation with clear dividers, and limit the number of seats at each table. Looking to spruce up plain conference tables? Use them as product displays, or bring in tabletop greenery for an organic touch.

Dividers | pg 122



(gray acajou top)

A) MADC05 5' 60"L 48"D 29"H



Atomic **Round Table**

(glass, chrome)

42ATO 42"RND 30"H

36ATO 36"RND 30"H



Work Table WD3 (white top, white)

48"L 24"D 30"H







(black top, silver)

A) BKCT5N 5' 60"L 48"D 29"H **B) BKCT8N 8'** 96"L 48"D 29"H **C) BKC10N 10'** 120"L 48"D 29"H

Also available with power.







B) MADC08 8' 96"L 60"D 29"H

C) MADC10 10' 120"L 48"D 29"H



MADISON



10'x20' - Madison Presentation Boot

EXECUTIVE

DESK & STORAGE



A) JD8 Executive Desk (gray acajou) 60"L 30"D 29"H B) BC8 Bookcase (gray acajou) 36"L 12"D 72"H

Powered Desks & Conference Tables





Tech Powered Desk & File Cabinet

(black metal, laminate)

A) TECH Tech Desk, Powered 60"L 30"D 30"H

B) TECH3B Tech Desk, Powered w/ 3 Drawer File Cabinet

60"L 30"D 30"H

C) TECH3 3 Drawer File Cabinet on Castors

16"L 20"D 28"H



Powered Conference

Tables 5', 8', 10'

(black top, silver)

D) BKCT5P 5' 60" L 48" D 29" H

E) BKCT8P 8' 96" L 60" D 29" H

F) BKC10P 10' 120" L 48" D 29" H

Also available without power.

Non-Powered Conference

Tables 5', 8', 10'

(black top, silver)

BKCT5N 5' 60" L 48" D 29" H

BKCT8N 8' 96" L 60" D 29" H

BKC10N 10' 120" L 48" D 29" H





Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

Ventura Powered & Communal Tables



Please check options listed.







Communal Bar Table (silver frame) 72.25"L 26.25"D 42"H Maple Top **C) VNTMNP** (solid) **VNTBMW** (grommets) White Top **D) VNTBWW** (grommets) **VNTWNP** (solid) Black Top

E) VNTBNP (solid)



-

Powered Cafe Table

72.25"L 26.25"D 30"H

F) VNTCBK (black top)

G) VNTCWH (white top)

Communal Cafe Table

72.25"L 26.25"D 30"H

VNTCMW (grommets)

I) VNTCWW (grommets)

H) VNTCMN (solid)

VNTCWN (solid)

J) VNTCBN (solid)

(silver frame)

(silver frame)

Maple Top

White Top

Black Top

Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.

Office Accessories & Decor

Embrace The Organic

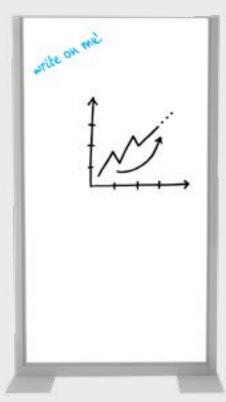
It's easy to divide space and maintain distance by adding greenery to your booth environment for a warm organic feel.





20'x20' Executive Meeting Booth
Accent Chairs | p 36
Executive Seating | p 98
Conference Tables | p 104
Boxwood Hedges | p 116
Dividers | p 122

Divider, Freestanding Whiteboard DIVFWB (silver, white) 39"L 9"D 72"H



Midtown Counter & Bar



Please Note: Client is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy chained together. 10A max per charging panel.









Boxwood Hedges

A) HDG7FT Boxwood Hedge, 7' 36.5"L 12"D 84"H

B) HDG4FT Boxwood Hedge, 4' 46"L 9"D 47"H





Keep it Green

Lifelike greenery is an easy yet sophisticated way to bridge the distance between seats for a warmer, organic environment.





Dividers

Clear Dividers

A) DIVFRE Freestanding
(Silver, Clear) 39"L 1.5"D 72"H

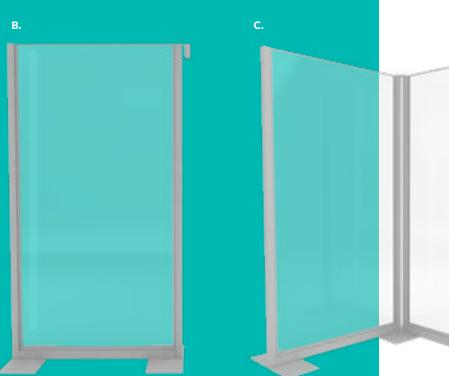
B) DIVFWL Freestanding Wall Unit (Silver, Clear) 40"L 1.5"D 72"H

C) DIVFCR Freestanding Corner (Silver, Clear) 39"L 39"D 72"H



CORT Events offers a complete collection of trendy furnishings, helping you design unique and safely spaced selling environments that are clean, comfortable, and give your clients peace of mind.







Bar & Cafe Tables | p 80 Barstool Collections | p 84





(Silver, Clear) 48-70"L 12"D 31.5"H

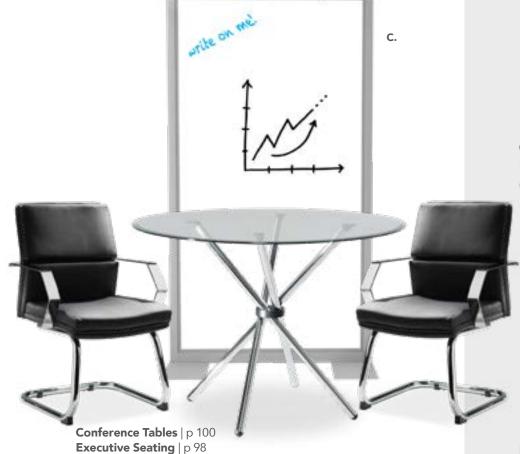
E) DIVFST Sofa/Table (Silver, Clear) 34"L 11"D 47-74"H Adjustable height.



Dividers



Accent Chairs | p 36 Accent Tables | p 64 Boxwood Hedges | p 116



C) DIVFWB Divider, Freestanding Whiteboard (silver, white) 39"L 1.5"D 72"H

D) MIRWHT Miramar Divider, White (molded plastic) Vertical: 63"L 23"D 83"H

D.

Horizontal: 83"L 23"D 63"H

Accent Chairs | p 36 Accent Tables | p 64

Stanchion w/ Retractable Belt

A) STNCH1

(black, chrome) 96"L 37"H Rented individually; two needed to complete a section.

B) STNSGN Stanchion Sign Holder (black, chrome) 10"L 13"H



Sign Here



Making You Look Good, By Design.[™]

Our team of seasoned event and exhibition experts are here to help you accomplish your goals, while standing out from the competition. We're more than just a furniture supplier - we're your partner in creating an environment that fosters engagement, develops relationships and amplifies your message.

Have a question? Scan the ΩR code to get in touch with a CORT Events team member today





126 | Cort





SOFT SEATING COLLECTIONS

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Loveseats

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BLVWHT	Baja Loveseat - White Vinyl		\$1,192.85	\$1,371.80	\$1,536.40	
KEYLOV	Key Largo Loveseat - Black Fabric, Wood		\$549.45	\$631.85	\$707.65	
NPLLOV	Naples Loveseat - Black Vinyl		\$1,053.25	\$1,211.25	\$1,356.60	
NPLLOP	POWERED Naples Loveseat - Black Vinyl		\$1,312.50	\$1,509.35	\$1,690.45	
COLVTP	Cordoba Loveseat		\$843.15	\$969.60	\$1,085.95	

Sofas

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
SFA002	Allegro Sofa - Blue Fabric, Brushed Metal		\$1,047.70	\$1,204.85	\$1,349.45	
BSFWHT	Baja Sofa - White Vinyl		\$1,268.15	\$1,458.35	\$1,633.35	
FAIRSW	Fairfax Sofa - White Vinyl, Brushed Metal		\$714.60	\$821.80	\$920.40	
KEYSOF	Key Largo Sofa - Black Fabric, Wood		\$708.85	\$815.20	\$913.00	
NPLSOF	Naples Sofa - Black Vinyl		\$1,252.65	\$1,440.55	\$1,613.40	
NPLLOP	POWERED Naples Sofa - Black Vinyl		\$1,525.95	\$1,754.85	\$1,965.45	
PALSOF	Palm Beach Sofa - White Vinyl		\$995.05	\$1,144.30	\$1,281.60	
STESOF	Sterling Sofa - Grey Fabric		\$1,181.30	\$1,358.50	\$1,521.50	
VALSOF	Valencia Sofa - Coffee Brown Velvet		\$666.65	\$766.65	\$858.65	

= Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Submission of this form maleutes you read that accept the rayment rolling a conditions. There are no exentinges of relating of the field has been delivered to your
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: _





ACCENT CHAIRS

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

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CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
CHR002	Allegro Chair - Blue Fabric, Brushed Metal		\$735.00	\$845.25	\$946.70	
ATHCHA	Atherton Chair - Brown Leather, Black Metal		\$609.15	\$700.50	\$784.55	
BCHWHT	Baja Chair - White Vinyl		\$814.30	\$936.45	\$1,048.80	
BOWCHA	Bowery Chair - Ochre Fabric		\$572.15	\$657.95	\$736.90	
CNTCHR	Century Chair - Gray Velvet		\$583.05	\$670.50	\$750.95	
FAIRCW	Fairfax Chair - White Vinyl, Brushed Metal		\$515.30	\$592.60	\$663.70	
KEYCHR	Key Largo Chair - Black Fabric, Wood		\$469.75	\$540.20	\$605.00	
LABREA	La Brea Swivel Chair - Charcoal Gray Fabric, Chrome		\$614.90	\$707.15	\$792.00	
LENCHA	Lena Chair - Moss Green Leather, Bronze		\$513.45	\$590.45	\$661.30	
BCW	Madrid Chair - White Vinyl, Chrome		\$1,118.90	\$1,286.75	\$1,441.15	
MONCHA	Montreal Chair - Blue, Black Metal		\$628.75	\$723.05	\$809.80	
MNCHCH	Munich Armless Chair - Gray Fabric, Black		\$845.50	\$972.30	\$1,089.00	
NPLCHP	POWERED Naples Chair - Black Vinyl		\$948.05	\$1,090.25	\$1,221.10	
NPLCHR	Naples Chair - Black Vinyl		\$874.00	\$1,005.10	\$1,125.70	
STECHA	Sterling Chair - Gray Fabric		\$811.45	\$933.15	\$1,045.15	
SWAN	Swanson Swivel Chair - White Vinyl, Chrome		\$535.20	\$615.50	\$689.35	
TCHP	Tech Chair, No Tablet - Gray Vinyl, Chrome Base		\$448.15	\$515.35	\$577.20	
TCHGRY	POWERED Tech Tablet Chair - Gray Vinyl, White Metal Tablet, Chrome Base		\$437.25	\$502.85	\$563.20	
VALCHA	Valencia Chair - Spice Orange Velvet		\$448.50	\$515.75	\$577.65	
WENCHA	Wentworth Swivel Chair - Brown Vinyl		\$491.75	\$565.50	\$633.35	
BNMCOW	Brooklyn Meeting Chair		\$393.65	\$452.70	\$507.00	
BNMCSW	Brooklyn Meeting Chair, Swivel		\$393.65	\$452.70	\$507.00	
COCHTP	Cordoba Chair		\$590.40	\$678.95	\$760.40	

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TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

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INDIVIDUAL SEATING

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

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CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BLDCRD	Blade Chair - Red		\$100.90	\$116.05	\$130.00	
BLDCSB	Blade Chair - Sky Blue		\$100.90	\$116.05	\$130.00	
SC3	Brewer Chair - Onyx, Chrome		\$261.80	\$301.05	\$337.20	
XCHR	Christopher Chair - White Vinyl, Chrome		\$156.60	\$180.10	\$201.70	
DUET	Duet Stack Chair - Black, Chrome		\$96.80	\$111.30	\$124.65	
LMCHR	Laguna Chair - Maple, Chrome		\$222.10	\$255.40	\$286.05	
LUCHCL	Lucent Chair - Frosted Acrylic, Chrome		\$271.75	\$312.50	\$350.00	
MALGRN	Malba Chair - Green, Chrome		\$170.85	\$196.50	\$220.10	
MALGRY	Malba Chair - Gray, Chrome		\$170.85	\$196.50	\$220.10	
MARCBE	Marina Chair - Ocean Blue Fabric, Brushed Metal		\$220.00	\$253.00	\$283.35	
MARCBK	Marina Chair - Black Vinyl, Brushed Metal		\$220.00	\$253.00	\$283.35	
MARCBR	Marina Chair - Brown Fabric, Brushed Metal		\$220.00	\$253.00	\$283.35	
MARCRD	Marina Chair - Red Fabric, Brushed Metal		\$220.00	\$253.00	\$283.35	
MARCWH	Marina Chair - White Vinyl, Brushed Metal		\$220.00	\$253.00	\$283.35	
PASCHR	Pasadena Chair - White Molded Plastic w/Chrome Tower Base		\$354.60	\$407.80	\$456.75	
SC10	Razor Armless Chair - White		\$116.75	\$134.25	\$150.35	
RSTDIN	Rustique Chair w/ Arms - Gunmetal		\$196.40	\$225.85	\$252.95	
CS4	Syntax Chair - Black, Chrome		\$310.35	\$356.90	\$399.75	
ZENCHR	Zenith Chair - White, Chrome		\$250.50	\$288.05	\$322.60	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

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BENCHES & OTTOMANS

Aluminum USA

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Music City Center | Nashville, TN October 25 - 26, 2023

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Beverly Benches

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BVSMBK	Beverly Small Bench Ottoman - Black Vinyl		\$315.45	\$362.75	\$406.30	
BVSMBL	Beverly Small Bench Ottoman - Ocean Blue Fabric		\$315.45	\$362.75	\$406.30	
BVSMBN	Beverly Small Bench Ottoman - Brown Fabric		\$315.45	\$362.75	\$406.30	
BVSMGN	Beverly Small Bench Ottoman - Olive Green Fabric		\$315.45	\$362.75	\$406.30	
BVSMGY	Beverly Small Bench Ottoman - Grey Fabric		\$315.45	\$362.75	\$406.30	
BVSMLN	Beverly Small Bench Ottoman - Linen Fabric		\$315.45	\$362.75	\$406.30	
BVSMLV	Beverly Small Bench Ottoman - Lavender Fabric		\$315.45	\$362.75	\$406.30	
BVSMOR	Beverly Small Bench Ottoman - Orange Fabric		\$315.45	\$362.75	\$406.30	
BVSMRD	Beverly Small Bench Ottoman - Red Fabric		\$315.45	\$362.75	\$406.30	
BVSMWH	Beverly Small Bench Ottoman - White Vinyl		\$315.45	\$362.75	\$406.30	
BVSMYL	Beverly Small Bench Ottoman - Yellow Fabric		\$315.45	\$362.75	\$406.30	
BVLYBK	Beverly Bench - Black Vinyl		\$603.55	\$694.10	\$777.40	
BVLYBN	Beverly Bench - Brown Fabric		\$603.55	\$694.10	\$777.40	
BVLYGR	Beverly Bench - Grey Fabric		\$603.55	\$694.10	\$777.40	
BVLYLN	Beverly Bench - Linen Fabric		\$603.55	\$694.10	\$777.40	
BVLYOB	Beverly Bench - Ocean Fabric		\$603.55	\$694.10	\$777.40	
BVLYRD	Beverly Bench - Red Fabric		\$603.55	\$694.10	\$777.40	
BVLYWH	Beverly Bench - White Vinyl		\$603.55	\$694.10	\$777.40	

Metal Bench

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
REGBEN	Regis Bench/Table - Brushed Metal		\$429.85	\$494.35	\$553.65	

Ottomans

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
END01B	Endless Curved Ottoman - Black Vinyl, Chrome		\$626.35	\$720.30	\$806.75	
END01W	Endless Curved Ottoman - White Vinyl, Chrome		\$626.35	\$720.30	\$806.75	
END02B	Endless Square Ottoman - Black Vinyl, Chrome		\$392.90	\$451.85	\$506.05	
END02W	Endless Square Ottoman - White Vinyl, Chrome		\$392.90	\$451.85	\$506.05	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

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CUBE & SWIVEL OTTOMANS

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

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Vibe Cubes

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VIB01	Vibe Cube - Green		\$210.75	\$242.35	\$271.45	
VIB02	Vibe Cube - Blue		\$210.75	\$242.35	\$271.45	
VIB04	Vibe Cube - Red		\$210.75	\$242.35	\$271.45	
VIB05	Vibe Cube - Yellow		\$210.75	\$242.35	\$271.45	
VIB08	Vibe Cube - Orange		\$210.75	\$242.35	\$271.45	
VIB09	Vibe Cube - White Waterproof		\$210.75	\$242.35	\$271.45	
VIB10	Vibe Cube - Black Waterproof		\$210.75	\$242.35	\$271.45	
VIBII	Vibe Cube - Steel Blue Vinyl		\$210.75	\$242.35	\$271.45	
VIB12	Vibe Cube - Silver Vinyl		\$210.75	\$242.35	\$271.45	
VIB13	Vibe Cube - Purple Vinyl		\$210.75	\$242.35	\$271.45	
VIB14	Vibe Cube - Cirtus Green		\$210.75	\$242.35	\$271.45	
VIB15	Vibe Cube - Taupe Vinyl		\$210.75	\$242.35	\$271.45	
VIB16	Vibe Cube - Spice Orange		\$210.75	\$242.35	\$271.45	
VIB17	Vibe Cube - Desert Rose		\$210.75	\$242.35	\$271.45	

Marche Swivel

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
MAR001	Marche Swivel - White		\$278.95	\$320.80	\$359.30	
MAR002	Marche Swivel - Grey		\$278.95	\$320.80	\$359.30	
MAR003	Marche Swivel - Linen		\$278.95	\$320.80	\$359.30	
MAR004	Marche Swivel - Raspberry		\$278.95	\$320.80	\$359.30	
MAR005	Marche Swivel - Red		\$278.95	\$320.80	\$359.30	
MAR006	Marche Swivel - Rose Qtz		\$278.95	\$320.80	\$359.30	
MAR007	Marche Swivel - Plum		\$278.95	\$320.80	\$359.30	
MAR008	Marche Swivel - Meadow Green		\$278.95	\$320.80	\$359.30	
MAR009	Marche Swivel - Pear		\$278.95	\$320.80	\$359.30	
MAR010	Marche Swivel - Blue		\$278.95	\$320.80	\$359.30	
MAR011	Marche Swivel - Orange		\$278.95	\$320.80	\$359.30	
MAR012	Marche Swivel - Forest Green		\$278.95	\$320.80	\$359.30	
MAR013	Marche Swivel - Teal Velvet		\$278.95	\$320.80	\$359.30	
MAR014	Marche Swivel - Distressed Brown		\$278.95	\$320.80	\$359.30	
MAR015	Marche Swivel - Black Vinyl		\$278.95	\$320.80	\$359.30	
MAR016	Marche Swivel - Ivory Faux Sheep Fur		\$278.95	\$320.80	\$359.30	

 ${\it NOTE:}\ Items\ may\ be\ discontinued\ without\ notice\ at\ any\ time.$

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AMOUNT DUE	\$
TAX (All tax rates are subject to change)	9.25%
TOTAL ESTIMATE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	







ACCENT TABLES: COCKTAIL & END

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

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Cocktail Tables

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
ALC100	Alondra Cocktail Table - Glass Top, Chrome		\$501.00	\$576.15	\$645.30	
ALC200	Alondra Cocktail Table - Brandy Maple Top, Chrome		\$501.00	\$576.15	\$645.30	
CIC	Geo Cocktail Table - Glass Top, Chrome		\$375.80	\$432.15	\$484.00	
CIFWB	Geo Cocktail Table - Brandy Maple Top, Black		\$438.45	\$504.20	\$564.70	
MESCTB	Mesa Cocktail Table - Black Top, Bronze		\$290.20	\$333.75	\$373.80	
MESCTG	Mesa Cocktail Table - Glass Top, Bronze		\$290.20	\$333.75	\$373.80	
MESCTW	Mesa Cocktail Table - Barnwood Top, Bronze		\$290.20	\$333.75	\$373.80	
CIE	Silverado Cocktail Table - Glass Top, Chrome		\$415.65	\$478.00	\$535.35	
CIW	Sydney Cocktail Table - White Top, Brushed Steel		\$421.30	\$484.50	\$542.65	
CIY	Sydney Cocktail Table - Black Top, Brushed Steel		\$421.30	\$484.50	\$542.65	
CIWP	POWERED Sydney Cocktail Table - White Top, Brushed Steel		\$535.20	\$615.50	\$689.35	
CIYP	POWERED Sydney Cocktail Table - Black Top, Brushed Steel		\$535.20	\$615.50	\$689.35	
SYDBEC	Sydney Cocktail Table - Blue Top, Brushed Steel		\$427.05	\$491.10	\$550.05	
SYDWDC	Sydney Cocktail Table - Barnwood Top, Brushed Steel		\$388.20	\$446.45	\$500.00	

End Tables

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
ALE100	Alondra End Table - Glass Top, Chrome		\$361.55	\$415.80	\$465.70	
ALE200	Alondra End Table - Brandy Maple Top, Chrome		\$361.55	\$415.80	\$465.70	
CUBPOW	POWERED Wireless Charging Table - White, AC Plug In		\$644.45	\$741.10	\$830.05	
EIC	Geo End Table - Glass Top, Chrome		\$370.15	\$425.65	\$476.75	
EIFWB	Geo End Table - Brandy Maple Top, Black		\$381.45	\$438.65	\$491.30	
MESETB	Mesa End Table - Black Top, Bronze		\$191.75	\$220.50	\$246.95	
MESETG	Mesa End Table - Glass Top, Bronze		\$191.75	\$220.50	\$246.95	
MESETW	Mesa End Table - Barnwood Top, Bronze		\$191.75	\$220.50	\$246.95	
REGOTT	Regis End Table - Brushed Metal		\$316.05	\$363.45	\$407.05	
EIE	Silverado End Table - Glass, Chrome		\$395.70	\$455.05	\$509.65	
EIW	Sydney End Table - White Top, Brushed Steel		\$381.45	\$438.65	\$491.30	
EIY	Sydney End Table - Black Top, Brushed Steel		\$381.45	\$438.65	\$491.30	
SYDBEE	Sydney End Table - Blue Top, Brushed Steel		\$375.25	\$431.55	\$483.35	
SYDWDE	Sydney End Table - Barnwood Top, Brushed Steel		\$375.25	\$431.55	\$483.35	

Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture.) NOTE: Items may be discontinued without notice at any time.

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TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	







ACCENT TABLES: SIDE

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDA, OCTOBER 4, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Side Tables

CODE	ITEM	QTY	ONLINE	DISCOUNT	
AURA	Aura Round Table - White Metal		\$216.30	\$248.75	
SEDBBK	Sedona Side Table - Black Top, Bronze		\$193.45	\$222.45	
SEDBWD	Sedona Side Table - Wood Top, Bronze		\$193.45	\$222.45	
SEDBWH	Sedona Side Table - White Top, Bronze		\$193.45	\$222.45	
TAOBBK	Taos Side Table - Black Top, Bronze		\$193.45	\$222.45	
TAOBWD	Taos Side Table - Wood Top, Bronze		\$193.45	\$222.45	
TAOBWH	Taos Side Table - White Top, Bronze		\$193.45	\$222.45	
TMBTBL	Timber Table - Wood		\$256.25	\$294.70	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE

TAX (All tax rates are subject to change)

AMOUNT DUE

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COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: __



BAR TABLES, BARS & COUNTERS

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

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30" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGBB	30" Round Bar Table w/ Standard Black Base - Brushed Gunmetal Top		\$375.25	\$431.55	\$483.35	
30BEBB	30" Round Bar Table w/ Standard Black Base - Blue Top		\$375.25	\$431.55	\$483.35	
30BKSB	30" Round Bar Table w/ Standard Black Base - Black Top		\$375.25	\$431.55	\$483.35	
30GSBB	30" Round Bar Table w/ Standard Black Base - Green Top		\$375.25	\$431.55	\$483.35	
30OSBB	30" Round Bar Table w/ Standard Black Base - Orange Top		\$375.25	\$431.55	\$483.35	
30WDBB	30" Round Bar Table w/ Standard Black Base - Barnwood Top		\$375.25	\$431.55	\$483.35	
30WH42	30" Round Bar Table w/ Standard Black Base - White Top		\$389.95	\$448.45	\$502.25	
30YBBB	30" Round Bar Table w/ Standard Black Base - Brushed Yellow Top		\$375.25	\$431.55	\$483.35	
VTB	30" Round Bar Table w/ Standard Black Base - Red Top		\$370.15	\$425.65	\$476.75	
VTJ	30" Round Bar Table w/ Standard Black Base - Graphite Nebula Top		\$370.15	\$425.65	\$476.75	
VTK	30" Round Bar Table w/ Standard Black Base - Maple Top		\$370.15	\$425.65	\$476.75	
VTA	30" Round Madison Bar Table w/ Standard Black Base - Gray Acajou Top		\$370.15	\$425.65	\$476.75	
P30BWH	POWERED 30" Round Cafe Table w/ Standard Black Base - White Top		\$758.15	\$871.85	\$976.45	

36" Round Bar Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKSB	36" Round Bar Table w/ Standard Black Base - Black Top		\$370.15	\$425.65	\$476.75	
VTN	36" Round Bar Table w/ Standard Black Base - Graphite Nebula Top		\$395.70	\$455.05	\$509.65	
VTW	36" Round Bar Table w/ Standard Black Base - White Top		\$395.70	\$455.05	\$509.65	
VTP	36"Round Bar Table w/ Standard Black Base - Maple Top		\$395.70	\$455.05	\$509.65	

30" Round Bar Table with Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGHB	30" Round Bar Table w/ Hydraulic Base - Brushed Gunmetal Top		\$452.95	\$520.90	\$583.40	
30ВЕНВ	30" Round Bar Table w/ Hydraulic Base - Blue Top		\$452.95	\$520.90	\$583.40	
30BKHB	30" Round Bar Table w/ Hydraulic Base - Black Top		\$452.95	\$520.90	\$583.40	
30BRHB	30" Round Bar Table w/ Hydraulic Base - Red Top		\$449.80	\$517.25	\$579.30	
30GRHB	30" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$449.80	\$517.25	\$579.30	
30GSHB	30" Round Bar Table w/ Hydraulic Base - Green Top		\$452.95	\$520.90	\$583.40	
30MTHB	30" Round Bar Table w/ Hydraulic Base - Maple Top		\$489.65	\$563.10	\$630.65	
300SHB	30" Round Bar Table w/ Hydraulic Base - Orange Top		\$452.95	\$520.90	\$583.40	
30WDHB	30" Round Bar Table w/ Hydraulic Base - Barnwood Top		\$452.95	\$520.90	\$583.40	
30WHHB	30" Round Bar Table w/ Hydraulic Base - White Top		\$486.90	\$559.95	\$627.15	
30YSHB	30" Round Bar Table w/ Hydraulic Base - Brushed Yellow Top		\$452.95	\$520.90	\$583.40	
30МАНВ	30" Round Madison Bar Table w/ Hydraulic Base - Gray Acajou Top		\$449.80	\$517.25	\$579.30	

36" Round Bar Table with Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKHB	36" Round Bar Table w/ Hydraulic Base - Black Top		\$452.95	\$520.90	\$583.40	
36GRHB	36" Round Bar Table w/ Hydraulic Base - Graphite Nebula Top		\$489.65	\$563.10	\$630.65	
36МТНВ	36" Round Bar Table w/ Hydraulic Base - Maple Top		\$489.65	\$563.10	\$630.65	
36WTHB	36" Round Bar Table w/ Hydraulic Base - White Top		\$489.65	\$563.10	\$630.65	







BAR TABLES, BARS & COUNTERS CONTINUED

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

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Metal Bar Table

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
RSTSQT	Rustique Square Metal Bar Table - Gunmetal		\$409.95	\$471.45	\$528.00	

Ventura Communal Bar Tables

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VNTBNP	Ventura Communal Bar Table - Black Top, Silver		\$993.60	\$1,142.65	\$1,279.75	
VNTMNP	Ventura Communal Bar Table - Maple Top, Silver		\$993.60	\$1,142.65	\$1,279.75	
VNTWNP	Ventura Communal Bar Table - White Top, Silver		\$993.60	\$1,142.65	\$1,279.75	
VNTBMW	Ventura Communal Bar Table w/ Grommet Holes - Maple Top, Silver		\$993.60	\$1,142.65	\$1,279.75	
VNTBWW	Ventura Communal Bar Table w/ Grommet Holes - White Top, Silver		\$993.60	\$1,142.65	\$1,279.75	
VNTBLK	POWERED Ventura Communal Bar Table, Powered - Black Top, Silver		\$1,172.95	\$1,348.90	\$1,510.75	
VNTWHT	POWERED Ventura Communal Bar Table, Powered - White Top, Silver		\$1,172.95	\$1,348.90	\$1,510.75	

= Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture.)

Bars

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
MTBLPI	Midtown Bar, Lighted w/ Plug In - Taupe Glass Top, Pewter		\$2,212.75	\$2,544.65	\$2,850.00	
MTBUUL	Midtown Bar, Unlighted - Taupe Glass Top, Pewter		\$2,070.50	\$2,381.05	\$2,666.80	

Counters

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
MTCLPI	Midtown Powered Counter, Lighted w/ Plug In - Taupe Glass Top, Pewter		\$2,212.75	\$2,544.65	\$2,850.00	
MTCPUL	Midtown Powered Counter, Unlighted - Taupe Glass Top, Pewter		\$2,083.40	\$2,395.90	\$2,683.40	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

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COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: _





CAFÉ TABLES

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

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30" Round Café Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGBC	30" Round Cafe Table w/ Standard Black Base - Brushed Gunmetal Top		\$336.45	\$386.90	\$433.35	
30BEBC	30" Round Cafe Table w/ Standard Black Base - Blue Top		\$336.45	\$386.90	\$433.35	
30BKSC	30" Round Cafe Table w/ Standard Black Base - Black Top		\$336.45	\$386.90	\$433.35	
30GSBC	30" Round Cafe Table w/ Standard Black Base - Green Top		\$336.45	\$386.90	\$433.35	
30OSBC	30" Round Cafe Table w/ Standard Black Base - Orange Top		\$336.45	\$386.90	\$433.35	
30WDBC	30" Round Cafe Table w/ Standard Black Base - Barnwood Top		\$336.45	\$386.90	\$433.35	
30WH29	30" Round Cafe Table w/ Standard Black Base - White Top		\$355.85	\$409.25	\$458.35	
30YSBC	30" Round Cafe Table w/ Standard Black Base - Brushed Yellow Top		\$336.45	\$386.90	\$433.35	
ZTA	30" Round Madison Cafe Table w/ Standard Black Base - Gray Acajou Top		\$347.30	\$399.40	\$447.35	
ZTB	30" Round Cafe Table w/ Standard Black Base - Red Top		\$335.95	\$386.35	\$432.70	
ZTJ	30" Round Cafe Table w/ Standard Black Base - Graphite Nebula Top		\$335.95	\$386.35	\$432.70	
ZTK	30" Round Cafe Table w/ Standard Black Base - Maple Top		\$335.95	\$386.35	\$432.70	
P30CWH	POWERED 30" Round Cafe Table w/ Standard Black Base - White Top		\$758.15	\$871.85	\$976.45	

36" Round Café Table with Black Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKSC	36" Round Cafe Table w/ Standard Black Base - Black Top		\$367.25	\$422.35	\$473.05	
ZTN	36" Round Cafe Table w/ Standard Black Base - Graphite Nebula Top		\$367.25	\$422.35	\$473.05	
ZTP	36" Round Cafe Table w/ Standard Black Base - Maple Top		\$367.25	\$422.35	\$473.05	
ZTQ	36" Round Cafe Table w/ Standard Black Base - White Top		\$367.25	\$422.35	\$473.05	

30" Round Café Table with Chrome Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
30AGHC	30" Round Cafe Table w/ Hydraulic Base - Brushed Gunmetal Top		\$452.30	\$520.15	\$582.55	
30BEHC	30" Round Cafe Table w/ Hydraulic Base - Blue Top		\$452.95	\$520.90	\$583.40	
30BKHC	30" Round Cafe Table w/ Hydraulic Base - Black Top		\$452.30	\$520.15	\$582.55	
30BRHC	30" Round Cafe Table w/ Hydraulic Base - Red Top		\$449.80	\$517.25	\$579.30	
30GRHC	30" Round Cafe Table w/ Hydraulic Base - Graphite Nebula Top		\$489.65	\$563.10	\$630.65	
30GSHC	30" Round Cafe Table w/ Hydraulic Base - Green Top		\$452.30	\$520.15	\$582.55	
30MTHC	30" Round Cafe Table w/ Hydraulic Base - Maple Top		\$449.80	\$517.25	\$579.30	
300SHC	30" Round Cafe Table w/ Hydraulic Base - Orange Top		\$452.30	\$520.15	\$582.55	
30WDHC	30" Round Cafe Table w/ Hydraulic Base - Barnwood Top		\$452.95	\$520.90	\$583.40	
30WHHC	30" Round Cafe Table w/ Hydraulic Base - White Top		\$486.90	\$559.95	\$627.15	
30YSHC	30" Round Cafe Table w/ Hydraulic Base - Brushed Yellow Top		\$452.30	\$520.15	\$582.55	_
30MAHC	30" Round Madison Cafe Table w/ Hydraulic Base - Gray Acajou Top		\$449.80	\$517.25	\$579.30	





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Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

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36" Round Café Table with Chrome Hydraulic Base

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
36BKHC	36" Round Cafe Table w/ Hydraulic Base - Black Top		\$489.65	\$563.10	\$630.65	
36GRHC	36"Round Cafe Table w/ Hydraulic Base - Graphite Nebula Top		\$489.65	\$563.10	\$630.65	
36MTHC	36"Round Cafe Table w/ Hydraulic Base - Maple Top		\$489.65	\$563.10	\$630.65	
36WTHC	36"Round Cafe Table w/ Hydraulic Base - White Top		\$489.65	\$563.10	\$630.65	

Ventura Communal Café Tables

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VNTCBN	Ventura Communal Cafe Table - Black Top, Silver		\$763.50	\$878.05	\$983.40	
VNTCMN	Ventura Communal Cafe Table - Maple Top, Silver		\$763.50	\$878.05	\$983.40	
VNTCWN	Ventura Communal Cafe Table - White Top, Silver		\$763.50	\$878.05	\$983.40	
VNTCMW	Ventura Communal Cafe Table w/ Grommet Holes - Maple Top, Silver		\$763.50	\$878.05	\$983.40	
VNTCWW	Ventura Communal Cafe Table w/ Grommet Holes - White Top, Silver		\$763.50	\$878.05	\$983.40	
VNTCBK	POWERED Communal Ventura Cafe Table - Black Top, Silver		\$867.00	\$997.05	\$1,116.70	
VNTCWH	POWERED Communal Ventura Cafe Table - White Top, Silver		\$867.00	\$997.05	\$1,116.70	

= Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture.)

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

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booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME: _______ BOOTH NUMBER: ______

CONTACT NAME: ______



EMAIL ADDRESS: __





BAR STOOLS

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

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Bar Stools

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BSS	Banana Barstool - Black, Chrome		\$372.95	\$428.90	\$480.35	
BST	Banana Barstool - White, Chrome		\$372.95	\$428.90	\$480.35	
BLDBRD	Blade Barstool - Red		\$194.10	\$223.20	\$250.00	
BLDBSB	Blade Barstool - Sky Blue		\$194.10	\$223.20	\$250.00	
XBAR	Christopher Barstool - White Vinyl, Chrome		\$270.40	\$310.95	\$348.25	
LMBAR	Laguna Barstool - Maple, Chrome		\$278.95	\$320.80	\$359.30	
ROLLBL	Lift Barstool - Black Vinyl, Chrome		\$316.05	\$363.45	\$407.05	
ROLLGY	Lift Barstool - Gray Vinyl, Chrome		\$316.05	\$363.45	\$407.05	
ROLLRD	Lift Barstool - Red Vinyl, Chrome		\$316.05	\$363.45	\$407.05	
ROLLWH	Lift Barstool - White Vinyl, Chrome		\$316.05	\$363.45	\$407.05	
LUBSCL	Lucent Barstool - Frosted Acrylic, Chrome		\$388.20	\$446.45	\$500.00	
MARBBE	Marina Barstool - Ocean Blue Fabric, Brushed Metal		\$315.45	\$362.75	\$406.30	
MARBBK	Marina Barstool - Black Vinyl, Brushed Metal		\$315.45	\$362.75	\$406.30	
MARBBR	Marina Barstool - Brown Fabric, Brushed Metal		\$315.45	\$362.75	\$406.30	
MARBRD	Marina Barstool - Red Fabric, Brushed Metal		\$315.45	\$362.75	\$406.30	
MARBWH	Marina Barstool - White Vinyl, Brushed Metal		\$315.45	\$362.75	\$406.30	
RSTSTL	Rustique Barstool - Gunmetal		\$216.30	\$248.75	\$278.60	
BS001	Shark Barstool - White, Chrome		\$475.40	\$546.70	\$612.30	
BSR	Syntax Barstool - Black, Chrome		\$338.80	\$389.60	\$436.35	
ZENBAR	Zenith Barstool - White, Chrome		\$250.50	\$288.05	\$322.60	
BS002	Zoey Barstool - White, Chrome		\$435.60	\$500.95	\$561.05	

 ${\it NOTE:}\ Items\ may\ be\ discontinued\ without\ notice\ at\ any\ time.$

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

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COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: __





CONFERENCE & WORK TABLES

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

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Conference Tables

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BKC10N	10' Table - Black Top, Silver		\$970.25	\$1,115.80	\$1,249.70	
BKC10P	POWERED 10' Table - Black Top, Silver		\$1,211.75	\$1,393.50	\$1,560.70	
CB8	42" Round Madison Table - Gray Acajou, Black		\$508.35	\$584.60	\$654.75	
42BKCT	42" Round Table - Black Top, Black		\$522.70	\$601.10	\$673.25	
CONF42	42" Round Table - White Top		\$575.15	\$661.40	\$740.75	
BKCT5N	5' Table - Black Top, Silver		\$487.35	\$560.45	\$627.70	
BKCT5P	POWERED 5' Table - Black Top, Silver		\$630.90	\$725.55	\$812.60	
BKCT8N	8'Table - Black Top, Silver		\$970.25	\$1,115.80	\$1,249.70	
BKCT8P	POWERED 8' Table - Black Top, Silver		\$1,211.75	\$1,393.50	\$1,560.70	
36ATO	Atomic 36" Round Table - Glass Top, Chrome		\$475.40	\$546.70	\$612.30	
42ATO	Atomic 42" Round Table - Glass Top, Chrome		\$475.40	\$546.70	\$612.30	
CE2	Geo Table, Rectangle - Glass Top, Chrome		\$674.70	\$775.90	\$869.00	
CF2	Geo Table, Rectangle - Glass Top, Black		\$674.70	\$775.90	\$869.00	
CE1	Geo Table, Rounded Square - Glass Top, Chrome		\$475.40	\$546.70	\$612.30	
CF1	Geo Table, Rounded Square - Glass Top, Black		\$475.40	\$546.70	\$612.30	
MADC05	Madison 5' Table - Gray Acajou, Chrome		\$720.25	\$828.30	\$927.70	
MADC08	Madison 8'Table - Gray Acajou, Chrome		\$1,437.65	\$1,653.30	\$1,851.70	
MADC10	Madison 10' Table - Gray Acajou, Chrome		\$1,437.65	\$1,653.30	\$1,851.70	

Work Table

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
WD3	Work Table - White Top, White		\$495.40	\$569.70	\$638.05	

Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture.)

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

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booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: _





EXECUTIVE SEATING, DESKS & STORAGE

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

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Seating

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
CUPCHA	Cupertino Mid Back Chair - Black Vinyl		\$414.60	\$476.80	\$534.00	
GENCHA	Genesis Chair - Black		\$361.85	\$416.15	\$466.10	
PROGB	Pro Executive Guest Chair - Black Vinyl, Chrome		\$389.95	\$448.45	\$502.25	
PROEXB	Pro Executive High Back Chair - Black Vinyl, Chrome		\$555.15	\$638.40	\$715.00	
PROEXE	Pro Executive High Back Chair - White Vinyl, Chrome		\$555.15	\$638.40	\$715.00	
PROMDB	Pro Executive Mid Back Chair - Black Vinyl, Chrome		\$364.40	\$419.05	\$469.35	
PROMID	Pro Executive Mid Back Chair - White Vinyl, Chrome		\$353.00	\$405.95	\$454.65	
TASKST	Task Stool - Black Fabric, Black		\$220.00	\$253.00	\$283.35	

Desks

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
TECH	POWERED Tech Desk - Black Metal, Black Laminate w/ Electrical Unit		\$674.70	\$775.90	\$869.00	
TECH3B	POWERED Tech Desk w/ 3 Drawer File Cabinet - Black Metal, Black Laminate w/ Electrical Unit		\$834.15	\$959.25	\$1,074.35	
JD8	Madison Executive Desk - Gray Acajou, Chrome		\$908.20	\$1,044.45	\$1,169.80	

Storage

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
BC8	Madison Bookcase - Gray Acajou, Chrome		\$657.55	\$756.20	\$846.95	
TECH3	Cabinet on Castors - Black Top, Black Metal		\$222.10	\$255.40	\$286.05	

Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture.)

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to your booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: _





DIVIDERS

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Boxwood Hedges

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
HDG4FT	4' Boxwood Hedge		\$659.95	\$758.95	\$850.00	
HDG7FT	7' Boxwood Hedge		\$1,074.10	\$1,235.20	\$1,383.40	

Stanchions

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
STNSGN	Stanchion Sign Holder - Chrome		\$58.75	\$67.55	\$75.65	
STNCH1	Stanchion w/ Retractable Belt - Black, Chrome		\$67.40	\$77.50	\$86.80	

Dividers

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
DIVBAR	Bar/Counter Divider - Clear, Black		\$189.25	\$217.65	\$243.75	
DIVFRE	Freestanding Divider - Clear, Silver		\$380.75	\$437.85	\$490.40	
DIVFCR	Freestanding Corner Divider - Clear, Silver		\$761.40	\$875.60	\$980.65	
DIVFWL	Freestanding Wall Divider - Clear, Silver		\$380.75	\$437.85	\$490.40	
DIVFST	Sofa/Table Divider - Clear, Silver		\$341.55	\$392.80	\$439.95	
DIVFWB	Freestanding Whiteboard Divider - White, Silver		\$474.25	\$545.40	\$610.85	
MIRWHT	Miramar Divider - White Molded Plastic		\$487.35	\$560.45	\$627.70	

NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$	
TAX (All tax rates are subject to change)	9.2	25%
AMOUNT DUE	\$	

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booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME: _	
EMAIL ADDRESS: _	







ACCESSORIES

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Charging Hub

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
VILHUB	POWERED Village Charging Hub - Cream		\$284.95	\$327.70	\$367.00	

Lamps

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
LA14	Mason Silver Table Lamp - Brushed Silver		\$216.30	\$248.75	\$278.60	
LA15	Mason Silver Floor Lamp - Brushed Silver		\$330.25	\$379.80	\$425.40	

Pedestals

PDL36B	POWERED 36" Locking Pedestal - Black	\$754.45	\$867.60	\$971.70	
PDL36W	POWERED 36" Locking Pedestal - White	\$754.45	\$867.60	\$971.70	
PDL42B	POWERED 42" Locking Pedestal - Black	\$893.90	\$1,028.00	\$1,151.35	
PDL42W	POWERED 42" Locking Pedestal - White	\$893.90	\$1,028.00	\$1,151.35	

Shelving

PSHCCS	Posh Shelving - Chrome, Acrylic	\$771.55	\$887.30	\$993.80	

= Electrical Power (Client is responsible for providing labor and an electrical power source to the furniture. NOTE: Items may be discontinued without notice at any time.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. There are no exchanges or refunds once item has been delivered to you
booth. Cancellations must be received in writing 14 days prior to first exhibitor move in day. Rental items found and in use in your booth are subject to "Regular" pricing.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	







GRAPHICS & SIGNS

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

DISCOUNT DEADLINE:* MONDAY, SEPTEMBER 25, 2023

Sign prices are based on customer supplying print-ready graphics in the requested format.

Please see our Graphic Guidelines page for specific file/artwork information and the Graphic Upload page for a step by step guide on uploading your artwork.

Foam Core Signs, Single Sided

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70009	22"x28"Vertical		\$210.45	\$242.00	\$271.05	
70010	22" x 28" Horizontal		\$210.45	\$242.00	\$271.05	
70011	28" x 44" Vertical		\$320.55	\$368.65	\$412.90	
70012	28" x 44" Horizontal		\$320.55	\$368.65	\$412.90	
70027	38.25" x 90.75" Meter Board, Trovicel Panel		\$648.75	\$746.05	\$835.60	
70138	39" x 84" Meter Board, Ultraboard		\$376.90	\$433.45	\$485.45	

Printed Vinyl Banners (per sq. ft.)

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70065	Vertical with Grommets		\$26.65	\$30.65	\$34.35	
70071	Horizontal with Grommets		\$26.65	\$30.65	\$34.35	
70066	Vertical with Pockets		\$28.70	\$33.00	\$36.95	
70072	Horizontal with Pockets		\$28.70	\$33.00	\$36.95	

Table Clings

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70034	36" x 36" Round Table Cling Table clings are made to fit our standard pedestal table tops.		\$223.85	\$257.45	\$288.35	

Accessories

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
70017	4'x8'BlankFoamcore		\$57.10	\$65.65	\$73.55	
70021	Velcro/per ft. (Minimum of 5')		\$3.70	\$4.25	\$4.75	
70004	7"x 44" ID Sign		\$62.95	\$72.40	\$81.10	
50094	Floor Easel		\$56.45	\$64.90	\$72.70	
50095	22" x 28" Chrome Sign Holder		\$128.40	\$147.65	\$165.35	
50508	Cardboard Meter Board Base, Black		\$25.10	\$28.85	\$32.30	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. Due to the custom nature of this product, no refunds or cancellations are available once ordered.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS:

^{*}Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

UPLOADING GRAPHICS 101 ADDING FILES TO THE FTP.

Aluminum USA G160211023

Music City Center | Nashville, TN

October 25 - 26, 2023

All graphic files for ordered products should be uploaded to our FTP site. Please see Graphic Guidelines page for detailed file specifications.

Before Sending Files

- Please name your files for easy identification using the following format:
 Company Name_Booth#_Panel Letter
 example: Shepard_Booth1905_Panel A.pdf
- 2. Packaged files should be compressed (.zip) and include document, fonts and images needed.

Submitting Your Files

- 1. Go to: files.shepardes.com.
- Login to the FTP site.
 User Name = sesftp
 Password = ftpftp
- 3. Click the Goto Files button.
- 4. Select the "Drop Off" folder.

Be careful when doing this, as you can not delete these

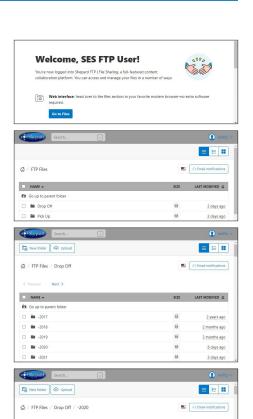
- 5. Navigate to the show folder using the following path:

 Year → Month → Show Name → Exhibitor Uploads

 example: 2020 → 01_Shepard Show → Exhibitor Uploads
- 6. Upload files by drag and drop OR by selecting the Upload button and browse to the files you want to upload.

 NOTE: You can create additional folders using the New Folder button to help with organizing uploads.
- 7. When upload is complete, email the name of your files to: orders@shepardes.com with the subject line: "Show Name" FTP Upload.

Failure to follow these steps could result in delayed graphics.





☐ ■ 01_2020 Flooring Market

NAME -

last year

SHEPARD GRAPHIC GUIDELINES DIRECT TO SUBSTRATE PRINTING.

Ensure your brand is professionally showcased. With Shepard, You Can.

Our talented, in-house design team provides graphic layout services to ensure a seamless transfer of files for print and production. If files are being provided, please provide these guidelines to your designer to use as a roadmap for designing and submitting graphics.

Document Size & Specs

- All artwork should be created at 100% size at 150 dpi or in a proportionally scaled down format.
 examples: 50% at 300 dpi OR 25% at 600 dpi
- Please mark artwork size if scaled down.
 example: DESIGNED AT 50%
- All content should be kept within the live area, leave approximately 2" all the way around artwork to ensure sign holder or structure metal does not cut off content.
- When working between Adobe programs, DO NOT copy & paste objects from Illustrator to InDesign files.
 This causes objects to not print correctly. Save elements from Illustrator and place them in InDesign.

Acceptable File Formats

Shepard uses the most current version of Adobe Creative Cloud®. If providing native files from another version, please also provide an .idml file. **WE DO NOT ACCEPT:** Microsoft® Word®, Excel®, or PowerPoint® files.

PROGRAM	FILE EXTENSION	SPECIAL CONSIDERATIONS
Acrobat	.pdf	Must be high resolution with fonts embedded.
InDesign	.indd or .idml	Images embedded and fonts changed to outlines or send a packaged file with fonts and images.
Ai Illustrator	.ai or .eps	Vector artwork. Images embedded and fonts changed to outlines or send a packaged file with fonts and images.
Ps Photoshop	.psd .tiff .jpeg .eps	Raster artwork. Must be built in CMYK color space.

Color

- · Artwork must be created in the CMYK color space.
- If PMS color matching is required during the printing process, please use Pantone®+ Solid Coated swatches in your artwork.
- Converting color from RGB to CMYK will change the vibrancy and the look of some effects, DO NOT design artwork in RGB. Colors may vary due to output devices.





RGB Color Space.

CMYK Color Space.

Fonts & Links

If creating artwork in Adobe® InDesign® or Illustrator® there are two options when supplying fonts.

- Change fonts to outlines. This prevents fonts defaulting or being substituted throughout the layout and production process. REMEMBER: if creating outlines, text is no longer editable.
- Package the fonts. From InDesign or Illustrator select
 File → Package → Check "Copy Fonts" and submit PC
 format TTF fonts or OTF fonts with your artwork.
- Package the links. From InDesign or Illustrator select File → Package → Check "Copy Linked Graphics" and submit all images with your artwork.



SHEPARD GRAPHIC GUIDELINES CONTINUED

Artwork can be created in several ways. Here are some things to consider.

Vector

- Vector-based artwork is resolution independent and can be enlarged or reduced without loss of quality.
- This is the preferred file type and is most often created in Illustrator and used for creation of logos and icons.

Raster

- Raster-based artwork is resolution dependent and will reproduce poorly if the appropriate file resolution is not supplied correctly.
- If supplying raster art, it is best to save your artwork in a 1 to 1 (full size) output ratio at 150 dpi or higher.
 Lower resolutions (1MB or smaller) will result in reduced image quality. File size should not exceed 200MB (if possible).
- Raster images are most often created in Photoshop and is most often used for photographic images.



Vector Logo at 100% scale.





Raster Logo at 100% scale.



Resolution

 Artwork should scale to 150 dpi at 100% scale to ensure the artwork remains high resolution when printed at full size. See examples and samples below.

examples: 1:1 or 100% - resolution no less than 150 dpi 2:1 or 50% - resolution no less than 300 dpi 4:1 or 25% - resolution no less than 600 dpi

- Images pulled from the Internet are NOT suitable for high quality, large format printing. These images are low resolution and will not reproduce well.
- Verify resolution by viewing artwork on the screen at full size in high definition. Observe image from different distances away, artwork is typically view from a couple feet away.

Before Sending Files

• Please name your files appropriately for easy identification.

examples: Poster_22x28.pdf

Panel A_1920x898_Qty3.pdf Shepard_Booth1905_Panel A.pdf

Clients should compress information that they transfer electronically (.zip).

NOTE: Please provide a JPEG thumbnail or low resolution PDF of the graphic for the Account Executive to view, this helps when creating/entering orders in our system.

Submitting Your Files

FTP. Ask your Account Executive to create a folder in the "Dropoff Folder." Packaged files should be compressed (.zip).

Website: files.shepardes.com

Login: sesftp Password: ftpftp

- · Email Attachment. MAXIMUM SIZE: 10MB
- Large File Transfer Site. DropBox, YouSendIt, WeTransfer, Hightail, etc.



ELEVATE YOUR EXHIBIT

With Shepard, You Can.

What are your exhibit goals?

Whether you're new to the exhibits space or a seasoned pro, Shepard's here to help. We're your go-to exhibits partner.

\square Bring your brand to life	\square Attract attention	\square Generate traffic
\square Create an engaging experience	\square Make exhibiting easy	



High-impact Exhibits

Whatever your needs (or budget), Shepard's got you covered.

- Custom Fabrication for a signature look & feel
- · Custom Rental for ultimate flexibility
- · Fabric Panels for maximum ease



Offering innovative exhibit frameworks...and more!

- · Graphic design & printing
- · Equipment & furnishings
- · Audio visual
- · Logistics



Why Shepard?

- Complimentary consultation:
 We listen, we strategize—and propose on-target ideas
- Blue Diamond customer service:
 Fast, courteous, thoughtful—Shepard's there for you
- Smart, strategic solutions:
 Shepard delivers exhibits that engage your audiences





SHIELDS & BARRIERS

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* MONDAY, SEPTEMBER 25, 2023

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Counters and Furnishings not included.







Plexi Shields

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66651	Standard Plexi Shield (CVPS1) 40" (I) x 36" (h)		\$388.85	\$447.20	\$500.85	
66652	Tall Plexi Shield (CVPS2) 40" (I) x 44" (h)		\$478.60	\$550.40	\$616.45	
66653	Curved Plexi Shield (CVPS3) 4' 8.75" (I) x 4' (h) x 2' 2.25" (d)		\$598.25	\$688.00	\$770.55	





Walls & Dividers

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66654	Large Wall Divider (CVDWI) 9'1.25" (I) x 7' (h) x 11.85" (d) base 30" from floor		\$598.25	\$688.00	\$770.55	
66655	Plexi/Trovicel Panel Wall Divider (CVDW2) 3' 4.5" (I) x 8' high x Approx. 6" (d) base		\$418.80	\$481.60	\$539.40	
66656	Trovicel/Trovicel Wall Divider (CVDW3) 3' 4.5" (l) x 8' (h) x 1' 9" (d) base		\$358.95	\$412.80	\$462.35	
66657	Plexi Rolling Baffle (CVDW4) 4' 2.5" (I) x 7' (h) x 1' 9" (d) base		\$747.80	\$859.95	\$963.15	

Sanitizer Kiosk



CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66650	Sanitizer Kiosk A (CVSKI) 40" (I) x 36" (h)		\$448.70	\$516.00	\$577.90	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

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COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: _





EXHIBIT COUNTER RENTALS

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

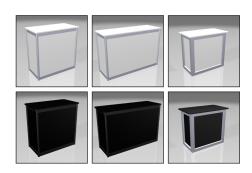
ONLINE & DISCOUNT DEADLINE:* MONDAY, SEPTEMBER 25, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

Choose Your Counter & Customize to Fit Your Exhibit!

AVAILABLE COLORS FOR ALL PRODUCTS:

Metal Colors: Silver (15) and Panel Colors: White (03) or Black (06)



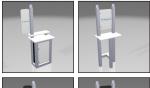
Locking Cabinets

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6628203 (w) 6628206 (b)	1 Meter Locking Cabinet (LC1) 3' 6" (I) x 3' 6" (h) x 1' 9" (d) Graphic Sizes: 968mm x 898mm		\$983.95	\$1,131.55	\$1,267.35	
6628303 (w) 6628306 (b)	1.5 Meter Locking Cabinet (LC2) 5' (I) x 3' 6" (h) x 1' 9" (d) Graphic Size: 1463mm x 898mm		\$1,194.00	\$1,373.10	\$1,537.85	
6628403(w) 6628406 (b)	Locking Cabinet (LC3) 3'9" (I) x 3'6" (h) x 2'3" (d) Graphic Size: 922mm x 872mm		\$725.80	\$834.65	\$934.80	

Reception Counters



CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6627503 (w) 6627506 (b)	Reception Counter (RC2) 4'10.75" (I) x 40" (h) x 2' 4.75" (d) Graphic Size: 1530mm x 898mm		\$1,011.85	\$1,163.65	\$1,303.30	
6627603 (w) 6627606 (b)	Reception Counter (RC3) 5' 2.75" (I) x 42" (h) x 3' 5.5" (d) Graphic Size: 1080mm x 898mm		\$2,194.95	\$2,524.20	\$2,827.10	



Computer Stands - Silver Metal Only (graphic included!)



CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6628503 (w) 6628506 (b)	Computer Stand 1 (CS1) 3' (I) x 6' 3" (h) x 1' 9" (d) Graphic Size: 250mm x 700mm		\$1,276.50	\$1,467.95	\$1,644.10	
6628603 (w) 6628606 (b)	Computer Stand 2 (CS2) 2' 3" (I) x 6' 3" (I) x 1' 6" (d) Graphic Size: 380mm x 580mm		\$744.05	\$855.65	\$958.35	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: _





PRODUCT DISPLAYS & CHARGING STATION RENTALS

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* MONDAY, SEPTEMBER 25, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

Choose Your Unit & Customize to Fit Your Products!

AVAILABLE COLORS FOR ALL PRODUCTS:

Metal Colors: Black (06) or Silver (15) and Panel Colors: White (03) or Black (06)

























Product Displays

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6627703 (w) 6627706 (b)	Gondola 3' 6" (I) x 4' 6" (h) x 1'3 " (d)		\$689.55	\$793.00	\$888.15	
6627803 (w) 6627806 (b)	GL1 5' 4" (l) x 8' (h) x 1' 3" (d) Graphic Sizes: 674mm x 1682mm		\$681.60	\$783.85	\$877.90	
6627903 (w) 6627906 (b)	GL2 4'3" (I) x7' (h) x1'3" (d) Graphic Sizes: 674mm x 1682mm		\$1,174.90	\$1,351.15	\$1,513.30	

Showcases

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
6627003 (w) 6627006 (b)	Quarterview Showcase (Qtrview) 4'6" (I) x 3' 3" (h) x 1'9" (d)		\$1,327.50	\$1,526.60	\$1,709.80	
6627203 (w) 6627206 (b)	Square Showcase (Square) 1'9" (I) x 7' (h) x 1'9" (d)		\$1,432.80	\$1,647.70	\$1,845.40	

Charging Unit

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	PANEL COLOR
66430	Phone Charging Station (PCS) 3' (I) x 6' 3" (h) x 1' 9" (d) Graphic Size: 380mm x 710mm		\$2,255.40	\$2,593.70	\$2,904.95	Black ONLY

Perforated/Peg Boards

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR
66148	8' x 4' Pegboard Panel (PerfH)		\$335.20	\$385.50	\$431.75
66149	4' x 8' Pegboard Panel (PerfV)		\$335.20	\$385.50	\$431.75
50104	6" Pegs - 1 dozen (6"Pegs)		\$54.75	\$62.95	\$70.50
66147	3.5' x 8' Slat Wall, Grey (Slatwall)		\$335.20	\$385.50	\$431.75

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

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COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	







INLINE BOOTH RENTALS

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

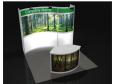
ONLINE & DISCOUNT DEADLINE:* MONDAY, SEPTEMBER 25, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

Turnkey Rental Designs Make Exhibiting Easier!

Carpet and Electricity not included. Please order as needed. All Exhibit Booth Rentals include installation/ dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

Don't see what you are looking for or need a tweak to a design? Let one of our incredible designers create a space just for you! Please contact an Exhibit Team member with any questions or customization requests.

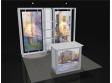


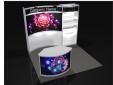




The Eddie

The lonathon













The Hamilton

The Lucy

Inline Booths

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66470	The Eddie - 10' x 10'		\$4,002.25	\$4,602.60	\$5,154.90	
66471	The Eddie - 10' x 20'		\$6,517.30	\$7,494.90	\$8,394.30	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66474	The Jonathon - 10' x 10'		\$2,792.05	\$3,210.85	\$3,596.15	
66475	The Jonathon - 10' x 20'		\$4,887.25	\$5,620.35	\$6,294.80	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66477	The Pierce - 10' x 10'		\$3,463.20	\$3,982.70	\$4,460.60	
66478	The Pierce - 10' x 20'		\$6,575.70	\$7,562.05	\$8,469.50	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66484	The Madison - 10' x 10'		\$4,199.75	\$4,829.70	\$5,409.25	
66485	The Madison - 10' x 20'		\$4,977.40	\$5,724.00	\$6,410.90	
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
	The Grant - 10' x 10'		¢/ /72.05	#F 00F00	¢=700.c=	
66486	THE GIGHT TO X TO		\$4,432.95	\$5,097.90	\$5,709.65	
66486	The Grant - 10' x 20'		\$6,144.00	\$5,097.90	\$7,913.45	
		QTY		1		TOTAL
66487	The Grant - 10' x 20'	QTY	\$6,144.00	\$7,065.60	\$7,913.45	TOTAL
66487 CODE	The Grant - 10' x 20'	QTY	\$6,144.00 ONLINE	\$7,065.60 DISCOUNT	\$7,913.45 REGULAR	TOTAL
66487 CODE 66492	The Grant - 10' x 20' ITEM The Harrison - 10' x 10'	QTY	\$6,144.00 ONLINE \$4,075.30	\$7,065.60 DISCOUNT \$4,686.60	\$7,913.45 REGULAR \$5,249.00	TOTAL
66487 CODE 66492 66493	The Grant - 10' x 20' ITEM The Harrison - 10' x 10' The Harrison - 10' x 20'		\$6,144.00 ONLINE \$4,075.30 \$5,988.40	\$7,065.60 DISCOUNT \$4,686.60 \$6,886.65	\$7,913.45 REGULAR \$5,249.00 \$7,713.05	
66487 CODE 66492 66493 CODE	The Grant - 10' x 20' ITEM The Harrison - 10' x 10' The Harrison - 10' x 20' ITEM		\$6,144.00 ONLINE \$4,075.30 \$5,988.40 ONLINE	\$7,065.60 DISCOUNT \$4,686.60 \$6,886.65 DISCOUNT	\$7,913.45 REGULAR \$5,249.00 \$7,713.05 REGULAR	
66487 CODE 66492 66493 CODE 66467	The Grant - 10' x 20' ITEM The Harrison - 10' x 10' The Harrison - 10' x 20' ITEM The Hamilton - 10' x 10'		\$6,144.00 ONLINE \$4,075.30 \$5,988.40 ONLINE \$2,839.80	\$7,065.60 DISCOUNT \$4,686.60 \$6,886.65 DISCOUNT \$3,265.75	\$7,913.45 REGULAR \$5,249.00 \$7,713.05 REGULAR \$3,657.65	

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions.
All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject
o cancellation fees up to 100% of the total order, based upon the status of move-in, work performed
and/or Shepard set-up costs or expenses.

AMOUNT DUE	\$	
TAX (All tax rates are subject to change)	9.25	%
TOTAL ESTIMATE	\$	_

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	







FABEX BOOTH RENTALS

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* MONDAY, SEPTEMBER 25, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

Carpet is not included. Please use the Flooring Order Form to order carpet or other flooring options.

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

Please contact an Exhibit Team member with any questions.



FX21



FX2H1



FX22



FX2H2

10' x 10' Fabric Booth

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66557	10' x 10' Booth (FX21)		\$2,639.05	\$3,034.90	\$3,399.10	
66561	10' x 10' Booth with Header (FX2H1)		\$3,229.15	\$3,713.50	\$4,159.10	

GRAPHIC SIZE SPECIFICATIONS						
Backwall Graphic Size	3042mm x 2432mm	Side Panel Colors	☐White ☐Black			
Counter Graphic Size	1079mm x 1020mm					
Header Graphic Size	2440mm x 380mm					

10' x 20' Fabric Booth

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66559	10' x 20' Booth (FX22)		\$4,574.40	\$5,260.55	\$5,891.80	
66567	10' x 20' Booth with Header (FX2H2)		\$5,102.25	\$5,867.60	\$6,571.70	

GRAPHIC SIZE SPECIFICATIONS					
Backwall Graphic Size	6012mm x 2432mm	Side Panel Colors	☐ White ☐ Black		
Counter Graphic Size	1079mm x 1020mm				
Header Graphic Size	2440mm x 380mm				

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	



EMAIL ADDRESS: _





FABEX BACKLIT BOOTH RENTALS

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* MONDAY, SEPTEMBER 25, 2023

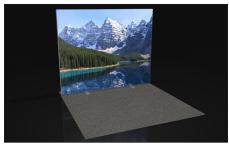
Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

Freestanding 8' High Backlit Backwalls with Full Color Graphics

Carpet/flooring, furnishings, electrical and accessories not included. Please use the appropriate order forms to order these items.

All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

Please contact an Exhibit Team member with any questions.



Freestanding 8' High Backlit Backwalls with Full Color Graphics

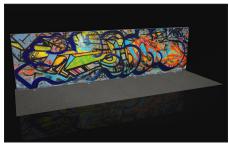
CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66564	8' x 10' Backlit Backwall with Graphics (FX11) Graphic Size: 2992mm x 2436mm		\$2,661.10	\$3,060.25	\$3,427.50	
66565	8' x 20' Backlit Backwall with Graphics (FX12) Graphic Size: 5992mm x 2436mm		\$4,112.55	\$4,729.45	\$5,297.00	
66566	8' x 30' Backlit Backwall with Graphics (FX13) Graphic Size: 8992mm x 2436mm		\$5,564.00	\$6,398.60	\$7,166.45	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$





FX12



FX13

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	E	BOOTH NUMBER:
CONTACT NAME:		
EMAIL ADDRESS:		







ISLAND BOOTH RENTALS

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* MONDAY, SEPTEMBER 25, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

Turnkey Rental Designs Make Exhibiting Easier!

Carpet and electricity not included. Please order as needed. All Exhibit Booth Rentals include installation/dismantling and graphic panels as shown for print-ready graphics. If graphics submitted are not print-ready, additional fees may apply. Monitor and lighting options available.

Please contact an Exhibit Team member with any questions.

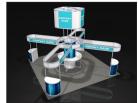


The Monroe

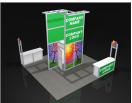
Island Booths

CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
66494	The Monroe		\$10,188.10	\$11,716.30	\$13,122.25	
66368	The Washington		\$14,621.20	\$16,814.40	\$18,832.15	
66495	The Tyler		\$10,880.35	\$12,512.40	\$14,013.90	
66496	The Garfield		\$10,654.70	\$12,252.90	\$13,723.25	

AMOUNT DUE	<u> </u>	9.25%
TAX (All tax rates are subject to change)		0.25%
TOTAL ESTIMATE	\$	



The Washington



The Tyler



The Garfield

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
EMAIL ADDRESS:	







FABRIC HANGING SIGNS

DISCOUNT

\$7,378.70

\$11,727.20

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* MONDAY, SEPTEMBER 25, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

Full Color Fabric Signs - High Visibility, Cost Effective Rental!

All rentals include:**

- Dye Sublimation Printed Fabric Pillow Case
- · Basic Harness
- · Weighs Under 75 Pounds
- Rental Frame
- **Blockout Liner**



REGULAR

\$8,264.15

\$13,134.45

TOTAL



Square Hanging Sign

Circle Hanging Signs

69140

10' x 48" Circle Hanging Sign

16' x 48" Circle Hanging Sign



ONLINE DISCOUNT REGULAR TOTAL 10' x 48" Square Hanging Sign (HSS10) \$7,802.15 \$8,972.45 \$10,049.15

ONLINE

\$6,416.25

\$10,197.55

Triangle Hanging Sign



CODE ONLINE DISCOUNT REGULAR TOTAL 10' x 48" Triangle Hanging Sign (HST10) 69144 \$6,313.50 \$7,260.50 \$8,131.75

Wave Hanging Signs



CODE	ITEM	QTY	ONLINE	DISCOUNT	REGULAR	TOTAL
69145	10' x 48" Single Sided Wave Hanging Sign (HSWS)		\$2,780.40	\$3,197.45	\$3,581.15	
69146	10' x 48" Double Sided Wave Hanging Sign (HSWD)		\$3,699.85	\$4,254.85	\$4,765.45	

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. All orders cancelled by the exhibitor within 30 days of first day of exhibitor move in day may be subject to cancellation fees up to 100% of the total order, based upon the status of move-in, work performed and/or Shepard set-up costs or expenses.

COMPANY NAME:	BOOTH NUMBER:
CONTACT NAME:	
2000 100055	



^{**} Rigging not included



ADVANCED SHIPPING HANGING SIGN LABEL

G160211023

Aluminum USA

Music City Center | Nashville, TN October 25 - 26, 2023

Print at least one advanced shipping label for each box. Include the exhibiting company name and booth number. If you are creating your own labels, make sure the same information below is on your labels.

If you have a sign or anything (truss, etc.) that has been approved to hang from the ceiling, send it to the advance shipping warehouse address. Hanging items must be identified and readily available since they are installed first, before the show floor becomes encumbered by freight.



TO:

(Exhibiting Company Name)

(Exhibiting Company Booth Number)

TForce Freight - Shepard Exposition Services 45 Teledyne Pl La Vergne, TN 37086

> FOR: Aluminum USA

Delivery Hours: Monday - Friday, 8:00AM - 4:00PM First day freight can arrive without a surcharge:

Monday, September 25, 2023

Last day freight can arrive without a surcharge:

Monday, October 16, 2023



STRUCTURAL INTEGRITY STATEMENT

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing. Additional Rush charges may be applied to orders placed after deadline or on-site.

This form must be completed for all suspended structures. Please include the completed form with your hanging sign order forms.

As the contracted exhibitor, the display house or builder for the below exhibitor, I do hereby certify and guarantee that the stress points for the hanging structure have been properly engineered and tested. We further certify that the structure can be hung safely and has been constructed to meet all applicable regulations and safety measures. We hereby release, indemnify and forever hold harmless the following:

Music City Center 700 Korean Veterans Boulevard Nashville, TN 37203 SHEPARD EXPOSITION SERVICES

along with their subsidiaries, their directors, officers, employees, representatives, agents and contractors from and against any and all liability, claims, damage, loss, fines, or penalties arising from the installation, use or dismantling of this structure. All hang points supporting in excess of 200 lbs. may be verified (metered) on-site at the exhibitor's expense.

EXHIBITING COMPANY NAME:	
EMAIL ADDRESS:	
AUTHORIZED NAME (printed):	
AUTHORIZED SIGNATURE:	DATE:
DISPLAY HOUSE/BUILDER (if applicable):	
EMAIL ADDRESS:	
AUTHORIZED NAME (printed):	
AUTHORIZED SIGNATURE:	DATE:



Nashville, Tennessee

LABOR

Tennessee is a "right-to-work" state. Exhibitor personnel may set up their own exhibits if so desired using their own tools and company personnel. Union Labor is available to assist in the installation and dismantling of exhibit booths. Exhibit labor, freight and rigging labor, electricians and plumbers can be arranged for at established rates, using the enclosed order forms.

EXHIBIT LABOR JURISDICTION

Exhibit labor claims jurisdiction for the installation, dismantling, and first cleaning of prefabricated exhibits and displays when this work is done by Shepard personnel. They may be employed by completion of labor forms enclosed in this manual.

Union Labor is not required to put your products on display, to open cartons containing your products, nor to perform testing, maintenance or repairs on your products.

MATERIAL/FREIGHT HANDLING JURISDICTION

Shepard Exposition Services has the responsibility of receiving and handling all exhibit materials and empty crates that comes in via over the road carriers. It is Shepard's responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the exhibition. Shepard will not be responsible, however, for any materials they do not handle.

Exhibitors may deliver their own materials into the exhibit facilities; however, the use or rental of dollies, flat trucks, pallet jacks, and other mechanical equipment is not permitted. Shepard Exposition Services will control access to the loading docks in order to provide a safe and orderly move in/move out.

Vehicles must not be left unattended at the loading areas. Any unattended vehicles will be towed at the owner's expense.

The Fire Marshal absolutely prohibits the storage of empty containers in the exhibit hall. Arrangements have been made with Shepard Exposition Services to store empty crates. Please refer to the Material Handling Information sheet in this service manual for the handling of empties, disposal of skids, etc.

GRATUITIES /BREAKS

Tipping is expressly prohibited. This includes such practices as giving money, merchandise, or other special consideration for services rendered. Do not give coffee breaks other than mid-morning and mid-afternoon, when the union has a 15 minute paid break. Meal breaks are one hour. Any attempt to solicit a gratuity by an employee for any service should be reported immediately to Shepard Exposition Services.

IN GENERAL

Exhibitors do not have to respond to grievances or complaints from union and trade personnel with respect to work jurisdictions. Please refer all such disputes and/or questions to Shepard management personnel immediately.

SAFETY

Safety of everyone working in the hall is of our utmost concern at all times. Standing on chairs, tables and other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Shepard Exposition Services cannot be held responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Labor Order Form included in this manual and the necessary ladders and tools will be provided.





SHEPARD BLUE LABOR

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

*Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Labor Hours

Straight Time (ST): Monday - Friday | 8:00AM - 5:00PM

Overtime (OT): Monday - Friday 6AM - 8AM and 5PM - Midnight. Saturday and

Sunday 8AM - 5PM.

Double Time (DT): Saturday and Sunday 5PM - 6AM. Holidays.

Holidays: NY Day, ML King Day, Memorial Day, Independence Day, Labor

Day, Thanksgiving Day, Christmas Eve Day, Christmas Day, NY Eve Day.

Shepard Blue Supervised Labor

	INSTALL LABOR**							
CODE	CODE ITEM ONLINE DISCOUNT		REGULAR	ESTIMATED TOTAL***				
68066	ST	\$141.85	\$163.15	\$182.75				
68067	ОТ	\$212.75	\$244.65	\$274.00				
68068	DT	\$283.65	\$326.20	\$365.35				

	DISMANTLE LABOR**							
CODE	ITEM	ONLINE	NE DISCOUNT REGULAR		ESTIMATED TOTAL***			
68070	ST	\$141.85	\$163.15	\$182.75				
68071	ОТ	\$212.75	\$244.65	\$274.00				
68072	DT	\$283.65	\$326.20	\$365.35				

^{**}Pricing includes Supervisory fee of 30% over standard labor.

	IN BOOTH SCISSOR LIFTS							
CODE	ODE ITEM EST. LABOR HOURS ONLINE DISCOUNT				REGULAR	TOTAL		
68120	Scissor Lift Install		\$656.25	\$754.70	\$845.25			
68121	Scissor Lift Removal		\$656.25	\$754.70	\$8475.25			

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

Step 1. Choose your service.

☐Installation	☐ Dismantling	☐ Both Installation & Dismantling	
Scissor Lift In	stall Scissor L	ift Removal Scissor Lift Install & Remo	ova

Step 2. How many people are needed?

NSTALLATION NUMBER OF PEOPLE:	
DISMANTLING NUMBER OF PEOPLE:	
BOTH INSTALL ATION & DISMANTLING NUMBED OF PEOPLE:	

Step 3. How many hours?*** "Hours are based on estimates. You will be invoiced for	or actual time incurred. Minimum one hour pe
person ordered and half increments thereafter.	
INSTALLATION HOURS:	DISMANTLING HOURS:
BOTH INSTALLATION & DISMANTLING HOURS	::

Step 4. When should the build be complete?

If using Shepard Blue Labor for both install and dismantle, please complete BOTH date and time fields.

INSTALLATION DATE:	INSTALLATION TIME:
DISMANTLING DATE:	DISMANTLING TIME:

Step 5. Tell us about your exhibit. Section MUST be completed before Shepard can begin any work on your exhibit.
BOOTH SIZE:x
INBOUND FREIGHT: Advanced Warehouse Direct to Show Site
CARRIER NAME:
TRACKING OR PRO NUMBER:
ESTIMATED ARRIVAL DATE:
NUMBER OF PIECES: ESTIMATED WEIGHT:
SET UP INFORMATION
COMPANY CONTACT NAME:
EMAIL:
CELL PHONE NUMBER:
DRAWINGS/PHOTOS/INSTRUCTIONS □ Attached □ Emailed to Shepard □ With the Exhibit □ In Crate #:
GRAPHICS ☐ With Exhibit ☐ Shipped Separately
ELECTRICAL PLACEMENT (exhibitor is responsible to order) Bernailed to Shepard Drawing Attached Drawing with Exhibit Run Under Carpet
CARPET □ Ordered from Shepard □ Exhibitor Owned □ Carpet Padding
OTHER SERVICES ORDERED ☐ Overhead Rigging ☐ Cleaning ☐ Audio Visual (AV)
Step 6. Tell us about outbound shipping.**** ***** Allow time for empty return when scheduling your pick up.

**** Allow time for empty return when scheduling your pick up.			
NUMBER OF CRATES: NUMBER OF CARTONS:			
NUMBER OF FIBER CASES: NUMBER OF PALLETS:			
METHOD: ☐ Ground ☐ 2-Day Air ☐ Next Day Air ☐ Other			
NAME OF CARRIER:			
PHONE NUMBER:			
DATE SCHEDULE TO PICKUP FREIGHT:			
MUST ARRIVE AT DESTINATION BY:			

IF YOUR CARRIER DOESN'T SHOW UP?

Re-route with Shepard Logistics Service		
Send to advanced warehouse for pickup	(\$400 minimum	charge)

EMAIL ADDRESS:

Shenard

COMPANY NAME: .





EXHIBITOR SUPERVISED LABOR

Aluminum USA

G160211023

Music City Center | Nashville, TN October 25 - 26, 2023

ONLINE & DISCOUNT DEADLINE:* WEDNESDAY, OCTOBER 4, 2023

Step 1. Choose your service.

INSTALL ATION HOURS:

Order with complete Method of Payment must be received before Discount Deadline date to receive discounted pricing.

Labor Hours

Straight Time (ST): Monday - Friday | 8:00AM - 5:00PM

Overtime (OT): Monday - Friday 6AM - 8AM and 5PM - Midnight. Saturday and

Sunday 8AM - 5PM.

Double Time (DT): Saturday and Sunday 5PM - 6AM. Holidays.

Holidays: NY Day, ML King Day, Memorial Day, Independence Day, Labor

Day, Thanksgiving Day, Christmas Eve Day, Christmas Day, NY Eve Day.

Exhibitor Supervised Labor

INSTALL LABOR**					
CODE	ITEM	ONLINE	DISCOUNT	REGULAR	ESTIMATED TOTAL***
68060	ST	\$109.10	\$125.45	\$140.50	
68061	ОТ	\$163.65	\$188.20	\$210.80	
68062	DT	\$218.20	\$250.95	\$281.05	

DISMANTLE LABOR**					
CODE	ITEM	ONLINE	DISCOUNT	REGULAR	ESTIMATED TOTAL***
68063	ST	\$109.10	\$125.45	\$140.50	
68064	ОТ	\$163.65	\$188.20	\$210.80	
68065	DT	\$218.20	\$250.95	\$281.05	

^{**} When ordering dismantle labor, due to show break down and returning empties to your booth, labor ordered through Shepard at the close of the event may not be available until one hour after show close.

TOTAL ESTIMATE	\$
TAX (All tax rates are subject to change)	9.25%
AMOUNT DUE	\$

☐ Installation ☐ Dismantling ☐ Both Installation & Dismantling	
Step 2. How many people are needed? INSTALLATION NUMBER OF PEOPLE:	
DISMANTLING NUMBER OF PEOPLE:	
BOTH INSTALLATION & DISMANTLING NUMBER OF PEOPLE:	
Step 3. How many hours?***	
*** Hours are based on estimates. You will be invoiced for actual time incurred. Minimum one hou person ordered and half increments thereafter.	rp

DISMANTLING HOURS: _

Step 4. Where is the carpet coming from?

BOTH INSTALLATION & DISMANTLING HOURS: __

Step 5. Provide a list of any tools or additional details that would be needed.

Ladders	Lifts	Special Tools:	
ADDITIONA	L DETAILS	5:	

Step 6. Tell us about the schedule?

Requested times are not guaranteed and are based on availability.

INSTALLATION REQUEST DATE:

START TIME:

END TIME:

DISMANTLE REQUEST DATE:

_____ END TIME: ___

Step 7. Provide on-site contact information.

on the contract to the
ON-SITE CONTACT PHONE NUMBER:
EMAIL ADDRESS:

Signature and submission of this form indicates you read and accept the Payment Policy and Terms & Conditions. Orders cancelled without 48-hour written notice will be charged a one (1) hour cancellation fee.

COMPANY NAME:

BOOTH NUMBER:

CONTACT NAME: _____ PHONE NUMBER: _____

EMAIL ADDRESS: ___



Rigging Service Form

Phone: 615-401-1440/ Fax: 615-401-1439

Questions? Email: orderservices@nashvillemcc.com

*Payment must be received 21 days prior to 1st move in date to receive Advanced Rate

Name of Event:			Event Date: _	Booth/Room#:									
Company Name: Ordered by:													
Address: City, State, Zip:													
Email: Fax:													
Rigging Service Information Please provide information regarding your rigging needs below, and submit this form 21 days prior to your event. A representative will contact you and provide a customized estimate for services. After													
- Todoo promormation regulating		ceiving your estim	nate, please remit sign	ed form and paymer	nt to complete your or			0.101.0001.711.01					
DESCRIBE SERVICES NEEDED Will you need?													
		Size	Estimated Sign Weight	Estimated Total Weight	Height from floor to bottom of item	(*power requires a separate electrical services order form)							
Item	Material					Power* Circle Type	Chain Hoist	Truss Circle QTY					
						Y/N	Y/N	Y/N					
						Y/N	Y/N	Y / N					
						Y/N	Y/N	Y/N					
			+			Y/N		Y/N					
						Y/N		Y/N					
☐ Check here to request an exclus	ive crew. (4 hour min	imum charge will	apply)	here to have your	order completed firs	st come, first serve							
Requested Install Date/Time:			Requested Rem	noval Date/Time:									
		ATTACH P	PDF, DRAWING	, PICTURE OI	R RENDERING								
Payment, Authorization & Fee Acceptance: Your signature on this form serves as acceptance of the Terms and Conditions, and authorizes the MCC to charge the credit card provided for payment of services ordered													
on this form. The Music City Center offers CONDITIONS on page 2.Should TERMS	Visa, MasterCard, Disco	over & American Ex	xpress as credit card pa	ayment options via ma	il or phone. Sales tax o								
Company check or U.S. bank m	oney order in the	amount of \$	(make	checks payable	to Music City Cer	nter)	Please fax	or mail order					
Credit Card: American Express	MasterCa	ard Vis	sa Discov	er				ase do not					
Credit Card Number:		Expirat	ion Date:		email form with credit								
Cardholder Name:							card information.						
					S USE ONLY *	******	•						
	Location of Requ	ested Rigging:				Ge	eneral Pricing Inform	ation					
☐ Exhibit Hall (A A1			*Advanced Rate	Floor Order									
☐ Grand Ballroom					8 AM-5 PM Rigging Labor*		\$ 84/hr	\$126/hr					
☐ Davidson Ballroom	5 PM-12 AM Rigging Labor*		\$126/hr	\$189/hr									
☐ Public Spaces					12 AM-8 AM Rigging Labor*		\$168/hr	\$252/hr					
□ Exterior Banners □ Other	Daily Lift Rental		32' - \$400/day 40' - \$600/day 50'-64' - \$800/day										
							kles, carabiners, rope, etc. used on scope of work.						
Client Signature Date A firm quote will be provided within five (5) business days. See page 2 of order form for terms and conditions.													
2022 -3 Fax To: 615-4		` '	, ,		John Lewis Way, S								

MCC Rigging Services Terms and Conditions:

- 1 All items to be suspended, attached, or adhered to the facility must be installed and removed by MCC Rigging Services
- 2 Final approval of public space locations must be approved by Music City Center and may be contingent on your contracted space, other events in house, attendance, and fire marshal approval.
- 3 All requests are subject to the physical and structural limitations of the facility and must be approved by MCC Rigging Services. Music City Center surveillance equipment cannot be blocked for any reason.
- 4 Load calculations must be submitted 21 days prior to installation. MCC Rigging Services will perform this service, if requested, or if the information is not provided. (Additional fees may apply.) Delays and additional costs are likely if this information is not received in a timely manner.
- 5 All lifting equipment and overhead material used (including Truss and Chain Hoists) must conform to all applicable safety standards and are subject to inspection, approval, and possible replacement by MCC Rigging Services which could incur additional costs. All chain hoists must have legible annual inspection certification sticker visible or a digital copy of the annual motor load testing must be on file with our office.
- 6 Advance notice is required. MCC Rigging Services reserves the right to deny any orders that are placed onsite.
- 7 Crew size will be determined by MCC Rigging Services based on complexity, scope of work and available time to complete the installation or removal.
- 8 Special aerial lift equipment may be required to safely complete installations and may not be available without advance notice. Fees for aerial lift equipment will be quoted when required.
- 9 Rigging Labor rates apply to all installed signage, banners, clings and approved adhesive vinyl throughout the entire facility.
- 10 MCC Rigging Services will assemble signs upon request. (Additional fees apply).
- 11 Exhibitor requests must be received 21 days prior to installation to qualify for advance rate.
- 12 Exhibitors must provide Order Services with valid payment information 14 days prior to installation to qualify for advance rate.
- 13 Cancellations requested within 72 hours of scheduled work are not eligible for refund.
- 14 Rates are subject to change without notice.
- 15 All hours scheduled on a holiday will be billed at double time. (New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day)
- 16 MCC Rigging Services makes every effort to accurately identify the labor and equipment necessary to fulfill orders during the estimation process. Additional charges may apply if circumstances require additional time, personnel, or equipment to complete the scope of work. Additional charges, if any, will be identified when the client is on site and payment will be required prior to additional services being rendered.
- 17 Electrical Services are not included in this estimate. A separate Electrical Services Order Form must be submitted.
- 18 Any changes to the returned MCC Rigging Services estimate may result in additional costs.
- 19 MCC Rigging Services will bill no less than 1 hour for installation and no less than 1 hour for dismantle. A four (4) hour minimum may be required.
- 20 Exhibitor Estimate and Scheduling Process: All advance orders will be estimated when received and scheduled as close as possible to the requested time using available personnel. Please review the estimate. If the proposed time for installation is not acceptable, you may request a dedicated crew at a specific time. (A four (4) hour minimum will be billed for the dedicated crew.)
- 21 All exterior installations are subject to Music City Center approval.
- 22 MCC Rigging Services will detail, in writing, the operating conditions for each exterior installation and the situations that could require the removal of the installation prior to the scheduled date due. Severe weather may impact the feasibility and completion of the installation and removal schedule which could result in additional cost or inability to safely complete the project. All costs associated with the planning, production, installation, and removal remain the responsibility of the Lessee.
- 23 Floor clings must be non-slip. Review the list of approved graphic and adhesive materials located on the MCC Rigging website.
- 24 See the MCCRigging.com, Resources page for additional details and information.